



EL PASO COUNTY  
COLORADO

**December 2017  
Sales and Use Tax**

Sherri Cassidy, CPFO  
Chief Financial Officer

March 1, 2018



# **Sales & Use Tax Activity**

## **December 2017**



# Historical Sales Tax Collections

## December 31, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	4,669,476	5,848,650	5,920,910	6,458,104	10.80%	1.24%	9.07%	38.30%	9.07%
Feb	4,780,698	5,610,353	6,051,972	6,775,695	2.00%	7.87%	11.96%	40.04%	10.53%
Mar	5,381,750	6,674,237	6,837,541	7,716,626	8.33%	2.45%	12.86%	41.25%	11.38%
Apr	5,126,774	6,497,237	6,878,794	7,467,587	7.79%	5.87%	8.56%	42.38%	10.62%
May	5,341,924	6,892,171	7,104,053	8,359,966	1.53%	3.07%	17.68%	45.36%	12.15%
Jun	5,982,211	7,528,054	7,944,810	8,745,847	8.68%	5.54%	10.08%	45.52%	11.75%
Jul	5,661,302	7,458,644	7,473,166	8,085,471	9.86%	0.19%	8.19%	45.11%	11.20%
Aug	5,656,019	7,159,451	8,566,046	8,312,125	2.30%	19.65%	(2.96%)	45.35%	9.06%
Sep	5,762,129	7,337,703	8,082,071	8,162,047	9.72%	10.14%	0.99%	44.91%	8.05%
Oct	5,292,976	7,135,995	7,801,905	7,776,025	11.64%	9.33%	(0.33%)	45.11%	7.15%
Nov	5,197,507	6,651,719	7,544,251	7,707,677	2.05%	13.42%	2.17%	45.39%	6.68%
Dec	6,487,768	7,737,679	8,598,076	8,695,005	3.82%	11.12%	1.13%	44.26%	6.15%
<b>Year Total</b>	<b>65,340,533</b>	<b>82,531,893</b>	<b>88,803,593</b>	<b>94,262,175</b>	<b>6.46%</b>	<b>7.60%</b>	<b>6.15%</b>	<b>44.26%</b>	<b>6.15%</b>



# Historical Use Tax on Automobiles

## December 31, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	244,815	324,043	361,884	428,149	2.93%	11.68%	18.31%	74.89%	18.31%
Feb	216,415	258,045	315,476	387,566	(11.01%)	22.26%	22.85%	76.86%	20.43%
Mar	286,629	347,024	398,930	443,818	25.95%	14.96%	11.25%	68.42%	17.03%
Apr	259,063	352,946	456,058	424,690	7.09%	29.21%	(6.88%)	67.26%	9.91%
May	274,512	363,824	388,704	499,154	17.63%	6.84%	28.42%	70.39%	13.66%
Jun	281,338	385,817	432,407	513,919	12.95%	12.08%	18.85%	72.60%	14.61%
Jul	271,907	410,579	414,473	380,803	22.60%	0.95%	(8.12%)	67.77%	11.21%
Aug	322,707	420,556	419,949	480,141	26.21%	(0.14%)	14.33%	64.93%	11.62%
Sep	249,456	398,143	472,882	559,553	11.62%	18.77%	18.33%	71.09%	12.48%
Oct	275,186	400,283	563,094	494,953	(0.45%)	40.67%	(12.10%)	71.99%	9.21%
Nov	218,546	330,885	493,955	410,233	1.67%	49.28%	(16.95%)	73.17%	6.47%
Dec	176,519	388,779	470,407	417,842	29.83%	21.00%	(11.17%)	76.82%	4.87%
<b>Year Total</b>	<b>3,077,092</b>	<b>4,380,923</b>	<b>5,188,218</b>	<b>5,440,823</b>	<b>11.97%</b>	<b>18.43%</b>	<b>4.87%</b>	<b>76.82%</b>	<b>4.87%</b>



# Historical Use Tax on Building Materials

## December 31, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	63,661	78,765	69,087	49,374	1.42%	(12.29%)	(28.53%)	(22.44%)	(28.53%)
Feb	30,820	51,051	52,633	90,516	(20.61%)	3.10%	71.97%	48.06%	14.93%
Mar	31,880	123,509	40,355	82,829	(41.99%)	(67.33%)	105.25%	76.26%	37.42%
Apr	71,747	83,091	173,395	126,137	8.02%	108.68%	(27.25%)	76.09%	3.99%
May	48,055	58,808	226,334	84,210	7.72%	284.87%	(62.79%)	75.93%	(22.92%)
Jun	58,416	89,161	84,858	81,141	(31.00%)	(4.83%)	(4.38%)	68.83%	(20.48%)
Jul	60,108	207,141	79,814	103,536	(17.31%)	(61.47%)	29.72%	69.39%	(14.97%)
Aug	64,075	90,085	95,563	323,413	53.57%	6.08%	238.43%	119.51%	14.49%
Sep	54,510	51,436	244,047	71,049	(18.14%)	374.47%	(70.89%)	109.45%	(5.05%)
Oct	80,458	61,850	302,013	94,928	(17.49%)	388.30%	(68.57%)	96.39%	(19.08%)
Nov	52,344	123,592	107,098	217,249	157.72%	(13.35%)	102.85%	114.97%	(10.22%)
Dec	38,112	65,415	71,827	115,557	92.70%	9.80%	60.88%	120.11%	(6.92%)
<b>Year Total</b>	<b>654,185</b>	<b>1,083,904</b>	<b>1,547,025</b>	<b>1,439,937</b>	<b>(5.29%)</b>	<b>42.73%</b>	<b>(6.92%)</b>	<b>120.11%</b>	<b>(6.92%)</b>



# Historical Sales & Use Tax (all components)

## December 31, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	4,977,952	6,251,458	6,351,881	6,935,627	10.24%	1.61%	9.19%	39.33%	9.19%
Feb	5,027,933	5,919,449	6,420,081	7,253,777	1.11%	8.46%	12.99%	41.81%	11.10%
Mar	5,700,258	7,144,770	7,276,825	8,243,273	7.45%	1.85%	13.28%	42.83%	11.89%
Apr	5,457,584	6,933,274	7,508,247	8,018,413	7.75%	8.29%	6.79%	43.88%	10.50%
May	5,664,491	7,314,803	7,719,092	8,943,331	2.28%	5.53%	15.86%	46.84%	11.67%
Jun	6,321,965	8,003,031	8,462,075	9,340,908	8.18%	5.74%	10.39%	47.01%	11.43%
Jul	5,993,317	8,076,364	7,967,453	8,569,811	9.51%	(1.35%)	7.56%	46.40%	10.83%
Aug	6,042,801	7,670,092	9,081,558	9,115,679	3.78%	18.40%	0.38%	46.99%	9.27%
Sep	6,066,094	7,787,281	8,799,000	8,792,649	9.57%	12.99%	(0.07%)	46.75%	8.09%
Oct	5,648,619	7,598,129	8,667,012	8,365,906	10.62%	14.07%	(3.47%)	46.89%	6.81%
Nov	5,468,396	7,106,196	8,145,304	8,335,159	3.12%	14.62%	2.33%	47.37%	6.38%
Dec	6,702,399	8,191,873	9,140,309	9,228,404	5.21%	11.58%	0.96%	46.43%	5.87%
<b>Year Total</b>	<b>69,071,810</b>	<b>87,996,720</b>	<b>95,538,836</b>	<b>101,142,936</b>	<b>6.56%</b>	<b>8.57%</b>	<b>5.87%</b>	<b>46.43%</b>	<b>5.87%</b>



# Sales & Use Tax (all components)

## Budget to Actual – December 2017

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	6,765,299	6,935,627	170,329	2.52%	2.52%
Feb	6,658,835	7,253,777	594,942	8.93%	5.70%
Mar	7,733,153	8,243,273	510,120	6.60%	6.03%
Apr	7,607,332	8,018,413	411,081	5.40%	5.86%
May	8,207,401	8,943,331	735,930	8.97%	6.55%
Jun	8,710,685	9,340,908	630,222	7.24%	6.68%
Jul	8,652,614	8,569,811	(82,803)	(0.96%)	5.47%
Aug	8,584,864	9,115,679	530,814	6.18%	5.56%
Sep	8,459,043	8,792,649	333,606	3.94%	5.37%
Oct	8,265,472	8,365,906	100,434	1.22%	4.94%
Nov	7,984,795	8,335,159	350,364	4.39%	4.89%
Dec	9,155,899	9,228,404	72,505	0.79%	4.50%
	<b>96,785,392</b>	<b>101,142,936</b>	<b>4,357,543</b>		<b>4.50%</b>



# Supplemental Information

## Combined Sales and Use Tax For Construction

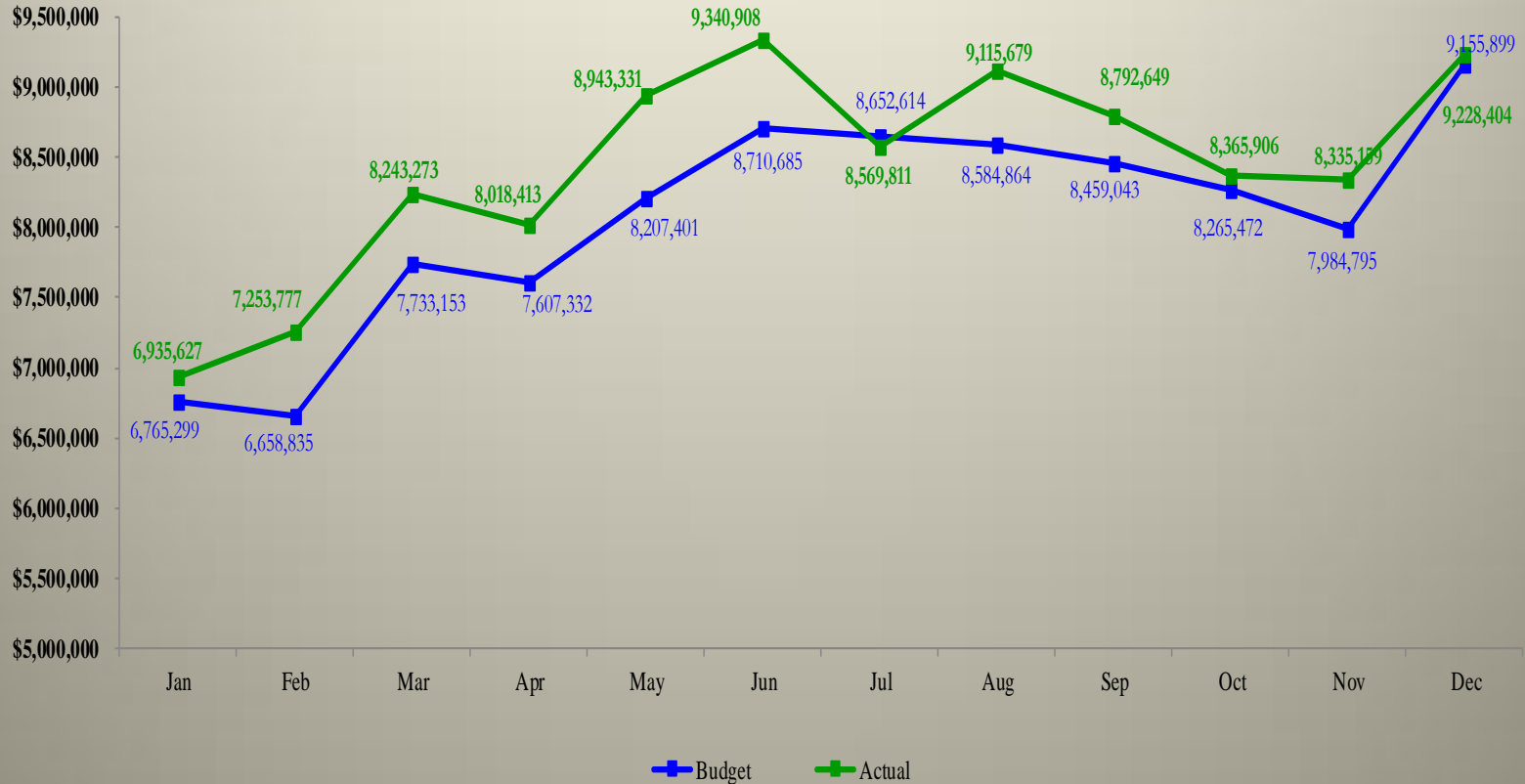
### December 31, 2017

	2007	2015	2016	2017	% Chg '14 to '15	% Chg '15 to '16	% Chg '16 to '17	Cumulative % Chg '07 to '17	Cumulative % Chg '16 to '17
Jan	122,993	176,135	169,774	182,387	12.36%	(3.61%)	7.43%	48.29%	7.43%
Feb	125,469	133,505	160,830	290,026	(11.51%)	20.47%	80.33%	90.13%	42.89%
Mar	119,807	233,398	203,701	351,731	(24.20%)	(12.72%)	72.67%	123.79%	54.25%
Apr	152,344	216,556	309,530	346,311	(3.88%)	42.93%	11.88%	124.82%	38.71%
May	122,561	192,307	361,131	293,271	11.49%	87.79%	(18.79%)	127.58%	21.47%
Jun	177,741	293,958	269,097	479,303	10.73%	(8.46%)	78.12%	136.69%	31.81%
Jul	154,363	417,500	258,247	294,510	11.97%	(38.14%)	14.04%	129.43%	29.16%
Aug	153,645	253,460	290,215	509,101	26.17%	14.50%	75.42%	143.30%	35.80%
Sep	135,716	228,086	471,609	239,343	23.74%	106.77%	(49.25%)	136.11%	19.72%
Oct	158,728	212,460	554,549	291,326	11.77%	161.01%	(47.47%)	130.25%	7.50%
Nov	121,026	242,028	294,372	376,560	89.81%	21.63%	27.92%	136.59%	9.30%
Dec	89,753	219,865	230,411	276,091	53.21%	4.80%	19.83%	140.49%	9.98%
<b>Year Total</b>	<b>1,634,147</b>	<b>2,819,259</b>	<b>3,573,468</b>	<b>3,929,960</b>	<b>12.86%</b>	<b>26.75%</b>	<b>9.98%</b>	<b>140.49%</b>	<b>9.98%</b>





# Sales & Use Tax (all components) Budget to Actual – December 2017



# Questions?

