



# Sales and Use Tax Collections As of March 31, 2018

Sherri Cassidy, CPFO  
Chief Financial Officer

May 17, 2018

Attachment A

# Sales & Use Tax Collections 2018 Budget by Industry

Sales Tax	Retail Trade	\$58,091,262	54.12%
Sales Tax	Food Services	\$13,009,351	12.12%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,594,061	4.28%
Sales Tax	Wholesale Trade	\$3,756,826	3.50%
Sales Tax	Accommodations	\$4,390,119	4.09%
Sales Tax	Real Estate and Rental and Leasing	\$2,715,648	2.53%
Sales Tax	Manufacturing	\$3,316,741	3.09%
Sales Tax	Utilities	\$2,103,823	1.96%
Sales Tax	Other Services (except Public Admin)	\$2,318,498	2.16%
Sales Tax	Construction	\$2,458,038	2.29%
Sales Tax	Professional, Scientific, and Technical Services	\$923,106	0.86%
Sales Tax	Finance and Insurance	\$483,020	0.45%
Sales Tax	Arts, Entertainment, and Recreation	\$515,222	0.48%
Sales Tax	Waste Management and Remediation Services	\$289,812	0.27%
Sales Tax	Mining	\$407,884	0.38%
Sales Tax	Educational Services	\$150,273	0.14%
Sales Tax	Health Care and Social Assistance	\$128,805	0.12%
Sales Tax	Transportation and Warehousing	\$118,072	0.11%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$161,007	0.15%
Sales Tax	Public Administration	\$53,669	0.05%
Sales Tax	NAICS Not Specified	-\$10,734	(0.01%)
<b>Sales Tax Total</b>		<b>\$ 99,974,504</b>	<b>93.14%</b>
Use Tax	Building Materials	1,556,399	1.45%
Use Tax	Automobiles	5,806,979	5.41%
<b>Use Tax Total</b>		<b>\$ 7,363,379</b>	<b>6.86%</b>
<b>Grand Total</b>		<b>\$ 107,337,883</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	2,673,625	3,383,347	3,675,215	3,966,183	2.82%	8.63%	7.92%	48.34%	7.92%
Feb	2,697,395	3,594,843	3,864,002	3,957,993	9.94%	7.49%	2.43%	47.54%	5.11%
Mar	3,036,516	3,908,785	4,406,974	4,629,093	(0.44%)	12.75%	5.04%	49.31%	5.08%
Apr	2,863,589	3,919,161	4,246,279		4.82%	8.35%			
May	3,067,621	4,117,996	4,771,581		4.12%	15.87%			
Jun	3,294,218	4,575,897	4,826,057		7.56%	5.47%			
Jul	3,106,378	4,309,034	4,524,510		5.41%	5.00%			
Aug	3,104,475	5,104,737	4,721,680		23.80%	(7.50%)			
Sep	3,334,738	4,644,004	4,601,469		13.72%	(0.92%)			
Oct	3,031,130	4,439,640	4,417,754		16.09%	(0.49%)			
Nov	3,080,544	4,654,831	4,629,040		14.13%	(0.55%)			
Dec	4,005,099	5,512,157	5,449,413		13.16%	(1.14%)			
Year Total	37,295,328	52,164,433	54,133,973	12,553,269	9.81%	3.78%	5.08%	49.31%	5.08%



# Food Services Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	509,199	842,916	838,430	916,515	8.59%	(0.53%)	9.31%	79.99%	9.31%
Feb	540,600	836,029	877,672	910,507	12.25%	4.98%	3.74%	74.04%	6.46%
Mar	640,009	926,030	1,028,328	1,074,777	(1.17%)	11.05%	4.52%	71.72%	5.73%
Apr	564,415	1,047,504	997,128		19.86%	(4.81%)			
May	626,621	983,599	1,071,514		2.31%	8.94%			
Jun	705,395	1,028,306	1,129,976		6.87%	9.89%			
Jul	647,457	1,043,038	1,107,980		8.24%	6.23%			
Aug	651,782	1,025,067	1,078,234		11.27%	5.19%			
Sep	655,247	987,992	1,071,579		2.02%	8.46%			
Oct	618,222	985,321	1,031,626		11.14%	4.70%			
Nov	570,329	912,364	943,952		10.72%	3.46%			
Dec	663,824	976,202	1,049,259		9.78%	7.48%			
<b>Year Total</b>	<b>7,393,100</b>	<b>11,594,368</b>	<b>12,225,678</b>	<b>2,901,800</b>	<b>8.27%</b>	<b>5.44%</b>	<b>5.73%</b>	<b>71.72%</b>	<b>5.73%</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

### As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	365,215	327,548	408,286	522,671	(11.04%)	24.65%	28.02%	43.11%	28.02%
Feb	347,550	325,861	339,670	338,366	(15.00%)	4.24%	(0.38%)	20.80%	15.12%
Mar	367,113	378,251	345,652	363,947	(6.89%)	(8.62%)	5.29%	13.44%	12.01%
Apr	441,600	329,523	338,316		(7.24%)	2.67%			
May	360,434	340,744	437,057		(3.27%)	28.27%			
Jun	357,140	341,553	341,056		4.42%	(0.15%)			
Jul	359,141	212,115	328,319		(36.80%)	54.78%			
Aug	356,597	355,487	319,788		(10.12%)	(10.04%)			
Sep	374,117	380,238	323,143		(13.54%)	(15.02%)			
Oct	367,365	388,353	355,883		(19.78%)	(8.36%)			
Nov	392,268	380,200	346,322		44.49%	(8.91%)			
Dec	402,595	390,151	375,890		(6.24%)	(3.66%)			
<b>Year Total</b>	<b>4,491,136</b>	<b>4,150,025</b>	<b>4,259,381</b>	<b>1,224,984</b>	<b>(8.32%)</b>	<b>2.64%</b>	<b>12.01%</b>	<b>13.44%</b>	<b>12.01%</b>



# Wholesale Trade Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	208,200	226,907	248,307	257,472	1.71%	9.43%	3.69%	23.67%	3.69%
Feb	218,986	211,091	252,502	258,923	4.73%	19.62%	2.54%	20.88%	3.11%
Mar	251,062	313,690	296,189	301,860	39.48%	(5.58%)	1.91%	20.64%	2.67%
Apr	262,298	257,228	296,546		(0.91%)	15.29%			
May	281,710	258,798	344,975		7.20%	33.30%			
Jun	282,941	291,097	344,699		(3.11%)	18.41%			
Jul	316,413	279,413	283,168		(1.00%)	1.34%			
Aug	258,367	266,074	324,616		23.01%	22.00%			
Sep	223,302	324,546	308,745		16.79%	(4.87%)			
Oct	264,391	325,187	298,633		(46.60%)	(8.17%)			
Nov	215,809	285,545	309,386		(6.70%)	8.35%			
Dec	243,702	276,895	262,913		(12.50%)	(5.05%)			
Year Total	3,027,182	3,316,470	3,570,680	818,255	(4.12%)	7.67%	2.67%	20.64%	2.67%



# Accommodations Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	120,786	153,410	209,090	194,067	6.29%	36.29%	(7.18%)	60.67%	(7.18%)
Feb	142,237	166,381	200,907	192,365	18.58%	20.75%	(4.25%)	46.92%	(5.75%)
Mar	164,518	209,392	248,429	277,795	15.73%	18.64%	11.82%	55.36%	0.88%
Apr	180,007	263,234	330,863		4.00%	25.69%			
May	241,974	337,235	386,127		7.01%	14.50%			
Jun	325,401	440,867	513,698		13.32%	16.52%			
Jul	352,696	518,883	563,414		18.38%	8.58%			
Aug	335,601	477,067	531,046		17.61%	11.31%			
Sep	282,985	402,729	463,025		5.44%	14.97%			
Oct	247,717	345,386	369,414		10.53%	6.96%			
Nov	164,099	210,850	246,090		10.55%	16.71%			
Dec	134,955	215,387	252,111		15.12%	17.05%			
Year Total	2,692,975	3,740,821	4,314,213	664,228	12.03%	15.33%	0.88%	55.36%	0.88%



# Real Estate and Rental Leasing Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	149,603	151,265	177,480	193,427	(2.07%)	17.33%	8.99%	29.29%	8.99%
Feb	163,217	162,506	189,242	223,001	22.83%	16.45%	17.84%	33.12%	13.55%
Mar	162,556	169,290	213,377	216,754	1.46%	26.04%	1.58%	33.20%	9.15%
Apr	154,147	174,574	206,527		15.22%	18.30%			
May	185,655	191,498	219,686		15.25%	14.72%			
Jun	210,360	221,768	240,683		21.21%	8.53%			
Jul	198,267	171,911	237,763		(13.97%)	38.31%			
Aug	202,638	268,054	249,000		38.13%	(7.11%)			
Sep	161,042	213,680	276,166		19.46%	29.24%			
Oct	187,966	208,226	226,983		21.13%	9.01%			
Nov	155,296	186,757	227,775		18.23%	21.96%			
Dec	178,990	187,344	211,245		16.49%	12.76%			
<b>Year Total</b>	<b>2,109,739</b>	<b>2,306,872</b>	<b>2,675,927</b>	<b>633,181</b>	<b>14.33%</b>	<b>16.00%</b>	<b>9.15%</b>	<b>33.20%</b>	<b>9.15%</b>





# Manufacturing Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	134,366	212,153	204,483	210,821	(19.40%)	(3.62%)	3.10%	56.90%	3.10%
Feb	156,548	179,063	305,559	251,566	(6.30%)	70.64%	(17.67%)	58.94%	(9.34%)
Mar	177,946	239,554	273,348	245,128	38.66%	14.11%	(10.32%)	50.90%	(9.69%)
Apr	186,365	243,455	283,292		8.41%	16.36%			
May	170,291	239,974	286,114		(14.59%)	19.23%			
Jun	187,751	252,251	277,998		(7.77%)	10.21%			
Jul	159,537	225,830	235,300		(10.97%)	4.19%			
Aug	175,585	286,970	237,338		31.69%	(17.30%)			
Sep	163,889	292,127	273,846		22.52%	(6.26%)			
Oct	75,119	291,523	254,049		26.21%	(12.85%)			
Nov	151,239	240,596	226,804		16.55%	(5.73%)			
Dec	225,351	260,571	249,790		24.34%	(4.14%)			
Year Total	1,963,988	2,964,068	3,107,920	707,516	7.27%	4.85%	(9.69%)	50.90%	(9.69%)



# Utilities

## Historical Comparison

### As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	162,602	175,753	193,067	203,368	(14.13%)	9.85%	5.34%	25.07%	5.34%
Feb	153,413	162,658	175,329	176,236	(2.77%)	7.79%	0.52%	20.12%	3.04%
Mar	154,232	153,652	183,420	188,989	(15.05%)	19.37%	3.04%	20.91%	3.04%
Apr	126,716	139,202	154,412		(11.80%)	10.93%			
May	126,968	132,503	161,146		(1.43%)	21.62%			
Jun	118,101	145,938	163,014		(6.68%)	11.70%			
Jul	122,123	139,536	155,530		(43.88%)	11.46%			
Aug	127,212	157,214	181,190		4.92%	15.25%			
Sep	108,475	145,170	163,074		(4.94%)	12.33%			
Oct	122,272	146,802	161,149		0.18%	9.77%			
Nov	112,188	137,789	168,890		2.99%	22.57%			
Dec	162,373	187,086	171,903		(5.06%)	(8.12%)			
<b>Year Total</b>	<b>1,596,675</b>	<b>1,823,304</b>	<b>2,032,124</b>	<b>568,593</b>	<b>(10.18%)</b>	<b>11.45%</b>	<b>3.04%</b>	<b>20.91%</b>	<b>3.04%</b>



# Other Services (Except Public Administration) Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	106,043	157,583	159,700	168,367	3.56%	1.34%	5.43%	58.77%	5.43%
Feb	116,917	141,034	152,705	167,353	1.82%	8.28%	9.59%	50.57%	7.46%
Mar	148,601	175,265	190,124	195,815	(3.09%)	8.48%	2.99%	43.05%	5.77%
Apr	107,960	168,311	173,942		1.92%	3.35%			
May	120,577	157,539	187,163		(0.87%)	18.80%			
Jun	152,056	187,635	215,591		2.05%	14.90%			
Jul	123,569	169,229	187,017		(2.79%)	10.51%			
Aug	128,878	185,308	186,371		17.40%	0.57%			
Sep	147,226	199,264	194,439		9.81%	(2.42%)			
Oct	120,903	168,284	181,492		24.73%	7.85%			
Nov	121,595	155,298	162,164		(0.02%)	4.42%			
Dec	144,769	199,301	194,586		20.83%	(2.37%)			
<b>Year Total</b>	<b>1,539,094</b>	<b>2,064,052</b>	<b>2,185,291</b>	<b>531,535</b>	<b>5.95%</b>	<b>5.87%</b>	<b>5.77%</b>	<b>43.05%</b>	<b>5.77%</b>



# Construction Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	59,333	100,686	133,013	134,142	3.41%	32.11%	0.85%	126.08%	0.85%
Feb	94,650	108,197	199,510	129,312	31.22%	84.40%	(35.19%)	71.09%	(20.77%)
Mar	87,927	163,347	268,902	150,141	48.65%	64.62%	(44.17%)	70.97%	(31.23%)
Apr	80,597	136,135	220,175		2.00%	61.73%			
May	74,506	134,797	209,061		0.97%	55.09%			
Jun	119,325	184,239	398,162		(10.04%)	116.11%			
Jul	94,255	178,433	190,974		(15.18%)	7.03%			
Aug	89,570	194,652	185,689		19.14%	(4.60%)			
Sep	81,206	227,562	168,294		28.82%	(26.04%)			
Oct	78,271	252,536	196,398		67.68%	(22.23%)			
Nov	68,682	187,274	159,311		58.12%	(14.93%)			
Dec	51,641	158,584	160,533		2.68%	1.23%			
<b>Year Total</b>	<b>979,962</b>	<b>2,026,443</b>	<b>2,490,023</b>	<b>413,594</b>	<b>16.77%</b>	<b>22.88%</b>	<b>(31.23%)</b>	<b>70.97%</b>	<b>(31.23%)</b>



# Professional, Scientific, and Tech Services Historical Comparison As of March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	36,535	48,215	55,352	158,098	50.30%	14.80%	185.62%	332.74%	185.62%
Feb	45,300	46,931	84,280	79,841	11.58%	79.58%	(5.27%)	190.75%	70.40%
Mar	56,362	48,457	79,306	69,763	(4.90%)	63.66%	(12.03%)	122.65%	40.54%
Apr	40,769	51,377	56,710		21.60%	10.38%			
May	(64,113)	41,781	90,624		(7.08%)	116.90%			
Jun	62,865	76,289	79,536		(29.11%)	4.26%			
Jul	39,036	46,518	60,781		(44.55%)	30.66%			
Aug	45,513	47,102	84,025		3.45%	78.39%			
Sep	57,400	72,171	76,124		(15.94%)	5.48%			
Oct	41,610	88,099	101,674		98.04%	15.41%			
Nov	49,834	46,341	130,803		(49.81%)	182.27%			
Dec	117,791	71,044	118,339		344.10%	66.57%			
Year Total	528,903	684,326	1,017,553	307,701	(0.54%)	48.69%	40.54%	122.65%	40.54%

