



October 2015 Sales and Use Tax

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County Budget Officer

January 7, 2016



Sales & Use Tax Activity October 2015



Historical Sales Tax Collections

October 31, 2015

| | 2007 | 2013 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 4,669,476 | 5,427,562 | 5,278,534 | 5,848,650 | 11.29% | (2.75%) | 10.80% | 25.25% | 10.80% |
| Feb | 4,780,698 | 5,137,305 | 5,500,339 | 5,610,353 | (0.16%) | 7.07% | 2.00% | 21.26% | 6.31% |
| Mar | 5,381,750 | 5,935,336 | 6,161,129 | 6,674,237 | 13.70% | 3.80% | 8.33% | 22.26% | 7.04% |
| Apr | 5,126,774 | 5,834,536 | 6,027,831 | 6,497,237 | (2.87%) | 3.31% | 7.79% | 23.41% | 7.24% |
| May | 5,341,924 | 6,252,128 | 6,788,112 | 6,892,171 | 5.10% | 8.57% | 1.53% | 24.59% | 5.94% |
| Jun | 5,982,211 | 6,541,407 | 6,926,928 | 7,528,054 | 6.58% | 5.89% | 8.68% | 24.83% | 6.45% |
| Jul | 5,661,302 | 6,383,125 | 6,789,430 | 7,458,644 | 5.55% | 6.37% | 9.86% | 25.89% | 6.99% |
| Aug | 5,656,019 | 6,470,833 | 6,998,741 | 7,159,451 | 3.89% | 8.16% | 2.30% | 25.98% | 6.34% |
| Sep | 5,762,129 | 6,349,420 | 6,687,903 | 7,337,703 | 3.94% | 5.33% | 9.72% | 26.14% | 6.73% |
| Oct | 5,292,976 | 6,198,672 | 6,391,853 | 7,135,995 | 6.82% | 3.12% | 11.64% | 27.00% | 7.23% |
| Nov | 5,197,507 | 5,977,090 | 6,517,909 | | 2.77% | 9.05% | | | |
| Dec | 6,487,768 | 7,106,926 | 7,452,655 | | 3.02% | 4.86% | | | |
| Year Total | 65,340,533 | 73,614,341 | 77,521,364 | 68,142,495 | 4.81% | 5.31% | 7.23% | 27.00% | 7.23% |



Sales Tax – Budget to Actual

October 31, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-------------------|-------------------|----------------------------------------|---------------------------------------|-----------------------------|
| Jan | 5,531,670 | 5,848,650 | 316,979 | 5.73% | 5.73% |
| Feb | 5,732,968 | 5,610,353 | (122,615) | (2.14%) | 1.73% |
| Mar | 6,473,745 | 6,674,237 | 200,492 | 3.10% | 2.23% |
| Apr | 6,312,706 | 6,497,237 | 184,531 | 2.92% | 2.41% |
| May | 6,972,964 | 6,892,171 | (80,793) | (1.16%) | 1.61% |
| Jun | 7,109,847 | 7,528,054 | 418,207 | 5.88% | 2.40% |
| Jul | 7,101,795 | 7,458,644 | 356,850 | 5.02% | 2.82% |
| Aug | 7,182,314 | 7,159,451 | (22,863) | (0.32%) | 2.39% |
| Sep | 6,972,964 | 7,337,703 | 364,739 | 5.23% | 2.72% |
| Oct | 6,747,510 | 7,135,995 | 388,484 | 5.76% | 3.03% |
| Nov | 6,666,991 | | | | |
| Dec | 7,713,741 | | | | |
| | 80,519,215 | 68,142,495 | 2,004,011 | | 3.03% |



Historical Use Tax on Automobiles

November 30, 2015

| | 2007 | 2013 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 244,815 | 234,685 | 314,807 | 324,043 | (18.65%) | 34.14% | 2.93% | 32.36% | 2.93% |
| Feb | 216,415 | 209,534 | 289,957 | 258,045 | (10.52%) | 38.38% | (11.01%) | 26.20% | (3.75%) |
| Mar | 286,629 | 284,716 | 275,531 | 347,024 | 19.85% | (3.23%) | 25.95% | 24.24% | 5.55% |
| Apr | 259,063 | 300,208 | 329,570 | 352,946 | 24.57% | 9.78% | 7.09% | 27.32% | 5.97% |
| May | 274,512 | 308,561 | 309,300 | 363,824 | 15.97% | 0.24% | 17.63% | 28.44% | 8.34% |
| Jun | 281,338 | 261,689 | 341,575 | 385,817 | (8.10%) | 30.53% | 12.95% | 30.01% | 9.19% |
| Jul | 271,907 | 299,324 | 334,883 | 410,579 | 5.27% | 11.88% | 22.60% | 33.12% | 11.23% |
| Aug | 322,707 | 325,682 | 333,221 | 420,556 | 13.18% | 2.31% | 26.21% | 32.70% | 13.21% |
| Sep | 249,456 | 291,217 | 356,698 | 398,143 | 3.83% | 22.49% | 11.62% | 35.49% | 13.01% |
| Oct | 275,186 | 318,214 | 402,085 | 400,283 | 7.26% | 26.36% | (0.45%) | 36.51% | 11.36% |
| Nov | 218,546 | 315,518 | 325,450 | 330,885 | 27.06% | 3.15% | 1.67% | 37.63% | 10.49% |
| Dec | 176,519 | 273,307 | 299,451 | | (1.84%) | 9.57% | | | |
| Year Total | 3,077,092 | 3,422,654 | 3,912,527 | 3,992,144 | 6.03% | 14.31% | 10.49% | 37.63% | 10.49% |



Use Tax on Automobiles – Budget to Actual

November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 274,405 | 324,043 | 49,638 | 18.09% | 18.09% |
| Feb | 258,028 | 258,045 | 16 | 0.01% | 9.33% |
| Mar | 350,295 | 347,024 | (3,271) | (0.93%) | 5.25% |
| Apr | 342,307 | 352,946 | 10,639 | 3.11% | 4.65% |
| May | 335,916 | 363,824 | 27,907 | 8.31% | 5.44% |
| Jun | 334,318 | 385,817 | 51,499 | 15.40% | 7.20% |
| Jul | 343,905 | 410,579 | 66,674 | 19.39% | 9.07% |
| Aug | 363,077 | 420,556 | 57,479 | 15.83% | 10.01% |
| Sep | 348,698 | 398,143 | 49,445 | 14.18% | 10.51% |
| Oct | 389,839 | 400,283 | 10,445 | 2.68% | 9.59% |
| Nov | 335,916 | 330,885 | (5,032) | (1.50%) | 8.58% |
| Dec | 317,543 | | | | |
| | 3,994,247 | 3,992,144 | 315,439 | | 8.58% |



Historical Use Tax on Building Materials

November 30, 2015

| | 2007 | 2013 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|------------|---------|-----------|-----------|-----------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 63,661 | 75,225 | 77,661 | 78,765 | 128.54% | 3.24% | 1.42% | 23.73% | 1.42% |
| Feb | 30,820 | 92,469 | 64,304 | 51,051 | 132.08% | (30.46%) | (20.61%) | 37.40% | (8.56%) |
| Mar | 31,880 | 71,019 | 212,907 | 123,509 | (21.42%) | 199.79% | (41.99%) | 100.48% | (28.61%) |
| Apr | 71,747 | 48,165 | 76,924 | 83,091 | (57.96%) | 59.71% | 8.02% | 69.82% | (22.09%) |
| May | 48,055 | 125,862 | 54,592 | 58,808 | 6.24% | (56.63%) | 7.72% | 60.55% | (18.74%) |
| Jun | 58,416 | 89,498 | 129,216 | 89,161 | (41.77%) | 44.38% | (31.00%) | 59.03% | (21.32%) |
| Jul | 60,108 | 139,599 | 250,488 | 207,141 | 6.98% | 79.43% | (17.31%) | 89.62% | (20.16%) |
| Aug | 64,075 | 218,746 | 58,659 | 90,085 | 30.50% | (73.18%) | 53.57% | 82.30% | (15.48%) |
| Sep | 54,510 | 175,840 | 62,836 | 51,436 | 99.38% | (64.27%) | (18.14%) | 72.38% | (15.65%) |
| Oct | 80,458 | 148,783 | 74,964 | 61,850 | (10.24%) | (49.62%) | (17.49%) | 58.75% | (15.78%) |
| Nov | 52,344 | 59,338 | 47,957 | 123,392 | (69.77%) | (19.18%) | 157.30% | 65.29% | (8.30%) |
| Dec | 38,112 | 77,853 | 33,947 | | (17.36%) | (56.40%) | | | |
| Year Total | 654,185 | 1,322,397 | 1,144,453 | 1,018,289 | (5.03%) | (13.46%) | (8.30%) | 65.29% | (8.30%) |



Use Tax on Building Materials – Budget to Actual

November 30, 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|------------------|------------------|-------------------------------|------------------------------|---------------------|
| Jan | 60,359 | 78,765 | 18,406 | 30.49% | 30.49% |
| Feb | 71,759 | 51,051 | (20,708) | (28.86%) | (1.74%) |
| Mar | 108,719 | 123,509 | 14,790 | 13.60% | 5.19% |
| Apr | 86,519 | 83,091 | (3,428) | (3.96%) | 2.77% |
| May | 93,599 | 58,808 | (34,791) | (37.17%) | (6.11%) |
| Jun | 110,399 | 89,161 | (21,238) | (19.24%) | (8.84%) |
| Jul | 123,239 | 207,141 | 83,902 | 68.08% | 5.64% |
| Aug | 137,279 | 90,085 | (47,194) | (34.38%) | (1.30%) |
| Sep | 93,359 | 51,436 | (41,923) | (44.91%) | (5.90%) |
| Oct | 138,119 | 61,850 | (76,268) | (55.22%) | (12.55%) |
| Nov | 93,359 | 123,392 | 30,033 | 32.17% | (8.81%) |
| Dec | 83,279 | | | | |
| | 1,199,988 | 1,018,289 | (98,420) | | (8.81%) |



Historical Sales & Use Tax (all components)

October 31, 2015

| | 2007 | 2013 | 2014 | 2015 | % Chg '12 to '13 | % Chg '13 to '14 | % Chg '14 to '15 | Cumulative % Chg '07 to '15 | Cumulative % Chg '14 to '15 |
|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 4,977,952 | 5,737,473 | 5,671,001 | 6,251,458 | 10.37% | (1.16%) | 10.24% | 25.58% | 10.24% |
| Feb | 5,027,933 | 5,439,308 | 5,854,601 | 5,919,449 | 0.36% | 7.64% | 1.11% | 21.64% | 5.60% |
| Mar | 5,700,258 | 6,291,071 | 6,649,567 | 7,144,770 | 13.39% | 5.70% | 7.45% | 22.98% | 6.28% |
| Apr | 5,457,584 | 6,182,908 | 6,434,325 | 6,933,274 | (2.83%) | 4.07% | 7.75% | 24.03% | 6.66% |
| May | 5,664,491 | 6,686,550 | 7,152,003 | 7,314,803 | 5.58% | 6.96% | 2.28% | 25.11% | 5.67% |
| Jun | 6,321,965 | 6,892,594 | 7,397,718 | 8,003,031 | 4.82% | 7.33% | 8.18% | 25.39% | 6.15% |
| Jul | 5,993,317 | 6,822,048 | 7,374,801 | 8,076,364 | 5.57% | 8.10% | 9.51% | 26.82% | 6.68% |
| Aug | 6,042,801 | 7,015,262 | 7,390,621 | 7,670,092 | 4.96% | 5.35% | 3.78% | 26.84% | 6.28% |
| Sep | 6,066,094 | 6,816,477 | 7,107,437 | 7,787,281 | 5.24% | 4.27% | 9.57% | 27.02% | 6.67% |
| Oct | 5,648,619 | 6,665,670 | 6,868,901 | 7,598,129 | 6.39% | 3.05% | 10.62% | 27.76% | 7.07% |
| Nov | 5,468,396 | 6,351,946 | 6,891,316 | | 1.46% | 8.49% | | | |
| Dec | 6,702,399 | 7,458,085 | 7,786,052 | | 2.57% | 4.40% | | | |
| Year Total | 69,071,810 | 78,359,391 | 82,578,344 | 72,698,651 | 4.68% | 5.38% | 7.07% | 27.76% | 7.07% |



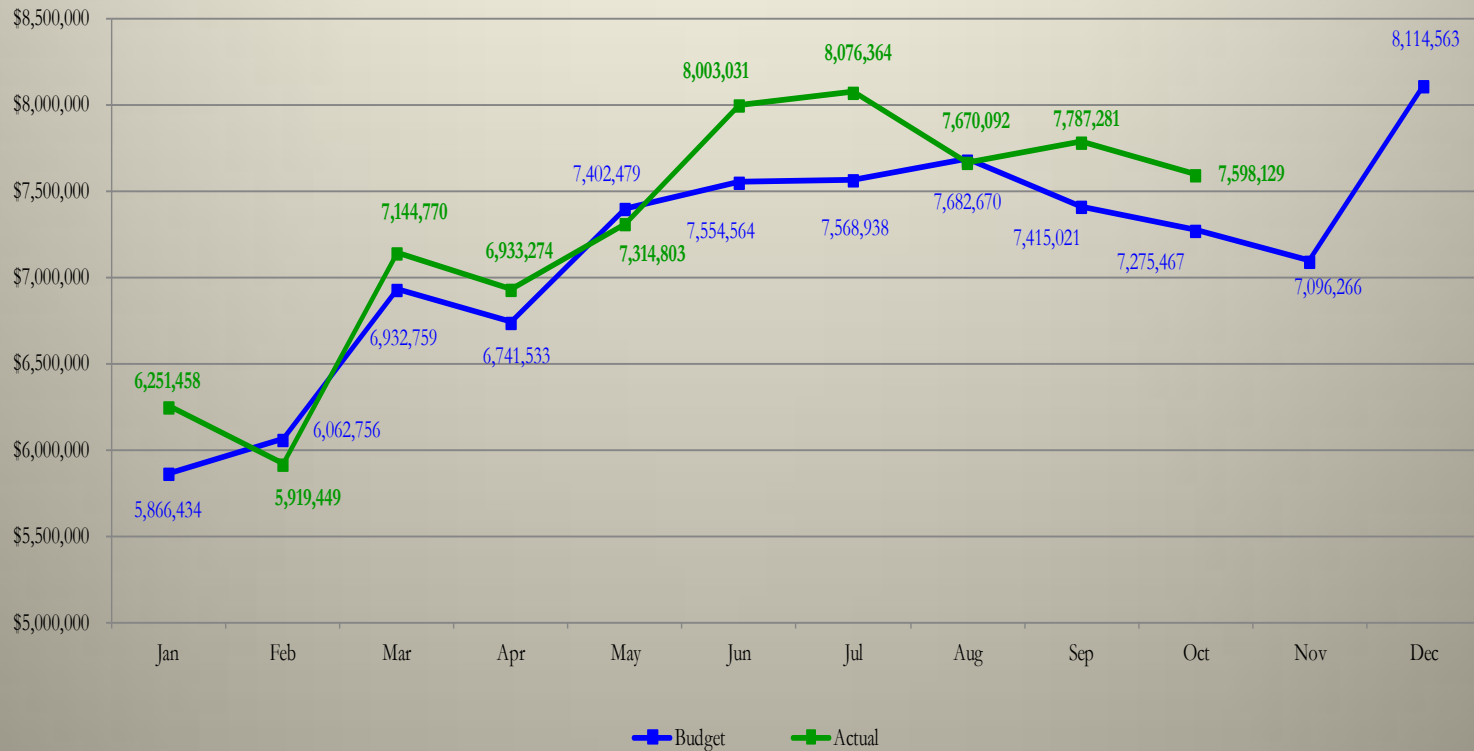
Sales & Use Tax (all components)

Budget to Actual – October 2015

| | Budget | Actual | \$ Chg Budget to Actual | % Chg Budget to Actual | Cumulative % Chg |
|-----|-------------------|-------------------|-------------------------------|------------------------------|---------------------|
| Jan | 5,866,434 | 6,251,458 | 385,023 | 6.56% | 6.56% |
| Feb | 6,062,756 | 5,919,449 | (143,307) | (2.36%) | 2.03% |
| Mar | 6,932,759 | 7,144,770 | 212,011 | 3.06% | 2.41% |
| Apr | 6,741,533 | 6,933,274 | 191,742 | 2.84% | 2.52% |
| May | 7,402,479 | 7,314,803 | (87,676) | (1.18%) | 1.69% |
| Jun | 7,554,564 | 8,003,031 | 448,467 | 5.94% | 2.48% |
| Jul | 7,568,938 | 8,076,364 | 507,426 | 6.70% | 3.15% |
| Aug | 7,682,670 | 7,670,092 | (12,578) | (0.16%) | 2.69% |
| Sep | 7,415,021 | 7,787,281 | 372,260 | 5.02% | 2.96% |
| Oct | 7,275,467 | 7,598,129 | 322,661 | 4.43% | 3.11% |
| Nov | 7,096,266 | | | | |
| Dec | 8,114,563 | | | | |
| | 85,713,450 | 72,698,651 | 2,196,029 | | 3.11% |



Sales & Use Tax (all components) Budget to Actual – October 2015



Questions?

