



EL PASO COUNTY

**COLORADO**

**July 2016**

**Sales and Use Tax**

Nicola Sapp

Chief Financial and Administrative Officer

October 6, 2016



# **Sales & Use Tax Activity**

## **July 2016**



# Historical Sales Tax Collections

## July 31, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	4,669,476	5,278,534	5,848,650	5,920,910	(2.75%)	10.80%	1.24%	26.80%	1.24%
Feb	4,780,698	5,500,339	5,610,353	6,051,972	7.07%	2.00%	7.87%	26.69%	4.48%
Mar	5,381,750	6,161,129	6,674,237	6,837,541	3.80%	8.33%	2.45%	26.82%	3.73%
Apr	5,126,774	6,027,831	6,497,237	6,878,794	3.31%	7.79%	5.87%	28.71%	4.30%
May	5,341,924	6,788,112	6,892,171	7,104,053	8.57%	1.53%	3.07%	29.61%	4.03%
Jun	5,982,211	6,926,928	7,528,054	7,944,810	5.89%	8.68%	5.54%	30.23%	4.32%
Jul	5,661,302	6,789,430	7,458,644	7,654,894	6.37%	9.86%	2.63%	30.99%	4.05%
Aug	5,656,019	6,998,741	7,159,451		8.16%	2.30%			
Sep	5,762,129	6,687,903	7,337,703		5.33%	9.72%			
Oct	5,292,976	6,391,853	7,135,995		3.12%	11.64%			
Nov	5,197,507	6,517,909	6,651,719		9.05%	2.05%			
Dec	6,487,768	7,452,655	7,737,679		4.86%	3.82%			
<b>Year Total</b>	<b>65,340,533</b>	<b>77,521,364</b>	<b>82,531,893</b>	<b>48,392,973</b>	<b>5.31%</b>	<b>6.46%</b>	<b>4.05%</b>	<b>30.99%</b>	<b>4.05%</b>



# Historical Use Tax on Automobiles

## August 31, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	244,815	314,807	324,043	361,884	34.14%	2.93%	11.68%	47.82%	11.68%
Feb	216,415	289,957	258,045	315,476	38.38%	(11.01%)	22.26%	46.86%	16.37%
Mar	286,629	275,531	347,024	398,930	(3.23%)	25.95%	14.96%	43.92%	15.84%
Apr	259,063	329,570	352,946	456,058	9.78%	7.09%	29.21%	52.18%	19.52%
May	274,512	309,300	363,824	388,704	0.24%	17.63%	6.84%	49.91%	16.72%
Jun	281,338	341,575	385,817	432,407	30.53%	12.95%	12.08%	50.60%	15.84%
Jul	271,907	334,883	410,579	414,473	11.88%	22.60%	0.95%	50.87%	13.33%
Aug	322,707	333,221	420,556	419,949	2.31%	26.21%	(0.14%)	47.77%	11.35%
Sep	249,456	356,698	398,143		22.49%	11.62%			
Oct	275,186	402,085	400,283		26.36%	(0.45%)			
Nov	218,546	325,450	330,885		3.15%	1.67%			
Dec	176,519	299,451	388,779		9.57%	29.83%			
<b>Year Total</b>	<b>3,077,092</b>	<b>3,912,527</b>	<b>4,380,923</b>	<b>3,187,881</b>	<b>14.31%</b>	<b>11.97%</b>	<b>11.35%</b>	<b>47.77%</b>	<b>11.35%</b>



# Historical Use Tax on Building Materials

## August 31, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	63,661	77,661	78,765	69,087	3.24%	1.42%	(12.29%)	8.52%	(12.29%)
Feb	30,820	64,304	51,051	52,633	(30.46%)	(20.61%)	3.10%	28.83%	(6.24%)
Mar	31,880	212,907	123,509	40,355	199.79%	(41.99%)	(67.33%)	28.26%	(36.02%)
Apr	71,747	76,924	83,091	173,395	59.71%	8.02%	108.68%	69.34%	(0.28%)
May	48,055	54,592	58,808	226,334	(56.63%)	7.72%	284.87%	128.23%	42.15%
Jun	58,416	129,216	89,161	84,858	44.38%	(31.00%)	(4.83%)	112.31%	33.50%
Jul	60,108	250,488	207,141	79,814	79.43%	(17.31%)	(61.47%)	99.21%	5.05%
Aug	64,075	58,659	90,085	95,563	(73.18%)	53.57%	6.08%	91.72%	5.17%
Sep	54,510	62,836	51,436		(64.27%)	(18.14%)			
Oct	80,458	74,964	61,850		(49.62%)	(17.49%)			
Nov	52,344	47,957	123,592		(19.18%)	157.72%			
Dec	38,112	33,947	65,415		(56.40%)	92.70%			
<b>Year Total</b>	<b>654,185</b>	<b>1,144,453</b>	<b>1,083,904</b>	<b>822,040</b>	<b>(13.46%)</b>	<b>(5.29%)</b>	<b>5.17%</b>	<b>91.72%</b>	<b>5.17%</b>



# Historical Sales & Use Tax (all components)

## July 31, 2016

	2007	2014	2015	2016	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	4,977,952	5,671,001	6,251,458	6,351,881	(1.16%)	10.24%	1.61%	27.60%	1.61%
Feb	5,027,933	5,854,601	5,919,449	6,420,081	7.64%	1.11%	8.46%	27.64%	4.94%
Mar	5,700,258	6,649,567	7,144,770	7,276,825	5.70%	7.45%	1.85%	27.65%	3.80%
Apr	5,457,584	6,434,325	6,933,274	7,508,247	4.07%	7.75%	8.29%	30.21%	4.98%
May	5,664,491	7,152,003	7,314,803	7,719,092	6.96%	2.28%	5.53%	31.49%	5.10%
Jun	6,321,965	7,397,718	8,003,031	8,462,075	7.33%	8.18%	5.74%	31.94%	5.22%
Jul	5,993,317	7,374,801	8,076,364	8,149,181	8.10%	9.51%	0.90%	32.56%	4.52%
Aug	6,042,801	7,390,621	7,670,092		5.35%	3.78%			
Sep	6,066,094	7,107,437	7,787,281		4.27%	9.57%			
Oct	5,648,619	6,868,901	7,598,129		3.05%	10.62%			
Nov	5,468,396	6,891,316	7,106,196		8.49%	3.12%			
Dec	6,702,399	7,786,052	8,191,873		4.40%	5.21%			
<b>Year Total</b>	<b>69,071,810</b>	<b>82,578,344</b>	<b>87,996,720</b>	<b>51,887,382</b>	<b>5.38%</b>	<b>6.56%</b>	<b>4.52%</b>	<b>32.56%</b>	<b>4.52%</b>



# Sales & Use Tax (all components)

## Budget to Actual – July 2016

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	6,440,490	6,351,881	(88,609)	(1.38%)	(1.38%)
Feb	6,316,420	6,420,081	103,661	1.64%	0.12%
Mar	7,331,820	7,276,825	(54,994)	(0.75%)	(0.20%)
Apr	7,172,378	7,508,247	335,869	4.68%	1.09%
May	7,774,263	7,719,092	(55,172)	(0.71%)	0.69%
Jun	8,168,746	8,462,075	293,329	3.59%	1.24%
Jul	8,102,939	8,149,181	46,242	0.57%	1.13%
Aug	8,112,813				
Sep	7,970,145				
Oct	7,767,966				
Nov	7,482,136				
Dec	8,618,243				
	<b>91,258,360</b>	<b>51,887,382</b>	<b>580,326</b>		<b>1.13%</b>
		One time audit adjustment -	<b>182,137</b>		
		Available:	<b>398,189</b>		



# Supplemental Information

## Combined Sales and Use Tax For Construction

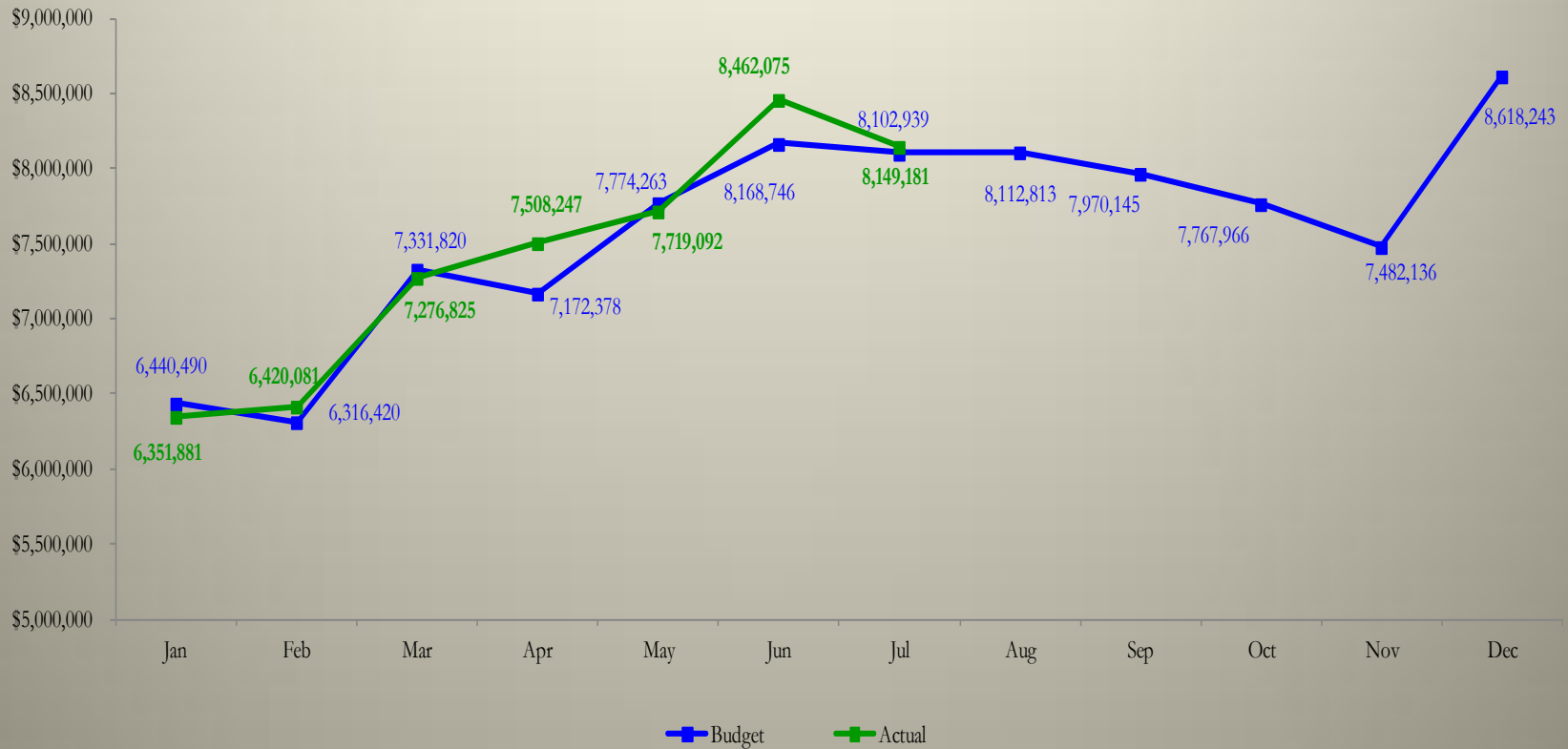
### July 31, 2016

	2007	2014	2015	2016	% Chg '07 to '08	% Chg '13 to '14	% Chg '14 to '15	% Chg '15 to '16	Cumulative % Chg '07 to '16	Cumulative % Chg '15 to '16
Jan	122,993	156,767	176,135	169,774	20.60%	5.40%	12.36%	(3.61%)	38.03%	(3.61%)
Feb	125,469	150,869	133,505	160,830	(30.75%)	(5.67%)	(11.51%)	20.47%	33.06%	6.77%
Mar	119,807	307,928	233,398	203,701	2.45%	116.03%	(24.20%)	(12.72%)	45.09%	(1.61%)
Apr	152,344	225,304	216,556	309,530	(19.00%)	61.06%	(3.88%)	42.93%	62.08%	11.09%
May	122,561	172,491	192,307	361,131	(14.07%)	(26.30%)	11.49%	87.79%	87.35%	26.59%
Jun	177,741	265,470	293,958	269,097	(32.58%)	31.93%	10.73%	(8.46%)	79.56%	18.32%
Jul	154,363	372,879	417,500	258,247	(12.67%)	46.03%	11.97%	(38.14%)	77.62%	4.15%
Aug	153,645	200,894	253,460		(22.02%)	(39.69%)	26.17%			
Sep	135,716	184,325	228,086		(9.73%)	(33.43%)	23.74%			
Oct	158,728	190,083	212,460		(9.70%)	(30.45%)	11.77%			
Nov	121,026	127,509	242,028		(9.36%)	(19.13%)	89.81%			
Dec	89,753	143,507	219,865		(3.60%)	(11.55%)	53.21%			
<b>Year Total</b>	<b>1,634,147</b>	<b>2,498,027</b>	<b>2,819,259</b>	<b>1,732,311</b>	<b>(12.91%)</b>	<b>0.53%</b>	<b>12.86%</b>	<b>4.15%</b>	<b>77.62%</b>	<b>4.15%</b>





# Sales & Use Tax (all components) Budget to Actual – July 2016



# Questions?

