



March 2018 Sales and Use Tax

Sherri Cassidy, CPFO
Chief Financial Officer
May 17, 2018

Sales & Use Tax Activity

March 2018



Historical Sales Tax Collections

March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	4,669,476	5,920,910	6,458,104	7,083,743	1.24%	9.07%	9.69%	51.70%	9.69%
Feb	4,780,698	6,051,972	6,775,695	6,835,239	7.87%	11.96%	0.88%	47.29%	5.18%
Mar	5,381,750	6,837,541	7,716,626	7,894,540	2.45%	12.86%	2.31%	47.07%	4.12%
Apr	5,126,774	6,878,794	7,467,587		5.87%	8.56%			
May	5,341,924	7,104,053	8,359,966		3.07%	17.68%			
Jun	5,982,211	7,944,810	8,745,847		5.54%	10.08%			
Jul	5,661,302	7,473,166	8,085,471		0.19%	8.19%			
Aug	5,656,019	8,566,046	8,312,125		19.65%	(2.96%)			
Sep	5,762,129	8,082,071	8,162,047		10.14%	0.99%			
Oct	5,292,976	7,801,905	7,776,025		9.33%	(0.33%)			
Nov	5,197,507	7,544,251	7,707,677		13.42%	2.17%			
Dec	6,487,768	8,598,076	8,695,005		11.12%	1.13%			
Year Total	65,340,533	88,803,593	94,262,175	21,813,522	7.60%	6.15%	4.12%	47.07%	4.12%



Historical Use Tax on Automobiles

April 30, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	244,815	361,884	428,149	487,373	11.68%	18.31%	13.83%	99.08%	13.83%
Feb	216,415	315,476	387,566	392,470	22.26%	22.85%	1.27%	90.76%	7.86%
Mar	286,629	398,930	443,818	475,768	14.96%	11.25%	7.20%	81.27%	7.63%
Apr	259,063	456,058	424,690	440,114	29.21%	(6.88%)	3.63%	78.34%	6.62%
May	274,512	388,704	499,154		6.84%	28.42%			
Jun	281,338	432,407	513,919		12.08%	18.85%			
Jul	271,907	414,473	380,803		0.95%	(8.12%)			
Aug	322,707	419,949	480,141		(0.14%)	14.33%			
Sep	249,456	472,882	559,553		18.77%	18.33%			
Oct	275,186	563,094	494,953		40.67%	(12.10%)			
Nov	218,546	493,955	410,233		49.28%	(16.95%)			
Dec	176,519	470,407	417,842		21.00%	(11.17%)			
Year Total	3,077,092	5,188,218	5,440,823	1,795,725	18.43%	4.87%	6.62%	78.34%	6.62%



Historical Use Tax on Building Materials

April 30, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	63,661	69,087	49,374	81,116	(12.29%)	(28.53%)	64.29%	27.42%	64.29%
Feb	30,820	52,633	90,516	138,669	3.10%	71.97%	53.20%	132.63%	57.11%
Mar	31,880	40,355	82,829	60,188	(67.33%)	105.25%	(27.33%)	121.57%	25.71%
Apr	71,747	173,395	126,137	161,443	108.68%	(27.25%)	27.99%	122.82%	26.53%
May	48,055	226,334	84,210		284.87%	(62.79%)			
Jun	58,416	84,858	81,141		(4.83%)	(4.38%)			
Jul	60,108	79,814	103,536		(61.47%)	29.72%			
Aug	64,075	95,563	323,413		6.08%	238.43%			
Sep	54,510	244,047	71,049		374.47%	(70.89%)			
Oct	80,458	302,013	94,928		388.30%	(68.57%)			
Nov	52,344	107,098	217,249		(13.35%)	102.85%			
Dec	38,112	71,827	115,557		9.80%	60.88%			
Year Total	654,185	1,547,025	1,439,937	441,416	42.73%	(6.92%)	26.53%	122.82%	26.53%



Historical Sales & Use Tax (all components) March 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	4,977,952	6,351,881	6,935,627	7,652,231	1.61%	9.19%	10.33%	53.72%	10.33%
Feb	5,027,933	6,420,081	7,253,777	7,366,378	8.46%	12.99%	1.55%	50.10%	5.84%
Mar	5,700,258	7,276,825	8,243,273	8,430,496	1.85%	13.28%	2.27%	49.30%	4.53%
Apr	5,457,584	7,508,247	8,018,413		8.29%	6.79%			
May	5,664,491	7,719,092	8,943,331		5.53%	15.86%			
Jun	6,321,965	8,462,075	9,340,908		5.74%	10.39%			
Jul	5,993,317	7,967,453	8,569,811		(1.35%)	7.56%			
Aug	6,042,801	9,081,558	9,115,679		18.40%	0.38%			
Sep	6,066,094	8,799,000	8,792,649		12.99%	(0.07%)			
Oct	5,648,619	8,667,012	8,365,906		14.07%	(3.47%)			
Nov	5,468,396	8,145,304	8,335,159		14.62%	2.33%			
Dec	6,702,399	9,140,309	9,228,404		11.58%	0.96%			
Year Total	69,071,810	95,538,836	101,142,936	23,449,105	8.57%	5.87%	4.53%	49.30%	4.53%



Sales & Use Tax (all components)

Budget to Actual March 2018

	Budget	Actual	\$ Chg Budget to Actual	% Chg Budget to Actual	Cumulative % Chg
Jan	7,492,184	7,652,231	160,047	2.14%	2.14%
Feb	7,459,983	7,366,378	(93,604)	(1.25%)	0.44%
Mar	8,726,570	8,430,496	(296,074)	(3.39%)	(0.97%)
Apr	8,479,693				
May	9,209,590				
Jun	9,842,884				
Jul	9,477,935				
Aug	9,510,136				
Sep	9,413,532				
Oct	9,070,051				
Nov	8,758,771				
Dec	9,896,553				
	107,337,883	23,449,105	(229,632)		(0.97%)

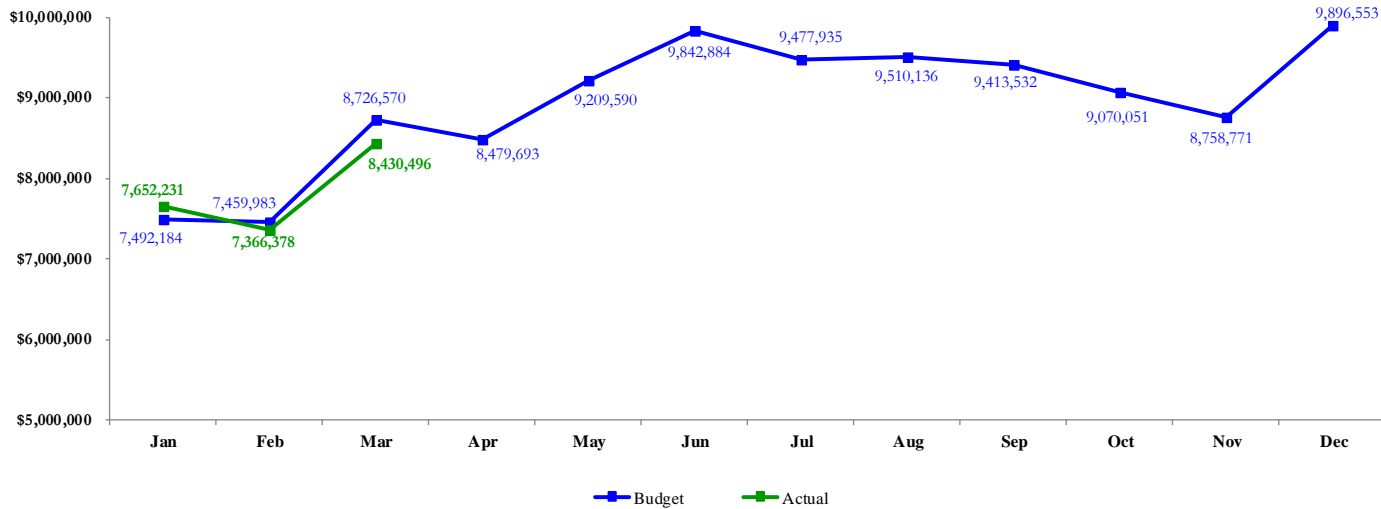


Combined Sales & Use Tax for Construction March 31, 2018

	2007	2016	2017	2018	% Chg '15 to '16	% Chg '16 to '17	% Chg '17 to '18	Cumulative % Chg '07 to '18	Cumulative % Chg '17 to '18
Jan	122,993	169,774	182,387	215,257	(3.61%)	7.43%	18.02%	75.02%	18.02%
Feb	125,469	160,830	290,026	267,981	20.47%	80.33%	(7.60%)	94.49%	2.29%
Mar	119,807	203,701	351,731	210,329	(12.72%)	72.67%	(40.20%)	88.33%	(15.84%)
Apr	152,344	309,530	346,311		42.93%	11.88%			
May	122,561	361,131	293,271		87.79%	(18.79%)			
Jun	177,741	269,097	479,303		(8.46%)	78.12%			
Jul	154,363	258,247	294,510		(38.14%)	14.04%			
Aug	153,645	290,215	509,101		14.50%	75.42%			
Sep	135,716	471,609	239,343		106.77%	(49.25%)			
Oct	158,728	554,549	291,326		161.01%	(47.47%)			
Nov	121,026	294,372	376,560		21.63%	27.92%			
Dec	89,753	230,411	276,091		4.80%	19.83%			
Year Total	1,634,147	3,573,468	3,929,960	693,567	26.75%	9.98%	(15.84%)	88.33%	(15.84%)



Sales & Use Tax (all components) Budget to Actual March 2018



Questions?

