



2017 Sales Tax Collections As of April 30, 2017

Nicola Sapp

Chief Financial and Administrative Officer

June 22, 2017

Attachment A



Sales and Use Tax Collections

2017 Budget by Industry

| | | | |
|-----------|--|----------------------|----------------|
| Sales Tax | Retail Trade | \$52,844,824 | 54.60% |
| Sales Tax | Food Services | \$11,759,425 | 12.15% |
| Sales Tax | Information (Magazines, News Papers, Etc) | \$4,200,486 | 4.34% |
| Sales Tax | Wholesale Trade | \$3,784,309 | 3.91% |
| Sales Tax | Accommodations | \$3,823,023 | 3.95% |
| Sales Tax | Real Estate and Rental and Leasing | \$2,322,849 | 2.40% |
| Sales Tax | Manufacturing | \$3,019,704 | 3.12% |
| Sales Tax | Utilities | \$2,080,886 | 2.15% |
| Sales Tax | Other Services (except Public Admin) | \$2,090,564 | 2.16% |
| Sales Tax | Construction | \$2,042,172 | 2.11% |
| Sales Tax | Professional, Scientific, and Technical Services | \$716,212 | 0.74% |
| Sales Tax | Finance and Insurance | \$454,891 | 0.47% |
| Sales Tax | Arts, Entertainment, and Recreation | \$435,534 | 0.45% |
| Sales Tax | Waste Management and Remediation Services | \$261,321 | 0.27% |
| Sales Tax | Mining | \$319,392 | 0.33% |
| Sales Tax | Educational Services | \$154,857 | 0.16% |
| Sales Tax | Health Care and Social Assistance | \$125,821 | 0.13% |
| Sales Tax | Transportation and Warehousing | \$67,750 | 0.07% |
| Sales Tax | Agriculture, Forestry, Fishing and Hunting | \$125,821 | 0.13% |
| Sales Tax | Public Administration | \$48,393 | 0.05% |
| Sales Tax | NAICS Not Specified | -\$19,357 | (0.02%) |
| | Sales Tax Total | \$ 90,658,877 | 93.67% |
| Use Tax | Building Materials | 1,509,852 | 1.56% |
| Use Tax | Automobiles | 4,616,663 | 4.77% |
| | Use Tax Total | \$ 6,126,515 | 6.33% |
| | Grand Total | \$ 96,785,392 | 100.00% |



Retail

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|------------|------------|------------|------------|------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 2,673,625 | 3,290,594 | 3,383,347 | 3,675,215 | 13.95% | 2.82% | 8.63% | 37.46% | 8.63% |
| Feb | 2,697,395 | 3,269,880 | 3,594,843 | 3,864,002 | 5.66% | 9.94% | 7.49% | 40.37% | 8.04% |
| Mar | 3,036,516 | 3,926,125 | 3,908,785 | 4,406,974 | 9.85% | (0.44%) | 12.75% | 42.09% | 9.73% |
| Apr | 2,863,589 | 3,738,892 | 3,919,161 | 4,246,279 | 6.66% | 4.82% | 8.35% | 43.66% | 9.36% |
| May | 3,067,621 | 3,955,227 | 4,117,996 | | 5.65% | 4.12% | | | |
| Jun | 3,294,218 | 4,254,422 | 4,575,897 | | 10.12% | 7.56% | | | |
| Jul | 3,106,378 | 4,088,068 | 4,309,034 | | 7.89% | 5.41% | | | |
| Aug | 3,104,475 | 4,123,222 | 5,104,737 | | 6.40% | 23.80% | | | |
| Sep | 3,334,738 | 4,083,844 | 4,644,004 | | 7.91% | 13.72% | | | |
| Oct | 3,031,130 | 3,824,404 | 4,439,640 | | 7.24% | 16.09% | | | |
| Nov | 3,080,544 | 4,078,653 | 4,654,831 | | (1.14%) | 14.13% | | | |
| Dec | 4,005,099 | 4,870,911 | 5,512,157 | | 5.11% | 13.16% | | | |
| Year Total | 37,295,328 | 47,504,244 | 52,164,433 | 16,192,470 | 6.89% | 9.81% | 9.36% | 43.66% | 9.36% |



Food Services

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|-------------------|-------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 509,199 | 776,227 | 842,916 | 838,430 | 15.54% | 8.59% | (0.53%) | 64.66% | (0.53%) |
| Feb | 540,600 | 744,820 | 836,029 | 877,672 | 0.94% | 12.25% | 4.98% | 63.47% | 2.21% |
| Mar | 640,009 | 937,022 | 926,030 | 1,028,328 | 10.80% | (1.17%) | 11.05% | 62.41% | 5.35% |
| Apr | 564,415 | 873,920 | 1,047,504 | 997,128 | 11.69% | 19.86% | (4.81%) | 65.98% | 2.44% |
| May | 626,621 | 961,411 | 983,599 | | 9.41% | 2.31% | | | |
| Jun | 705,395 | 962,169 | 1,028,306 | | 7.86% | 6.87% | | | |
| Jul | 647,457 | 963,615 | 1,043,038 | | 8.81% | 8.24% | | | |
| Aug | 651,782 | 921,217 | 1,025,067 | | 1.39% | 11.27% | | | |
| Sep | 655,247 | 968,440 | 987,992 | | 11.08% | 2.02% | | | |
| Oct | 618,222 | 886,549 | 985,321 | | 5.75% | 11.14% | | | |
| Nov | 570,329 | 824,025 | 912,364 | | 17.58% | 10.72% | | | |
| Dec | 663,824 | 889,227 | 976,202 | | 2.45% | 9.78% | | | |
| Year Total | 7,393,100 | 10,708,643 | 11,594,368 | 3,741,558 | 8.37% | 8.27% | 2.44% | 65.98% | 2.44% |



Information (Magazines, Newspapers, Etc.)

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|------------|-----------|-----------|-----------|-----------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 365,215 | 368,187 | 327,548 | 408,286 | (7.47%) | (11.04%) | 24.65% | 11.79% | 24.65% |
| Feb | 347,550 | 383,366 | 325,861 | 339,670 | (6.75%) | (15.00%) | 4.24% | 4.94% | 14.47% |
| Mar | 367,113 | 406,252 | 378,251 | 345,652 | 2.19% | (6.89%) | (8.62%) | 1.27% | 6.00% |
| Apr | 441,600 | 355,238 | 329,523 | 338,316 | (3.95%) | (7.24%) | 2.67% | (5.89%) | 5.20% |
| May | 360,434 | 352,245 | 340,744 | | (8.25%) | (3.27%) | | | |
| Jun | 357,140 | 327,080 | 341,553 | | (12.37%) | 4.42% | | | |
| Jul | 359,141 | 335,630 | 212,115 | | (11.69%) | (36.80%) | | | |
| Aug | 356,597 | 395,510 | 355,487 | | 4.83% | (10.12%) | | | |
| Sep | 374,117 | 439,783 | 380,238 | | 15.47% | (13.54%) | | | |
| Oct | 367,365 | 484,108 | 388,353 | | 22.00% | (19.78%) | | | |
| Nov | 392,268 | 263,126 | 380,200 | | (43.94%) | 44.49% | | | |
| Dec | 402,595 | 416,129 | 390,151 | | 3.60% | (6.24%) | | | |
| Year Total | 4,491,136 | 4,526,653 | 4,150,025 | 1,431,923 | (4.49%) | (8.32%) | 5.20% | (5.89%) | 5.20% |



Wholesale Trade Historical Comparison As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 208,200 | 223,084 | 226,907 | 248,307 | 5.96% | 1.71% | 9.43% | 19.26% | 9.43% |
| Feb | 218,986 | 201,559 | 211,091 | 252,502 | (1.40%) | 4.73% | 19.62% | 17.23% | 14.34% |
| Mar | 251,062 | 224,894 | 313,690 | 296,189 | (3.29%) | 39.48% | (5.58%) | 17.51% | 6.03% |
| Apr | 262,298 | 259,580 | 257,228 | 296,546 | 10.43% | (0.91%) | 15.29% | 16.27% | 8.39% |
| May | 281,710 | 241,413 | 258,798 | | (9.37%) | 7.20% | | | |
| Jun | 282,941 | 300,439 | 291,097 | | 8.11% | (3.11%) | | | |
| Jul | 316,413 | 282,238 | 279,413 | | (2.14%) | (1.00%) | | | |
| Aug | 258,367 | 216,294 | 266,074 | | (39.12%) | 23.01% | | | |
| Sep | 223,302 | 277,889 | 324,546 | | (2.98%) | 16.79% | | | |
| Oct | 264,391 | 609,008 | 325,187 | | 121.59% | (46.60%) | | | |
| Nov | 215,809 | 306,065 | 285,545 | | 15.39% | (6.70%) | | | |
| Dec | 243,702 | 316,435 | 276,895 | | 7.96% | (12.50%) | | | |
| Year Total | 3,027,182 | 3,458,897 | 3,316,470 | 1,093,544 | 8.43% | (4.12%) | 8.39% | 16.27% | 8.39% |



Accommodations Historical Comparison As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|------------------|------------------|----------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 120,786 | 144,331 | 153,410 | 209,090 | 36.09% | 6.29% | 36.29% | 73.11% | 36.29% |
| Feb | 142,237 | 140,308 | 166,381 | 200,907 | 0.93% | 18.58% | 20.75% | 55.88% | 28.21% |
| Mar | 164,518 | 180,939 | 209,392 | 248,429 | 29.58% | 15.73% | 18.64% | 54.00% | 24.42% |
| Apr | 180,007 | 253,099 | 263,234 | 330,863 | 54.48% | 4.00% | 25.69% | 62.83% | 24.84% |
| May | 241,974 | 315,148 | 337,235 | | 17.11% | 7.01% | | | |
| Jun | 325,401 | 389,031 | 440,867 | | 6.90% | 13.32% | | | |
| Jul | 352,696 | 438,317 | 518,883 | | 12.71% | 18.38% | | | |
| Aug | 335,601 | 405,619 | 477,067 | | 3.76% | 17.61% | | | |
| Sep | 282,985 | 381,960 | 402,729 | | 19.23% | 5.44% | | | |
| Oct | 247,717 | 312,469 | 345,386 | | 12.39% | 10.53% | | | |
| Nov | 164,099 | 190,730 | 210,850 | | 19.59% | 10.55% | | | |
| Dec | 134,955 | 187,098 | 215,387 | | 9.53% | 15.12% | | | |
| Year Total | 2,692,975 | 3,339,049 | 3,740,821 | 989,288 | 15.53% | 12.03% | 24.84% | 62.83% | 24.84% |



Real Estate and Rental Leasing Historical Comparison As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|------------|-----------|-----------|-----------|---------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 149,603 | 154,469 | 151,265 | 177,480 | 26.73% | (2.07%) | 17.33% | 18.63% | 17.33% |
| Feb | 163,217 | 132,298 | 162,506 | 189,242 | (1.98%) | 22.83% | 16.45% | 17.23% | 16.88% |
| Mar | 162,556 | 166,852 | 169,290 | 213,377 | 23.77% | 1.46% | 26.04% | 22.03% | 20.09% |
| Apr | 154,147 | 151,511 | 174,574 | 206,527 | 18.62% | 15.22% | 18.30% | 24.96% | 19.61% |
| May | 185,655 | 166,166 | 191,498 | | 8.50% | 15.25% | | | |
| Jun | 210,360 | 182,954 | 221,768 | | 15.16% | 21.21% | | | |
| Jul | 198,267 | 199,832 | 171,911 | | 21.03% | (13.97%) | | | |
| Aug | 202,638 | 194,063 | 268,054 | | 9.66% | 38.13% | | | |
| Sep | 161,042 | 178,876 | 213,680 | | 19.51% | 19.46% | | | |
| Oct | 187,966 | 171,906 | 208,226 | | 8.30% | 21.13% | | | |
| Nov | 155,296 | 157,966 | 186,757 | | 36.96% | 18.23% | | | |
| Dec | 178,990 | 160,829 | 187,344 | | 5.12% | 16.49% | | | |
| Year Total | 2,109,739 | 2,017,721 | 2,306,872 | 786,627 | 15.28% | 14.33% | 19.61% | 24.96% | 19.61% |



Manufacturing Historical Comparison As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 134,366 | 263,234 | 212,153 | 204,483 | 17.07% | (19.40%) | (3.62%) | 52.18% | (3.62%) |
| Feb | 156,548 | 191,108 | 179,063 | 305,559 | (19.32%) | (6.30%) | 70.64% | 75.32% | 30.37% |
| Mar | 177,946 | 172,764 | 239,554 | 273,348 | (17.59%) | 38.66% | 14.11% | 67.08% | 24.20% |
| Apr | 186,365 | 224,563 | 243,455 | 283,292 | (12.58%) | 8.41% | 16.36% | 62.80% | 22.01% |
| May | 170,291 | 280,964 | 239,974 | | (41.63%) | (14.59%) | | | |
| Jun | 187,751 | 273,505 | 252,251 | | 0.66% | (7.77%) | | | |
| Jul | 159,537 | 253,650 | 225,830 | | 4.14% | (10.97%) | | | |
| Aug | 175,585 | 217,906 | 286,970 | | (14.16%) | 31.69% | | | |
| Sep | 163,889 | 238,433 | 292,127 | | 9.65% | 22.52% | | | |
| Oct | 75,119 | 230,976 | 291,523 | | (20.76%) | 26.21% | | | |
| Nov | 151,239 | 206,424 | 240,596 | | 1.45% | 16.55% | | | |
| Dec | 225,351 | 209,567 | 260,571 | | (9.43%) | 24.34% | | | |
| Year Total | 1,963,988 | 2,763,092 | 2,964,068 | 1,066,682 | (11.51%) | 7.27% | 22.01% | 62.80% | 22.01% |



Utilities

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|------------------|------------------|----------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 162,602 | 204,683 | 175,753 | 193,067 | 4.86% | (14.13%) | 9.85% | 18.74% | 9.85% |
| Feb | 153,413 | 167,285 | 162,658 | 175,329 | (4.24%) | (2.77%) | 7.79% | 16.58% | 8.86% |
| Mar | 154,232 | 180,881 | 153,652 | 183,420 | 3.77% | (15.05%) | 19.37% | 17.35% | 12.14% |
| Apr | 126,716 | 157,831 | 139,202 | 154,412 | (5.67%) | (11.80%) | 10.93% | 18.30% | 11.87% |
| May | 126,968 | 134,426 | 132,503 | | (10.04%) | (1.43%) | | | |
| Jun | 118,101 | 156,377 | 145,938 | | 1.61% | (6.68%) | | | |
| Jul | 122,123 | 248,620 | 139,536 | | 43.18% | (43.88%) | | | |
| Aug | 127,212 | 149,849 | 157,214 | | (3.91%) | 4.92% | | | |
| Sep | 108,475 | 152,718 | 145,170 | | (0.78%) | (4.94%) | | | |
| Oct | 122,272 | 146,537 | 146,802 | | (2.38%) | 0.18% | | | |
| Nov | 112,188 | 133,785 | 137,789 | | (1.06%) | 2.99% | | | |
| Dec | 162,373 | 197,049 | 187,086 | | (3.38%) | (5.06%) | | | |
| Year Total | 1,596,675 | 2,030,040 | 1,823,304 | 706,228 | 2.14% | (10.18%) | 11.87% | 18.30% | 11.87% |



Other Services (Except Public Administration)

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|------------------|------------------|------------------|----------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 106,043 | 152,163 | 157,583 | 159,700 | 18.93% | 3.56% | 1.34% | 50.60% | 1.34% |
| Feb | 116,917 | 138,509 | 141,034 | 152,705 | 14.13% | 1.82% | 8.28% | 40.12% | 4.62% |
| Mar | 148,601 | 180,861 | 175,265 | 190,124 | 13.19% | (3.09%) | 8.48% | 35.25% | 6.05% |
| Apr | 107,960 | 165,139 | 168,311 | 173,942 | 25.88% | 1.92% | 3.35% | 41.07% | 5.34% |
| May | 120,577 | 158,926 | 157,539 | | 16.84% | (0.87%) | | | |
| Jun | 152,056 | 183,857 | 187,635 | | 13.49% | 2.05% | | | |
| Jul | 123,569 | 174,093 | 169,229 | | 17.86% | (2.79%) | | | |
| Aug | 128,878 | 157,847 | 185,308 | | 4.65% | 17.40% | | | |
| Sep | 147,226 | 181,457 | 199,264 | | 9.05% | 9.81% | | | |
| Oct | 120,903 | 134,922 | 168,284 | | (4.56%) | 24.73% | | | |
| Nov | 121,595 | 155,330 | 155,298 | | 31.52% | (0.02%) | | | |
| Dec | 144,769 | 164,949 | 199,301 | | 1.27% | 20.83% | | | |
| Year Total | 1,539,094 | 1,948,053 | 2,064,052 | 676,470 | 12.89% | 5.95% | 5.34% | 41.07% | 5.34% |



Construction

Historical Comparison

As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|-------------------|----------------|------------------|------------------|----------------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 59,333 | 97,370 | 100,686 | 133,013 | 23.09% | 3.41% | 32.11% | 124.18% | 32.11% |
| Feb | 94,650 | 82,454 | 108,197 | 199,510 | (4.75%) | 31.22% | 84.40% | 115.95% | 59.19% |
| Mar | 87,927 | 109,889 | 163,347 | 268,902 | 15.65% | 48.65% | 64.62% | 148.62% | 61.57% |
| Apr | 80,597 | 133,465 | 136,135 | 220,175 | (10.05%) | 2.00% | 61.73% | 154.75% | 61.62% |
| May | 74,506 | 133,499 | 134,797 | | 13.23% | 0.97% | | | |
| Jun | 119,325 | 204,797 | 184,239 | | 50.31% | (10.04%) | | | |
| Jul | 94,255 | 210,359 | 178,433 | | 71.87% | (15.18%) | | | |
| Aug | 89,570 | 163,376 | 194,652 | | 14.86% | 19.14% | | | |
| Sep | 81,206 | 176,650 | 227,562 | | 45.40% | 28.82% | | | |
| Oct | 78,271 | 150,609 | 252,536 | | 30.83% | 67.68% | | | |
| Nov | 68,682 | 118,436 | 187,274 | | 48.88% | 58.12% | | | |
| Dec | 51,641 | 154,450 | 158,584 | | 40.97% | 2.68% | | | |
| Year Total | 979,962 | 1,735,355 | 2,026,443 | 821,600 | 28.21% | 16.77% | 61.62% | 154.75% | 61.62% |



Professional, Scientific, and Tech Services Historical Comparison As of April 30, 2017

| | 2007 | 2015 | 2016 | 2017 | % Chg '14 to '15 | % Chg '15 to '16 | % Chg '16 to '17 | Cumulative % Chg '07 to '17 | Cumulative % Chg '16 to '17 |
|------------|----------|---------|---------|---------|---------------------|---------------------|---------------------|-----------------------------------|-----------------------------------|
| Jan | 36,535 | 32,079 | 48,215 | 55,352 | (30.02%) | 50.30% | 14.80% | 51.51% | 14.80% |
| Feb | 45,300 | 42,061 | 46,931 | 84,280 | 11.26% | 11.58% | 79.58% | 70.63% | 46.76% |
| Mar | 56,362 | 50,952 | 48,457 | 79,306 | (11.28%) | (4.90%) | 63.66% | 58.42% | 52.46% |
| Apr | 40,769 | 42,251 | 51,377 | 56,710 | 207.79% | 21.60% | 10.38% | 54.02% | 41.37% |
| May | (64,113) | 44,963 | 41,781 | | (2.67%) | (7.08%) | | | |
| Jun | 62,865 | 107,623 | 76,289 | | 19.46% | (29.11%) | | | |
| Jul | 39,036 | 83,891 | 46,518 | | 79.40% | (44.55%) | | | |
| Aug | 45,513 | 45,532 | 47,102 | | 7.61% | 3.45% | | | |
| Sep | 57,400 | 85,854 | 72,171 | | 67.64% | (15.94%) | | | |
| Oct | 41,610 | 44,485 | 88,099 | | (1.78%) | 98.04% | | | |
| Nov | 49,834 | 92,332 | 46,341 | | 173.97% | (49.81%) | | | |
| Dec | 117,791 | 15,997 | 71,044 | | (72.36%) | 344.10% | | | |
| Year Total | 528,903 | 688,020 | 684,326 | 275,648 | 21.08% | (0.54%) | 41.37% | 54.02% | 41.37% |

