



# Sales and Use Tax Collections As of December 31, 2018

Nikki Simmons, CPA

County Controller, Financial Services Department

February 19, 2019

Attachment A

# Sales & Use Tax Collections

## 2018 Budget by Industry

Sales Tax	Retail Trade	\$58,091,262	54.12%
Sales Tax	Food Services	\$13,009,351	12.12%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,594,061	4.28%
Sales Tax	Wholesale Trade	\$3,756,826	3.50%
Sales Tax	Accommodations	\$4,390,119	4.09%
Sales Tax	Real Estate and Rental and Leasing	\$2,715,648	2.53%
Sales Tax	Manufacturing	\$3,316,741	3.09%
Sales Tax	Utilities	\$2,103,823	1.96%
Sales Tax	Other Services (except Public Admin)	\$2,318,498	2.16%
Sales Tax	Construction	\$2,458,038	2.29%
Sales Tax	Professional, Scientific, and Technical	\$923,106	0.86%
Sales Tax	Finance and Insurance	\$483,020	0.45%
Sales Tax	Arts, Entertainment, and Recreation	\$515,222	0.48%
Sales Tax	Services	\$289,812	0.27%
Sales Tax	Mining	\$407,884	0.38%
Sales Tax	Educational Services	\$150,273	0.14%
Sales Tax	Health Care and Social Assistance	\$128,805	0.12%
Sales Tax	Transportation and Warehousing	\$118,072	0.11%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$161,007	0.15%
Sales Tax	Public Administration	\$53,669	0.05%
Sales Tax	NAICS Not Specified	<b>-\$10,734</b>	<b>(0.01%)</b>
<b>Sales Tax Total</b>		<b>\$ 99,974,504</b>	<b>93.14%</b>
Use Tax	Building Materials	1,556,399	1.45%
Use Tax	Automobiles	5,806,979	5.41%
<b>Use Tax Total</b>		<b>\$ 7,363,379</b>	<b>6.86%</b>
<b>Grand Total</b>		<b>\$ 107,337,883</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
<b>Jan</b>	2,673,625	3,383,347	3,675,215	3,966,183	2.82%	8.63%	7.92%	48.34%	7.92%
<b>Feb</b>	2,697,395	3,594,843	3,864,002	3,957,993	9.94%	7.49%	2.43%	47.54%	5.11%
<b>Mar</b>	3,036,516	3,908,785	4,406,974	4,629,093	(0.44%)	12.75%	5.04%	49.31%	5.08%
<b>Apr</b>	2,863,589	3,919,161	4,246,279	4,466,795	4.82%	8.35%	5.19%	51.01%	5.11%
<b>May</b>	3,067,621	4,117,996	4,771,581	4,733,350	4.12%	15.87%	(0.80%)	51.71%	3.77%
<b>Jun</b>	3,294,218	4,575,897	4,826,057	5,427,530	7.56%	5.47%	12.46%	54.15%	5.39%
<b>Jul</b>	3,106,378	4,309,034	4,524,510	4,972,521	5.41%	5.00%	9.90%	55.04%	6.07%
<b>Aug</b>	3,104,475	5,104,737	4,721,680	5,332,622	23.80%	(7.50%)	12.94%	57.22%	6.99%
<b>Sep</b>	3,334,738	4,644,004	4,601,469	4,914,178	13.72%	(0.92%)	6.80%	56.01%	6.97%
<b>Oct</b>	3,031,130	4,439,640	4,417,754	4,595,066	16.09%	(0.49%)	4.01%	55.56%	6.67%
<b>Nov</b>	3,080,544	4,654,831	4,629,040	4,891,347	14.13%	(0.55%)	5.67%	55.86%	6.58%
<b>Dec</b>	4,005,099	5,512,157	5,449,413	5,525,477	13.16%	(1.14%)	1.40%	53.94%	6.06%
<b>Year Total</b>	<b>37,295,328</b>	<b>52,164,433</b>	<b>54,133,973</b>	<b>57,412,154</b>	<b>9.81%</b>	<b>3.78%</b>	<b>6.06%</b>	<b>53.94%</b>	<b>6.06%</b>



# Food Services

## Historical Comparison

### As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	509,199	842,916	838,430	916,515	8.59%	(0.53%)	9.31%	79.99%	9.31%
Feb	540,600	836,029	877,672	910,507	12.25%	4.98%	3.74%	74.04%	6.46%
Mar	640,009	926,030	1,028,328	1,074,777	(1.17%)	11.05%	4.52%	71.72%	5.73%
Apr	564,415	1,047,504	997,128	1,125,747	19.86%	(4.81%)	12.90%	78.67%	7.64%
May	626,621	983,599	1,071,514	1,139,044	2.31%	8.94%	6.30%	79.34%	7.34%
Jun	705,395	1,028,306	1,129,976	1,203,381	6.87%	9.89%	6.50%	77.62%	7.18%
Jul	647,457	1,043,038	1,107,980	1,187,087	8.24%	6.23%	7.14%	78.50%	7.18%
Aug	651,782	1,025,067	1,078,234	1,152,420	11.27%	5.19%	6.88%	78.27%	7.14%
Sep	655,247	987,992	1,071,579	1,174,551	2.02%	8.46%	9.61%	78.39%	7.43%
Oct	618,222	985,321	1,031,626	1,067,053	11.14%	4.70%	3.43%	77.81%	7.02%
Nov	570,329	912,364	943,952	1,002,238	10.72%	3.46%	6.17%	77.63%	6.95%
Dec	663,824	976,202	1,049,259	1,108,764	9.78%	7.48%	5.67%	76.68%	6.84%
<b>Year Total</b>	<b>7,393,100</b>	<b>11,594,368</b>	<b>12,225,678</b>	<b>13,062,085</b>	<b>8.27%</b>	<b>5.44%</b>	<b>6.84%</b>	<b>76.68%</b>	<b>6.84%</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

### As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	365,215	327,548	408,286	522,671	(11.04%)	24.65%	28.02%	43.11%	28.02%
Feb	347,550	325,861	339,670	338,366	(15.00%)	4.24%	(0.38%)	20.80%	15.12%
Mar	367,113	378,251	345,652	363,947	(6.89%)	(8.62%)	5.29%	13.44%	12.01%
Apr	441,600	329,523	338,316	321,025	(7.24%)	2.67%	(5.11%)	1.61%	7.97%
May	360,434	340,744	437,057	312,077	(3.27%)	28.27%	(28.60%)	(1.27%)	(0.58%)
Jun	357,140	341,553	341,056	336,862	4.42%	(0.15%)	(1.23%)	(1.97%)	(0.68%)
Jul	359,141	212,115	328,319	306,447	(36.80%)	54.78%	(6.66%)	(3.73%)	(1.46%)
Aug	356,597	355,487	319,788	327,163	(10.12%)	(10.04%)	2.31%	(4.27%)	(1.04%)
Sep	374,117	380,238	323,143	342,861	(13.54%)	(15.02%)	6.10%	(4.73%)	(0.31%)
Oct	367,365	388,353	355,883	320,930	(19.78%)	(8.36%)	(9.82%)	(5.52%)	(1.27%)
Nov	392,268	380,200	346,322	305,986	44.49%	(8.91%)	(11.65%)	(7.10%)	(2.19%)
Dec	402,595	390,151	375,890	354,577	(6.24%)	(3.66%)	(5.67%)	(7.53%)	(2.50%)
<b>Year Total</b>	<b>4,491,136</b>	<b>4,150,025</b>	<b>4,259,381</b>	<b>4,152,912</b>	<b>(8.32%)</b>	<b>2.64%</b>	<b>(2.50%)</b>	<b>(7.53%)</b>	<b>(2.50%)</b>



# Wholesale Trade Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	208,200	226,907	248,307	257,472	1.71%	9.43%	3.69%	23.67%	3.69%
Feb	218,986	211,091	252,502	258,923	4.73%	19.62%	2.54%	20.88%	3.11%
Mar	251,062	313,690	296,189	301,860	39.48%	(5.58%)	1.91%	20.64%	2.67%
Apr	262,298	257,228	296,546	312,407	(0.91%)	15.29%	5.35%	20.21%	3.39%
May	281,710	258,798	344,975	349,467	7.20%	33.30%	1.30%	21.10%	2.89%
Jun	282,941	291,097	344,699	364,941	(3.11%)	18.41%	5.87%	22.58%	3.47%
Jul	316,413	279,413	283,168	380,568	(1.00%)	1.34%	34.40%	22.18%	7.71%
Aug	258,367	266,074	324,616	414,813	23.01%	22.00%	27.79%	26.95%	10.43%
Sep	223,302	324,546	308,745	392,431	16.79%	(4.87%)	27.11%	31.68%	12.34%
Oct	264,391	325,187	298,633	441,864	(46.60%)	(8.17%)	47.96%	35.33%	15.89%
Nov	215,809	285,545	309,386	390,909	(6.70%)	8.35%	26.35%	38.88%	16.87%
Dec	243,702	276,895	262,913	395,472	(12.50%)	(5.05%)	50.42%	40.76%	19.34%
<b>Year Total</b>	<b>3,027,182</b>	<b>3,316,470</b>	<b>3,570,680</b>	<b>4,261,126</b>	<b>(4.12%)</b>	<b>7.67%</b>	<b>19.34%</b>	<b>40.76%</b>	<b>19.34%</b>



# Accommodations Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
<b>Jan</b>	120,786	153,410	209,090	194,067	6.29%	36.29%	(7.18%)	60.67%	(7.18%)
<b>Feb</b>	142,237	166,381	200,907	192,365	18.58%	20.75%	(4.25%)	46.92%	(5.75%)
<b>Mar</b>	164,518	209,392	248,429	277,795	15.73%	18.64%	11.82%	55.36%	0.88%
<b>Apr</b>	180,007	263,234	330,863	369,914	4.00%	25.69%	11.80%	70.22%	4.53%
<b>May</b>	241,974	337,235	386,127	428,425	7.01%	14.50%	10.95%	72.16%	6.34%
<b>Jun</b>	325,401	440,867	513,698	561,259	13.32%	16.52%	9.26%	72.25%	7.13%
<b>Jul</b>	352,696	518,883	563,414	594,976	18.38%	8.58%	5.60%	71.43%	6.78%
<b>Aug</b>	335,601	477,067	531,046	536,641	17.61%	11.31%	1.05%	69.35%	5.76%
<b>Sep</b>	282,985	402,729	463,025	491,797	5.44%	14.97%	6.21%	69.94%	5.82%
<b>Oct</b>	247,717	345,386	369,414	392,508	10.53%	6.96%	6.25%	68.75%	5.86%
<b>Nov</b>	164,099	210,850	246,090	269,807	10.55%	16.71%	9.64%	68.47%	6.09%
<b>Dec</b>	134,955	215,387	252,111	277,862	15.12%	17.05%	10.21%	70.35%	6.33%
<b>Year Total</b>	<b>2,692,975</b>	<b>3,740,821</b>	<b>4,314,213</b>	<b>4,587,416</b>	<b>12.03%</b>	<b>15.33%</b>	<b>6.33%</b>	<b>70.35%</b>	<b>6.33%</b>



# Real Estate and Rental Leasing Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	149,603	151,265	177,480	193,427	(2.07%)	17.33%	8.99%	29.29%	8.99%
Feb	163,217	162,506	189,242	223,001	22.83%	16.45%	17.84%	33.12%	13.55%
Mar	162,556	169,290	213,377	216,754	1.46%	26.04%	1.58%	33.20%	9.15%
Apr	154,147	174,574	206,527	220,874	15.22%	18.30%	6.95%	35.67%	8.57%
May	185,655	191,498	219,686	230,579	15.25%	14.72%	4.96%	33.05%	7.78%
Jun	210,360	221,768	240,683	268,878	21.21%	8.53%	11.71%	31.98%	8.54%
Jul	198,267	171,911	237,763	310,692	(13.97%)	38.31%	30.67%	35.99%	12.09%
Aug	202,638	268,054	249,000	283,722	38.13%	(7.11%)	13.94%	36.56%	12.35%
Sep	161,042	213,680	276,166	259,810	19.46%	29.24%	(5.92%)	39.07%	9.84%
Oct	187,966	208,226	226,983	244,578	21.13%	9.01%	7.75%	38.12%	9.63%
Nov	155,296	186,757	227,775	238,030	18.23%	21.96%	4.50%	39.34%	9.16%
Dec	178,990	187,344	211,245	235,064	16.49%	12.76%	11.28%	38.66%	9.32%
<b>Year Total</b>	<b>2,109,739</b>	<b>2,306,872</b>	<b>2,675,927</b>	<b>2,925,409</b>	<b>14.33%</b>	<b>16.00%</b>	<b>9.32%</b>	<b>38.66%</b>	<b>9.32%</b>





# Manufacturing Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	134,366	212,153	204,483	210,821	(19.40%)	(3.62%)	3.10%	56.90%	3.10%
Feb	156,548	179,063	305,559	251,566	(6.30%)	70.64%	(17.67%)	58.94%	(9.34%)
Mar	177,946	239,554	273,348	245,128	38.66%	14.11%	(10.32%)	50.90%	(9.69%)
Apr	186,365	243,455	283,292	251,202	8.41%	16.36%	(11.33%)	46.32%	(10.12%)
May	170,291	239,974	286,114	251,414	(14.59%)	19.23%	(12.13%)	46.59%	(10.55%)
Jun	187,751	252,251	277,998	277,385	(7.77%)	10.21%	(0.22%)	46.80%	(8.79%)
Jul	159,537	225,830	235,300	258,598	(10.97%)	4.19%	9.90%	48.88%	(6.43%)
Aug	175,585	286,970	237,338	405,174	31.69%	(17.30%)	70.72%	59.55%	2.28%
Sep	163,889	292,127	273,846	268,610	22.52%	(6.26%)	(1.91%)	60.02%	1.79%
Oct	75,119	291,523	254,049	267,250	26.21%	(12.85%)	5.20%	69.28%	2.12%
Nov	151,239	240,596	226,804	230,557	16.55%	(5.73%)	1.65%	67.82%	2.08%
Dec	225,351	260,571	249,790	260,908	24.34%	(4.14%)	4.45%	61.84%	2.27%
<b>Year Total</b>	<b>1,963,988</b>	<b>2,964,068</b>	<b>3,107,920</b>	<b>3,178,615</b>	<b>7.27%</b>	<b>4.85%</b>	<b>2.27%</b>	<b>61.84%</b>	<b>2.27%</b>



# Utilities

## Historical Comparison

### As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	162,602	175,753	193,067	203,368	(14.13%)	9.85%	5.34%	25.07%	5.34%
Feb	153,413	162,658	175,329	176,236	(2.77%)	7.79%	0.52%	20.12%	3.04%
Mar	154,232	153,652	183,420	188,989	(15.05%)	19.37%	3.04%	20.91%	3.04%
Apr	126,716	139,202	154,412	169,397	(11.80%)	10.93%	9.70%	23.62%	4.50%
May	126,968	132,503	161,146	161,385	(1.43%)	21.62%	0.15%	24.24%	3.69%
Jun	118,101	145,938	163,014	166,060	(6.68%)	11.70%	1.87%	26.53%	3.40%
Jul	122,123	139,536	155,530	170,272	(43.88%)	11.46%	9.48%	28.16%	4.20%
Aug	127,212	157,214	181,190	176,902	4.92%	15.25%	(2.37%)	29.43%	3.33%
Sep	108,475	145,170	163,074	153,404	(4.94%)	12.33%	(5.93%)	30.52%	2.34%
Oct	122,272	146,802	161,149	167,749	0.18%	9.77%	4.10%	31.14%	2.51%
Nov	112,188	137,789	168,890	169,285	2.99%	22.57%	0.23%	32.68%	2.30%
Dec	162,373	187,086	171,903	188,965	(5.06%)	(8.12%)	9.93%	31.02%	2.95%
<b>Year Total</b>	<b>1,596,675</b>	<b>1,823,304</b>	<b>2,032,124</b>	<b>2,092,014</b>	<b>(10.18%)</b>	<b>11.45%</b>	<b>2.95%</b>	<b>31.02%</b>	<b>2.95%</b>



# Other Services (Except Public Administration) Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	106,043	157,583	159,700	168,367	3.56%	1.34%	5.43%	58.77%	5.43%
Feb	116,917	141,034	152,705	167,353	1.82%	8.28%	9.59%	50.57%	7.46%
Mar	148,601	175,265	190,124	195,815	(3.09%)	8.48%	2.99%	43.05%	5.77%
Apr	107,960	168,311	173,942	182,725	1.92%	3.35%	5.05%	48.95%	5.59%
May	120,577	157,539	187,163	186,634	(0.87%)	18.80%	(0.28%)	50.12%	4.31%
Jun	152,056	187,635	215,591	225,962	2.05%	14.90%	4.81%	49.82%	4.41%
Jul	123,569	169,229	187,017	205,616	(2.79%)	10.51%	9.95%	52.16%	5.23%
Aug	128,878	185,308	186,371	221,149	17.40%	0.57%	18.66%	54.65%	6.95%
Sep	147,226	199,264	194,439	212,332	9.81%	(2.42%)	9.20%	53.32%	7.22%
Oct	120,903	168,284	181,492	196,563	24.73%	7.85%	8.30%	54.20%	7.33%
Nov	121,595	155,298	162,164	193,244	(0.02%)	4.42%	19.17%	54.61%	8.29%
Dec	144,769	199,301	194,586	222,974	20.83%	(2.37%)	14.59%	54.55%	8.85%
<b>Year Total</b>	<b>1,539,094</b>	<b>2,064,052</b>	<b>2,185,291</b>	<b>2,378,733</b>	<b>5.95%</b>	<b>5.87%</b>	<b>8.85%</b>	<b>54.55%</b>	<b>8.85%</b>



# Construction

## Historical Comparison

### As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	59,333	100,686	133,013	134,142	3.41%	32.11%	0.85%	126.08%	0.85%
Feb	94,650	108,197	199,510	129,312	31.22%	84.40%	(35.19%)	71.09%	(20.77%)
Mar	87,927	163,347	268,902	150,141	48.65%	64.62%	(44.17%)	70.97%	(31.23%)
Apr	80,597	136,135	220,175	166,414	2.00%	61.73%	(24.42%)	79.84%	(29.41%)
May	74,506	134,797	209,061	183,025	0.97%	55.09%	(12.45%)	92.19%	(25.97%)
Jun	119,325	184,239	398,162	193,536	(10.04%)	116.11%	(51.39%)	85.26%	(33.05%)
Jul	94,255	178,433	190,974	205,852	(15.18%)	7.03%	7.79%	90.38%	(28.24%)
Aug	89,570	194,652	185,689	220,821	19.14%	(4.60%)	18.92%	97.56%	(23.39%)
Sep	81,206	227,562	168,294	171,636	28.82%	(26.04%)	1.99%	98.99%	(21.22%)
Oct	78,271	252,536	196,398	266,396	67.68%	(22.23%)	35.64%	111.86%	(16.08%)
Nov	68,682	187,274	159,311	200,863	58.12%	(14.93%)	26.08%	117.83%	(13.19%)
Dec	51,641	158,584	160,533	195,732	2.68%	1.23%	21.93%	126.32%	(10.93%)
<b>Year Total</b>	<b>979,962</b>	<b>2,026,443</b>	<b>2,490,023</b>	<b>2,217,868</b>	<b>16.77%</b>	<b>22.88%</b>	<b>(10.93%)</b>	<b>126.32%</b>	<b>(10.93%)</b>



# Professional, Scientific, and Tech Services Historical Comparison As of December 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	36,535	48,215	55,352	158,098	50.30%	14.80%	185.62%	332.74%	185.62%
Feb	45,300	46,931	84,280	79,841	11.58%	79.58%	(5.27%)	190.75%	70.40%
Mar	56,362	48,457	79,306	69,763	(4.90%)	63.66%	(12.03%)	122.65%	40.54%
Apr	40,769	51,377	56,710	73,993	21.60%	10.38%	30.48%	113.28%	38.47%
May	(64,113)	41,781	90,624	103,448	(7.08%)	116.90%	14.15%	322.40%	32.45%
Jun	62,865	76,289	79,536	86,145	(29.11%)	4.26%	8.31%	221.45%	28.15%
Jul	39,036	46,518	60,781	70,599	(44.55%)	30.66%	16.15%	196.13%	26.71%
Aug	45,513	47,102	84,025	56,167	3.45%	78.39%	(33.15%)	166.16%	18.19%
Sep	57,400	72,171	76,124	70,822	(15.94%)	5.48%	(6.97%)	140.52%	15.32%
Oct	41,610	88,099	101,674	64,882	98.04%	15.41%	(36.19%)	130.78%	8.50%
Nov	49,834	46,341	130,803	85,822	(49.81%)	182.27%	(34.39%)	123.68%	2.26%
Dec	117,791	71,044	118,339	89,873	344.10%	66.57%	(24.05%)	90.86%	(0.80%)
<b>Year Total</b>	<b>528,903</b>	<b>684,326</b>	<b>1,017,553</b>	<b>1,009,451</b>	<b>(0.54%)</b>	<b>48.69%</b>	<b>(0.80%)</b>	<b>90.86%</b>	<b>(0.80%)</b>

