



2015 Sales Tax Collections As of November 30, 2015

Nicola Sapp

County Budget Officer

February 4, 2016

Attachment A



Sales and Use Tax Collections

2015 Budget by Industry

| Tax Type | Industry Codes | 2014 Budget | % of Budget |
|-----------|--|----------------------|----------------|
| Sales Tax | Retail Trade | \$46,130,979 | 53.82% |
| Sales Tax | Food Services | \$10,268,471 | 11.98% |
| Sales Tax | Information (Magazines, News Papers, Etc) | \$5,005,665 | 5.84% |
| Sales Tax | Wholesale Trade | \$3,308,539 | 3.86% |
| Sales Tax | Accommodations | \$2,948,543 | 3.44% |
| Sales Tax | Real Estate and Rental and Leasing | \$1,757,126 | 2.05% |
| Sales Tax | Manufacturing | \$3,042,827 | 3.55% |
| Sales Tax | Utilities | \$2,099,980 | 2.45% |
| Sales Tax | Other Services (except Public Admin) | \$1,808,554 | 2.11% |
| Sales Tax | Construction | \$1,337,130 | 1.56% |
| Sales Tax | Professional, Scientific, and Technical Services | \$779,992 | 0.91% |
| Sales Tax | Finance and Insurance | \$514,281 | 0.60% |
| Sales Tax | Arts, Entertainment, and Recreation | \$359,996 | 0.42% |
| Sales Tax | Waste Management and Remediation Services | \$265,712 | 0.31% |
| Sales Tax | Mining | \$282,854 | 0.33% |
| Sales Tax | Educational Services | \$188,570 | 0.22% |
| Sales Tax | Health Care and Social Assistance | \$154,284 | 0.18% |
| Sales Tax | Transportation and Warehousing | \$68,571 | 0.08% |
| Sales Tax | Agriculture, Forestry, Fishing and Hunting | \$128,570 | 0.15% |
| Sales Tax | Public Administration | \$59,999 | 0.07% |
| Sales Tax | NAICS Not Specified | \$8,572 | 0.01% |
| | Sales Tax Total | \$ 80,519,215 | 93.94% |
| Use Tax | Building Materials | 1,199,988 | 1.40% |
| Use Tax | Automobiles | 3,994,247 | 4.66% |
| | Use Tax Total | \$ 5,194,235 | 6.06% |
| | Grand Total | \$ 85,713,450 | 100.00% |



Retail

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|------------|------------|------------|------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 2,673,625 | 2,887,821 | 3,290,594 | 10.01% | (4.91%) | 13.95% | 23.08% | 13.95% |
| Feb | 2,697,395 | 3,094,781 | 3,269,880 | 2.78% | 3.18% | 5.66% | 22.15% | 9.66% |
| Mar | 3,036,516 | 3,574,030 | 3,926,125 | 15.46% | 3.40% | 9.85% | 24.73% | 9.73% |
| Apr | 2,863,589 | 3,505,557 | 3,738,892 | (5.67%) | 6.19% | 6.66% | 26.21% | 8.91% |
| May | 3,067,621 | 3,743,704 | 3,955,227 | 5.60% | 4.75% | 5.65% | 26.79% | 8.18% |
| Jun | 3,294,218 | 3,863,513 | 4,254,422 | 5.74% | 5.04% | 10.12% | 27.23% | 8.54% |
| Jul | 3,106,378 | 3,789,146 | 4,088,068 | 5.52% | 6.35% | 7.89% | 27.89% | 8.44% |
| Aug | 3,104,475 | 3,875,058 | 4,123,222 | 5.22% | 5.81% | 6.40% | 28.53% | 8.16% |
| Sep | 3,334,738 | 3,784,510 | 4,083,844 | 5.21% | 7.03% | 7.91% | 27.79% | 8.13% |
| Oct | 3,031,130 | 3,566,097 | 3,824,404 | 8.49% | 3.01% | 7.24% | 27.62% | 8.04% |
| Nov | 3,080,544 | 4,125,608 | 4,078,653 | 7.18% | 13.09% | (1.14%) | 28.07% | 7.09% |
| Dec | 4,005,099 | 4,634,193 | | (0.71%) | 5.05% | | | |
| Year Total | 37,295,328 | 44,444,018 | 42,633,332 | 5.06% | 5.00% | 7.09% | 28.07% | 7.09% |



Retail

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------|------------|-------------------------------|------------------------------|---------------------|
| Jan | 3,169,198 | 3,290,594 | 121,396 | 3.83% | 3.83% |
| Feb | 3,284,526 | 3,269,880 | (14,645) | (0.45%) | 1.65% |
| Mar | 3,708,931 | 3,926,125 | 217,195 | 5.86% | 3.19% |
| Apr | 3,616,669 | 3,738,892 | 122,224 | 3.38% | 3.24% |
| May | 3,994,943 | 3,955,227 | (39,716) | (0.99%) | 2.29% |
| Jun | 4,073,365 | 4,254,422 | 181,057 | 4.44% | 2.69% |
| Jul | 4,068,752 | 4,088,068 | 19,316 | 0.47% | 2.34% |
| Aug | 4,114,883 | 4,123,222 | 8,338 | 0.20% | 2.05% |
| Sep | 3,994,943 | 4,083,844 | 88,902 | 2.23% | 2.07% |
| Oct | 3,865,776 | 3,824,404 | (41,372) | (1.07%) | 1.75% |
| Nov | 3,819,645 | 4,078,653 | 259,008 | 6.78% | 2.21% |
| Dec | 4,419,348 | | | | |
| | 46,130,979 | 42,633,332 | 921,701 | | 2.21% |



Food Services

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 509,199 | 671,835 | 776,227 | 3.83% | (1.56%) | 15.54% | 52.44% | 15.54% |
| Feb | 540,600 | 737,892 | 744,820 | (4.04%) | 8.99% | 0.94% | 44.89% | 7.90% |
| Mar | 640,009 | 845,658 | 937,022 | 16.75% | 3.94% | 10.80% | 45.46% | 8.99% |
| Apr | 564,415 | 782,477 | 873,920 | (4.33%) | 0.71% | 11.69% | 47.81% | 9.68% |
| May | 626,621 | 878,762 | 961,411 | 3.84% | 6.31% | 9.41% | 49.03% | 9.62% |
| Jun | 705,395 | 892,073 | 962,169 | 5.76% | 4.58% | 7.86% | 46.55% | 9.29% |
| Jul | 647,457 | 885,617 | 963,615 | 4.74% | 6.62% | 8.81% | 46.90% | 9.22% |
| Aug | 651,782 | 908,546 | 921,217 | 5.28% | 8.57% | 1.39% | 46.16% | 8.14% |
| Sep | 655,247 | 871,843 | 968,440 | 2.40% | 10.66% | 11.08% | 46.35% | 8.48% |
| Oct | 618,222 | 838,311 | 886,549 | 3.96% | 5.01% | 5.75% | 46.05% | 8.21% |
| Nov | 570,329 | 700,815 | 824,025 | 2.15% | (2.50%) | 17.58% | 45.92% | 8.94% |
| Dec | 663,824 | 867,992 | | (1.18%) | 12.93% | | | |
| Year Total | 7,393,100 | 9,881,821 | 9,819,416 | 3.19% | 5.45% | 8.94% | 45.92% | 8.94% |



Food Services

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------|-----------|-------------------------------|------------------------------|---------------------|
| Jan | 705,444 | 776,227 | 70,783 | 10.03% | 10.03% |
| Feb | 731,115 | 744,820 | 13,705 | 1.87% | 5.88% |
| Mar | 825,585 | 937,022 | 111,437 | 13.50% | 8.66% |
| Apr | 805,048 | 873,920 | 68,872 | 8.56% | 8.63% |
| May | 889,250 | 961,411 | 72,161 | 8.11% | 8.52% |
| Jun | 906,706 | 962,169 | 55,463 | 6.12% | 8.07% |
| Jul | 905,679 | 963,615 | 57,936 | 6.40% | 7.81% |
| Aug | 915,948 | 921,217 | 5,270 | 0.58% | 6.82% |
| Sep | 889,250 | 968,440 | 79,191 | 8.91% | 7.06% |
| Oct | 860,498 | 886,549 | 26,052 | 3.03% | 6.65% |
| Nov | 850,229 | 824,025 | (26,204) | (3.08%) | 5.76% |
| Dec | 983,720 | | | | |
| | 10,268,471 | 9,819,416 | 534,665 | | 5.76% |



Information (Magazines, Newspapers, Etc.)

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|------------|-----------|-----------|-----------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 365,215 | 397,904 | 368,187 | 10.42% | 10.74% | (7.47%) | 0.81% | (7.47%) |
| Feb | 347,550 | 411,109 | 383,366 | 7.25% | 9.17% | (6.75%) | 5.44% | (7.10%) |
| Mar | 367,113 | 397,536 | 406,252 | 6.18% | 10.81% | 2.19% | 7.22% | (4.04%) |
| Apr | 441,600 | 369,836 | 355,238 | 5.04% | (1.97%) | (3.95%) | (0.55%) | (4.02%) |
| May | 360,434 | 383,915 | 352,245 | 3.26% | 4.04% | (8.25%) | (0.88%) | (4.85%) |
| Jun | 357,140 | 373,255 | 327,080 | 0.70% | 0.60% | (12.37%) | (2.09%) | (6.05%) |
| Jul | 359,141 | 380,042 | 335,630 | (8.54%) | 7.98% | (11.69%) | (2.70%) | (6.84%) |
| Aug | 356,597 | 377,286 | 395,510 | (0.55%) | 0.94% | 4.83% | (1.06%) | (5.42%) |
| Sep | 374,117 | 380,872 | 439,783 | (1.44%) | 5.70% | 15.47% | 1.03% | (3.12%) |
| Oct | 367,365 | 396,814 | 484,108 | 14.12% | (6.63%) | 22.00% | 4.09% | (0.55%) |
| Nov | 392,268 | 469,352 | 263,126 | 0.03% | 21.05% | (43.94%) | 0.54% | (5.24%) |
| Dec | 402,595 | 401,656 | | 56.31% | (29.35%) | | | |
| Year Total | 4,491,136 | 4,739,577 | 4,110,525 | 7.58% | 1.29% | (5.24%) | 0.54% | (5.24%) |



Information (Magazines, Newspapers, Etc.)

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-----------|-----------|-------------------------------|------------------------------|---------------------|
| Jan | 343,889 | 368,187 | 24,297 | 7.07% | 7.07% |
| Feb | 356,403 | 383,366 | 26,963 | 7.57% | 7.32% |
| Mar | 402,455 | 406,252 | 3,797 | 0.94% | 4.99% |
| Apr | 392,444 | 355,238 | (37,206) | (9.48%) | 1.19% |
| May | 433,491 | 352,245 | (81,245) | (18.74%) | (3.29%) |
| Jun | 442,000 | 327,080 | (114,920) | (26.00%) | (7.52%) |
| Jul | 441,500 | 335,630 | (105,870) | (23.98%) | (10.11%) |
| Aug | 446,505 | 395,510 | (50,995) | (11.42%) | (10.29%) |
| Sep | 433,491 | 439,783 | 6,293 | 1.45% | (8.91%) |
| Oct | 419,475 | 484,108 | 64,633 | 15.41% | (6.43%) |
| Nov | 414,469 | 263,126 | (151,343) | (36.51%) | (9.18%) |
| Dec | 479,543 | | | | |
| | 5,005,665 | 4,110,525 | (415,598) | | (9.18%) |



Wholesale Trade

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 208,200 | 210,531 | 223,084 | 22.51% | 3.91% | 5.96% | 7.15% | 5.96% |
| Feb | 218,986 | 204,424 | 247,919 | 7.85% | 3.96% | 21.28% | 10.26% | 13.51% |
| Mar | 251,062 | 232,547 | 276,723 | 1.55% | (5.56%) | 19.00% | 10.24% | 15.48% |
| Apr | 262,298 | 235,065 | 318,187 | (20.77%) | 16.29% | 35.36% | 13.33% | 20.77% |
| May | 281,710 | 266,383 | 296,924 | 15.35% | 3.53% | 11.46% | 11.50% | 18.62% |
| Jun | 282,941 | 277,902 | 369,450 | 8.08% | 5.42% | 32.94% | 15.09% | 21.41% |
| Jul | 316,413 | 288,403 | 347,350 | (1.83%) | 18.27% | 20.44% | 14.16% | 21.24% |
| Aug | 258,367 | 355,255 | 265,860 | (2.87%) | 42.40% | (25.16%) | 12.77% | 13.28% |
| Sep | 223,302 | 286,424 | 336,617 | (8.72%) | 19.87% | 17.52% | 16.45% | 13.80% |
| Oct | 264,391 | 274,840 | 672,139 | 6.31% | 13.38% | 144.56% | 30.63% | 27.45% |
| Nov | 215,809 | 265,237 | 376,380 | (5.94%) | 14.79% | 41.90% | 34.03% | 28.78% |
| Dec | 243,702 | 293,091 | | 2.79% | 34.22% | | | |
| Year Total | 3,027,182 | 3,190,104 | 3,730,633 | 0.99% | 14.23% | 28.78% | 34.03% | 28.78% |



Wholesale Trade

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 227,297 | 223,084 | (4,213) | (1.85%) | (1.85%) |
| Feb | 235,568 | 247,919 | 12,351 | 5.24% | 1.76% |
| Mar | 266,007 | 276,723 | 10,716 | 4.03% | 2.59% |
| Apr | 259,389 | 318,187 | 58,798 | 22.67% | 7.86% |
| May | 286,519 | 296,924 | 10,404 | 3.63% | 6.91% |
| Jun | 292,144 | 369,450 | 77,306 | 26.46% | 10.55% |
| Jul | 291,813 | 347,350 | 55,537 | 19.03% | 11.88% |
| Aug | 295,122 | 265,860 | (29,262) | (9.92%) | 8.90% |
| Sep | 286,519 | 336,617 | 50,097 | 17.48% | 9.91% |
| Oct | 277,256 | 672,139 | 394,883 | 142.43% | 23.43% |
| Nov | 273,947 | 376,380 | 102,433 | 37.39% | 24.70% |
| Dec | 316,958 | | | | |
| | 3,308,539 | 3,730,633 | 739,052 | | 24.70% |



Accommodations

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 120,786 | 106,059 | 144,331 | 5.50% | (1.40%) | 36.09% | 19.49% | 36.09% |
| Feb | 142,237 | 139,015 | 140,308 | (5.56%) | 8.79% | 0.93% | 8.22% | 16.14% |
| Mar | 164,518 | 139,635 | 180,939 | 9.20% | 2.57% | 29.58% | 8.90% | 21.02% |
| Apr | 180,007 | 163,836 | 253,099 | 1.64% | (23.30%) | 54.48% | 18.29% | 31.02% |
| May | 241,974 | 269,107 | 315,148 | 3.68% | 7.34% | 17.11% | 21.69% | 26.44% |
| Jun | 325,401 | 363,919 | 389,031 | (0.26%) | 9.20% | 6.90% | 21.10% | 20.42% |
| Jul | 352,696 | 388,892 | 438,317 | 20.86% | 12.34% | 12.71% | 21.83% | 18.51% |
| Aug | 335,601 | 390,931 | 405,619 | 2.96% | 15.21% | 3.76% | 21.66% | 15.57% |
| Sep | 282,985 | 320,365 | 381,960 | 4.50% | 7.22% | 19.23% | 23.42% | 16.08% |
| Oct | 247,717 | 278,033 | 312,469 | (4.44%) | 17.24% | 12.39% | 23.70% | 15.68% |
| Nov | 164,099 | 159,484 | 190,730 | 5.20% | 2.46% | 19.59% | 23.22% | 15.91% |
| Dec | 134,955 | 170,825 | | 7.93% | 17.34% | | | |
| Year Total | 2,692,975 | 2,890,100 | 3,151,951 | 4.29% | 7.37% | 15.91% | 23.22% | 15.91% |



Accommodations

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 202,565 | 144,331 | (58,234) | (28.75%) | (28.75%) |
| Feb | 209,936 | 140,308 | (69,629) | (33.17%) | (31.00%) |
| Mar | 237,063 | 180,939 | (56,124) | (23.67%) | (28.32%) |
| Apr | 231,166 | 253,099 | 21,933 | 9.49% | (18.40%) |
| May | 255,344 | 315,148 | 59,804 | 23.42% | (9.00%) |
| Jun | 260,356 | 389,031 | 128,675 | 49.42% | 1.89% |
| Jul | 260,061 | 438,317 | 178,255 | 68.54% | 12.36% |
| Aug | 263,010 | 405,619 | 142,609 | 54.22% | 18.09% |
| Sep | 255,344 | 381,960 | 126,616 | 49.59% | 21.79% |
| Oct | 247,088 | 312,469 | 65,381 | 26.46% | 22.27% |
| Nov | 244,139 | 190,730 | (53,409) | (21.88%) | 18.22% |
| Dec | 282,470 | | | | |
| | 2,948,543 | 3,151,951 | 485,878 | | 18.22% |



Real Estate and Rental Leasing Historical Comparison As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|------------|-----------|-----------|-----------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 149,603 | 121,884 | 154,469 | 0.80% | 28.56% | 26.73% | 3.25% | 26.73% |
| Feb | 163,217 | 134,974 | 132,298 | (16.84%) | 47.35% | (1.98%) | (8.33%) | 11.64% |
| Mar | 162,556 | 134,811 | 166,852 | 9.01% | 21.60% | 23.77% | (4.58%) | 15.82% |
| Apr | 154,147 | 127,727 | 151,511 | (17.83%) | 10.71% | 18.62% | (3.87%) | 16.51% |
| May | 185,655 | 153,149 | 166,166 | (3.88%) | 28.79% | 8.50% | (5.38%) | 14.68% |
| Jun | 210,360 | 158,866 | 182,954 | 3.95% | 17.50% | 15.16% | (6.95%) | 14.77% |
| Jul | 198,267 | 165,116 | 199,832 | 18.12% | (7.51%) | 21.03% | (5.70%) | 15.81% |
| Aug | 202,638 | 176,970 | 194,063 | 6.01% | 16.41% | 9.66% | (5.49%) | 14.88% |
| Sep | 161,042 | 149,674 | 178,876 | 47.47% | (17.37%) | 19.51% | (3.81%) | 15.41% |
| Oct | 187,966 | 158,725 | 171,906 | 7.56% | 15.48% | 8.30% | (4.31%) | 14.65% |
| Nov | 155,296 | 115,335 | 157,966 | 14.12% | (7.63%) | 36.96% | (3.83%) | 16.26% |
| Dec | 178,990 | 152,994 | | 16.94% | 20.04% | | | |
| Year Total | 2,109,739 | 1,750,226 | 1,856,892 | 7.14% | 11.61% | 16.26% | (3.83%) | 16.26% |



Real Estate and Rental Leasing Comparison of Budget to Actual As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-----------|-----------|-------------------------------|------------------------------|---------------------|
| Jan | 120,715 | 154,469 | 33,754 | 27.96% | 27.96% |
| Feb | 125,107 | 132,298 | 7,191 | 5.75% | 16.66% |
| Mar | 141,273 | 166,852 | 25,579 | 18.11% | 17.19% |
| Apr | 137,759 | 151,511 | 13,752 | 9.98% | 15.29% |
| May | 152,167 | 166,166 | 13,999 | 9.20% | 13.92% |
| Jun | 155,154 | 182,954 | 27,800 | 17.92% | 14.67% |
| Jul | 154,979 | 199,832 | 44,853 | 28.94% | 16.91% |
| Aug | 156,736 | 194,063 | 37,327 | 23.82% | 17.86% |
| Sep | 152,167 | 178,876 | 26,709 | 17.55% | 17.82% |
| Oct | 147,247 | 171,906 | 24,659 | 16.75% | 17.71% |
| Nov | 145,490 | 157,966 | 12,476 | 8.58% | 16.87% |
| Dec | 168,333 | | | | |
| | 1,757,126 | 1,856,892 | 268,099 | | 16.87% |



Manufacturing

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 134,366 | 224,857 | 263,234 | (6.21%) | (0.63%) | 17.07% | 95.91% | 17.07% |
| Feb | 156,548 | 236,881 | 191,108 | (4.66%) | 57.75% | (19.32%) | 56.18% | (1.60%) |
| Mar | 177,946 | 209,634 | 172,764 | 17.18% | 5.17% | (17.59%) | 33.75% | (6.59%) |
| Apr | 186,365 | 256,869 | 224,563 | 38.79% | 5.73% | (12.58%) | 29.98% | (8.25%) |
| May | 170,291 | 481,357 | 280,964 | 15.90% | 108.65% | (41.63%) | 37.20% | (19.65%) |
| Jun | 187,751 | 271,702 | 273,505 | 40.65% | 17.43% | 0.66% | 38.77% | (16.37%) |
| Jul | 159,537 | 243,575 | 253,650 | 9.93% | 5.29% | 4.14% | 41.52% | (13.77%) |
| Aug | 175,585 | 253,853 | 217,906 | 37.63% | 19.02% | (14.16%) | 39.25% | (13.82%) |
| Sep | 163,889 | 217,443 | 238,433 | (16.59%) | (21.33%) | 9.65% | 39.93% | (11.69%) |
| Oct | 75,119 | 291,477 | 230,976 | (12.80%) | 33.23% | (20.76%) | 47.86% | (12.67%) |
| Nov | 151,239 | 203,466 | 206,424 | (23.50%) | 6.53% | 1.45% | 46.87% | (11.68%) |
| Dec | 225,351 | 231,382 | | 16.02% | (9.27%) | | | |
| Year Total | 1,963,988 | 3,122,499 | 2,553,526 | 5.62% | 17.10% | (11.68%) | 46.87% | (11.68%) |



Manufacturing

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-----------|-----------|-------------------------------|------------------------------|---------------------|
| Jan | 209,042 | 263,234 | 54,191 | 25.92% | 25.92% |
| Feb | 216,649 | 191,108 | (25,541) | (11.79%) | 6.73% |
| Mar | 244,643 | 172,764 | (71,879) | (29.38%) | (6.45%) |
| Apr | 238,558 | 224,563 | (13,995) | (5.87%) | (6.30%) |
| May | 263,509 | 280,964 | 17,455 | 6.62% | (3.39%) |
| Jun | 268,682 | 273,505 | 4,823 | 1.80% | (2.42%) |
| Jul | 268,377 | 253,650 | (14,728) | (5.49%) | (2.91%) |
| Aug | 271,420 | 217,906 | (53,514) | (19.72%) | (5.21%) |
| Sep | 263,509 | 238,433 | (25,076) | (9.52%) | (5.71%) |
| Oct | 254,989 | 230,976 | (24,013) | (9.42%) | (6.09%) |
| Nov | 251,946 | 206,424 | (45,522) | (18.07%) | (7.19%) |
| Dec | 291,503 | | | | |
| | 3,042,827 | 2,553,526 | (197,799) | | (7.19%) |



Utilities

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 162,602 | 195,191 | 204,683 | 11.40% | (2.78%) | 4.86% | 25.88% | 4.86% |
| Feb | 153,413 | 174,688 | 167,285 | (30.88%) | 5.27% | (4.24%) | 17.71% | 0.56% |
| Mar | 154,232 | 174,308 | 180,881 | 2.38% | (0.11%) | 3.77% | 17.57% | 1.59% |
| Apr | 126,716 | 167,321 | 157,831 | 18.85% | 0.30% | (5.67%) | 19.05% | (0.12%) |
| May | 126,968 | 149,425 | 134,426 | 13.91% | (6.92%) | (10.04%) | 16.74% | (1.84%) |
| Jun | 118,101 | 153,897 | 156,377 | (4.67%) | 15.52% | 1.61% | 18.94% | (1.32%) |
| Jul | 122,123 | 173,647 | 248,620 | 12.01% | 11.11% | 43.18% | 29.66% | 5.19% |
| Aug | 127,212 | 155,944 | 149,849 | (5.72%) | 8.85% | (3.91%) | 28.28% | 4.13% |
| Sep | 108,475 | 153,912 | 152,718 | 5.29% | 9.51% | (0.78%) | 29.41% | 3.63% |
| Oct | 122,272 | 150,110 | 146,537 | 3.51% | 6.03% | (2.38%) | 28.52% | 3.08% |
| Nov | 112,188 | 135,216 | 133,785 | 0.30% | (0.05%) | (1.06%) | 27.80% | 2.77% |
| Dec | 162,373 | 203,938 | | 18.06% | 7.19% | | | |
| Year Total | 1,596,675 | 1,987,597 | 1,832,992 | 2.11% | 4.12% | 2.77% | 27.80% | 2.77% |



Utilities

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 144,269 | 204,683 | 60,415 | 41.88% | 41.88% |
| Feb | 149,519 | 167,285 | 17,766 | 11.88% | 26.61% |
| Mar | 168,838 | 180,881 | 12,042 | 7.13% | 19.50% |
| Apr | 164,638 | 157,831 | (6,807) | (4.13%) | 13.30% |
| May | 181,858 | 134,426 | (47,432) | (26.08%) | 4.45% |
| Jun | 185,428 | 156,377 | (29,051) | (15.67%) | 0.70% |
| Jul | 185,218 | 248,620 | 63,402 | 34.23% | 5.96% |
| Aug | 187,318 | 149,849 | (37,469) | (20.00%) | 2.40% |
| Sep | 181,858 | 152,718 | (29,140) | (16.02%) | 0.24% |
| Oct | 175,978 | 146,537 | (29,442) | (16.73%) | (1.49%) |
| Nov | 173,878 | 133,785 | (40,094) | (23.06%) | (3.47%) |
| Dec | 201,178 | | | | |
| | 2,099,980 | 1,832,992 | (65,810) | | (3.47%) |



Other Services (Except Public Administration)

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 106,043 | 127,942 | 152,163 | 2.13% | 7.47% | 18.93% | 43.49% | 18.93% |
| Feb | 116,917 | 121,357 | 138,509 | (8.38%) | 4.23% | 14.13% | 30.37% | 16.60% |
| Mar | 148,601 | 159,786 | 180,861 | 7.56% | 6.44% | 13.19% | 26.91% | 15.27% |
| Apr | 107,960 | 131,191 | 165,139 | (0.36%) | 6.10% | 25.88% | 32.77% | 17.84% |
| May | 120,577 | 136,022 | 158,926 | 11.32% | 1.72% | 16.84% | 32.58% | 17.64% |
| Jun | 152,056 | 162,007 | 183,857 | (7.09%) | 15.75% | 13.49% | 30.22% | 16.84% |
| Jul | 123,569 | 147,717 | 174,093 | 11.18% | 2.17% | 17.86% | 31.73% | 16.99% |
| Aug | 128,878 | 150,827 | 157,847 | 1.24% | 9.67% | 4.65% | 30.54% | 15.35% |
| Sep | 147,226 | 166,404 | 181,457 | (1.17%) | 15.70% | 9.05% | 29.61% | 14.55% |
| Oct | 120,903 | 141,364 | 134,922 | (11.21%) | 4.45% | (4.56%) | 27.90% | 12.68% |
| Nov | 121,595 | 118,107 | 155,330 | (23.71%) | (1.50%) | 31.52% | 27.88% | 14.10% |
| Dec | 144,769 | 162,886 | | 8.91% | 7.12% | | | |
| Year Total | 1,539,094 | 1,725,611 | 1,783,104 | (1.38%) | 6.77% | 14.10% | 27.88% | 14.10% |



Other Services (Except Public Administration)

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-----------|-----------|-------------------------------|------------------------------|---------------------|
| Jan | 124,248 | 152,163 | 27,915 | 22.47% | 22.47% |
| Feb | 128,769 | 138,509 | 9,740 | 7.56% | 14.88% |
| Mar | 145,408 | 180,861 | 35,453 | 24.38% | 18.35% |
| Apr | 141,791 | 165,139 | 23,348 | 16.47% | 17.86% |
| May | 156,621 | 158,926 | 2,306 | 1.47% | 14.17% |
| Jun | 159,695 | 183,857 | 24,162 | 15.13% | 14.35% |
| Jul | 159,514 | 174,093 | 14,578 | 9.14% | 13.53% |
| Aug | 161,323 | 157,847 | (3,476) | (2.15%) | 11.38% |
| Sep | 156,621 | 181,457 | 24,836 | 15.86% | 11.91% |
| Oct | 151,557 | 134,922 | (16,635) | (10.98%) | 9.57% |
| Nov | 149,748 | 155,330 | 5,581 | 3.73% | 9.04% |
| Dec | 173,259 | | | | |
| | 1,808,554 | 1,783,104 | 147,809 | | 9.04% |



Construction

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|----------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 59,333 | 79,106 | 97,370 | 38.17% | 7.62% | 23.09% | 64.11% | 23.09% |
| Feb | 94,650 | 86,565 | 82,454 | 7.61% | 28.31% | (4.75%) | 16.78% | 8.54% |
| Mar | 87,927 | 95,021 | 109,889 | 0.35% | 32.86% | 15.65% | 19.76% | 11.13% |
| Apr | 80,597 | 148,381 | 133,465 | (7.34%) | 61.77% | (10.05%) | 31.22% | 3.45% |
| May | 74,506 | 117,900 | 133,499 | 7.19% | 8.99% | 13.23% | 40.22% | 5.64% |
| Jun | 119,325 | 136,254 | 204,797 | 25.44% | 21.96% | 50.31% | 47.48% | 14.81% |
| Jul | 94,255 | 122,391 | 210,359 | (13.23%) | 5.75% | 71.87% | 59.16% | 23.70% |
| Aug | 89,570 | 142,236 | 163,376 | (12.60%) | 24.37% | 14.86% | 62.14% | 22.35% |
| Sep | 81,206 | 121,489 | 176,650 | (5.36%) | 20.21% | 45.40% | 67.89% | 25.02% |
| Oct | 78,271 | 115,120 | 150,609 | 1.89% | (7.54%) | 30.83% | 70.13% | 25.59% |
| Nov | 68,682 | 79,552 | 118,436 | (2.24%) | (19.10%) | 48.88% | 70.30% | 27.08% |
| Dec | 51,641 | 109,561 | | (12.51%) | 29.81% | | | |
| Year Total | 979,962 | 1,353,574 | 1,580,905 | (0.33%) | 16.43% | 27.08% | 70.30% | 27.08% |



Construction

Comparison of Budget to Actual

As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-------------------|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 91,861 | 97,370 | 5,509 | 6.00% | 6.00% |
| Feb | 95,204 | 82,454 | (12,749) | (13.39%) | (3.87%) |
| Mar | 107,505 | 109,889 | 2,383 | 2.22% | (1.65%) |
| Apr | 104,831 | 133,465 | 28,634 | 27.31% | 5.95% |
| May | 115,795 | 133,499 | 17,704 | 15.29% | 8.05% |
| Jun | 118,069 | 204,797 | 86,729 | 73.46% | 20.25% |
| Jul | 117,935 | 210,359 | 92,425 | 78.37% | 29.37% |
| Aug | 119,272 | 163,376 | 44,104 | 36.98% | 30.41% |
| Sep | 115,795 | 176,650 | 60,855 | 52.55% | 33.01% |
| Oct | 112,051 | 150,609 | 38,558 | 34.41% | 33.16% |
| Nov | 110,714 | 118,436 | 7,722 | 6.97% | 30.76% |
| Dec | 128,097 | | | | |
| Year Total | 1,337,130 | 1,580,905 | 371,872 | | 30.76% |



Professional, Scientific, and Tech Services

Historical Comparison

As of November 30, 2015

| | 2007 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '14 | Cumulative % Chg '14 to '15 |
|------------|----------|---------|---------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 36,535 | 45,842 | 32,079 | 436.40% | (71.68%) | (30.02%) | (12.20%) | (30.02%) |
| Feb | 45,300 | 37,804 | 42,061 | (6.22%) | (10.10%) | 11.26% | (9.40%) | (11.36%) |
| Mar | 56,362 | 57,429 | 50,952 | 25.99% | (12.99%) | (11.28%) | (9.48%) | (11.33%) |
| Apr | 40,769 | 13,727 | 42,251 | 165.60% | (81.22%) | 207.79% | (6.49%) | 8.10% |
| May | (64,113) | 46,197 | 44,963 | (43.55%) | (4.23%) | (2.67%) | 84.85% | 5.63% |
| Jun | 62,865 | 90,095 | 107,623 | 24.68% | 11.10% | 19.46% | 80.02% | 9.91% |
| Jul | 39,036 | 46,763 | 83,891 | 9.20% | (9.11%) | 79.40% | 86.30% | 19.52% |
| Aug | 45,513 | 42,311 | 45,532 | (41.87%) | (11.91%) | 7.61% | 71.33% | 18.20% |
| Sep | 57,400 | 51,215 | 85,854 | 38.92% | (45.22%) | 67.64% | 67.43% | 24.07% |
| Oct | 41,610 | 45,290 | 44,485 | 117.67% | (65.14%) | (1.78%) | 60.46% | 21.61% |
| Nov | 49,834 | 33,701 | 92,332 | (1.68%) | (19.54%) | 173.97% | 63.46% | 31.67% |
| Dec | 117,791 | 57,883 | | (33.00%) | 6.05% | | | |
| Year Total | 528,903 | 568,257 | 672,023 | 29.95% | (36.27%) | 31.67% | 63.46% | 31.67% |



Professional, Scientific, and Tech Services Comparison of Budget to Actual As of November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|---------|---------|-------------------------------|------------------------------|---------------------|
| Jan | 53,585 | 32,079 | (21,507) | (40.14%) | (40.14%) |
| Feb | 55,535 | 42,061 | (13,475) | (24.26%) | (32.06%) |
| Mar | 62,711 | 50,952 | (11,759) | (18.75%) | (27.20%) |
| Apr | 61,151 | 42,251 | (18,900) | (30.91%) | (28.17%) |
| May | 67,547 | 44,963 | (22,585) | (33.44%) | (29.36%) |
| Jun | 68,873 | 107,623 | 38,749 | 56.26% | (13.39%) |
| Jul | 68,795 | 83,891 | 15,096 | 21.94% | (7.85%) |
| Aug | 69,575 | 45,532 | (24,044) | (34.56%) | (11.51%) |
| Sep | 67,547 | 85,854 | 18,307 | 27.10% | (6.97%) |
| Oct | 65,363 | 44,485 | (20,878) | (31.94%) | (9.52%) |
| Nov | 64,583 | 92,332 | 27,749 | 42.97% | (4.71%) |
| Dec | 74,723 | | | | |
| | 779,992 | 672,023 | (33,246) | | (4.71%) |

