



January 2019 Sales and Use Tax

Nikki Simmons, CPA

County Controller, Financial Services Department

March 21, 2019

Attachment A

Sales & Use Tax Collections

2019 Budget by Industry

Industry Codes	2019 Budget	% of Budget
Retail Trade	\$60,331,802	54.14%
Food Services	\$13,506,122	12.12%
Information (Magazines, News Papers, Etc)	\$4,780,632	4.29%
Wholesale Trade	\$3,911,426	3.51%
Accommodations	\$4,457,466	4.00%
Real Estate and Rental and Leasing	\$2,752,485	2.47%
Manufacturing	\$3,443,392	3.09%
Utilities	\$2,173,015	1.95%
Other Services (except Public Admin)	\$2,407,032	2.16%
Construction	\$2,451,606	2.20%
Professional, Scientific, and Technical	\$924,924	0.83%
Finance and Insurance	\$501,465	0.45%
Arts, Entertainment, and Recreation	\$534,896	0.48%
Services	\$300,879	0.27%
Mining	\$412,316	0.37%
Educational Services	\$156,011	0.14%
Health Care and Social Assistance	\$133,724	0.12%
Transportation and Warehousing	\$111,437	0.10%
Agriculture, Forestry, Fishing and Hunting	\$167,155	0.15%
Public Administration	\$55,718	0.05%
NAICS Not Specified	-\$22,287	(0.02%)
Sales Tax Total	\$ 103,491,216	92.87%
Building Materials	1,738,412	1.56%
Automobiles	6,207,021	5.57%
Use Tax Total	\$ 7,945,433	7.13%
Grand Total	\$ 111,436,649	100.00%



Retail

Historical Comparison

January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	3,383,347	3,675,215	3,966,183	4,162,635	8.63%	7.92%	4.95%	4.95%
Feb	3,594,843	3,864,002	3,957,993		7.49%	2.43%		
Mar	3,908,785	4,406,974	4,629,093		12.75%	5.04%		
Apr	3,919,161	4,246,279	4,466,795		8.35%	5.19%		
May	4,117,996	4,771,581	4,733,350		15.87%	(0.80%)		
Jun	4,575,897	4,826,057	5,427,530		5.47%	12.46%		
Jul	4,309,034	4,524,510	4,972,521		5.00%	9.90%		
Aug	5,104,737	4,721,680	5,332,622		(7.50%)	12.94%		
Sep	4,644,004	4,601,469	4,914,178		(0.92%)	6.80%		
Oct	4,439,640	4,417,754	4,595,066		(0.49%)	4.01%		
Nov	4,654,831	4,629,040	4,891,347		(0.55%)	5.67%		
Dec	5,512,157	5,449,413	5,525,477		(1.14%)	1.40%		
Year Total	52,164,433	54,133,973	57,412,154	4,162,635	3.78%	6.06%	4.95%	4.95%



Food Services Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	842,916	838,430	916,515	983,994	(0.53%)	9.31%	7.36%	7.36%
Feb	836,029	877,672	910,507		4.98%	3.74%		
Mar	926,030	1,028,328	1,074,777		11.05%	4.52%		
Apr	1,047,504	997,128	1,125,747		(4.81%)	12.90%		
May	983,599	1,071,514	1,139,044		8.94%	6.30%		
Jun	1,028,306	1,129,976	1,203,381		9.89%	6.50%		
Jul	1,043,038	1,107,980	1,187,087		6.23%	7.14%		
Aug	1,025,067	1,078,234	1,152,420		5.19%	6.88%		
Sep	987,992	1,071,579	1,174,551		8.46%	9.61%		
Oct	985,321	1,031,626	1,067,053		4.70%	3.43%		
Nov	912,364	943,952	1,002,238		3.46%	6.17%		
Dec	976,202	1,049,259	1,108,764		7.48%	5.67%		
Year Total	11,594,368	12,225,678	13,062,085	983,994	5.44%	6.84%	7.36%	7.36%



Information

(Magazines, Newspapers, Etc.)

Historical Comparison

January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	327,548	408,286	522,671	373,985	24.65%	28.02%	(28.45%)	(28.45%)
Feb	325,861	339,670	338,366		4.24%	(0.38%)		
Mar	378,251	345,652	363,947		(8.62%)	5.29%		
Apr	329,523	338,316	321,025		2.67%	(5.11%)		
May	340,744	437,057	312,077		28.27%	(28.60%)		
Jun	341,553	341,056	336,862		(0.15%)	(1.23%)		
Jul	212,115	328,319	306,447		54.78%	(6.66%)		
Aug	355,487	319,788	327,163		(10.04%)	2.31%		
Sep	380,238	323,143	342,861		(15.02%)	6.10%		
Oct	388,353	355,883	320,930		(8.36%)	(9.82%)		
Nov	380,200	346,322	305,986		(8.91%)	(11.65%)		
Dec	390,151	375,890	354,577		(3.66%)	(5.67%)		
Year Total	4,150,025	4,259,381	4,152,912	373,985	2.64%	(2.50%)	(28.45%)	(28.45%)



Wholesale Trade Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	226,907	248,307	257,472	415,261	9.43%	3.69%	61.28%	61.28%
Feb	211,091	252,502	258,923		19.62%	2.54%		
Mar	313,690	296,189	301,860		(5.58%)	1.91%		
Apr	257,228	296,546	312,407		15.29%	5.35%		
May	258,798	344,975	349,467		33.30%	1.30%		
Jun	291,097	344,699	364,941		18.41%	5.87%		
Jul	279,413	283,168	380,568		1.34%	34.40%		
Aug	266,074	324,616	414,813		22.00%	27.79%		
Sep	324,546	308,745	392,431		(4.87%)	27.11%		
Oct	325,187	298,633	441,864		(8.17%)	47.96%		
Nov	285,545	309,386	390,909		8.35%	26.35%		
Dec	276,895	262,913	395,472		(5.05%)	50.42%		
Year Total	3,316,470	3,570,680	4,261,126	415,261	7.67%	19.34%	61.28%	61.28%



Accommodations Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	153,410	209,090	194,067	233,330	36.29%	(7.18%)	20.23%	20.23%
Feb	166,381	200,907	192,365		20.75%	(4.25%)		
Mar	209,392	248,429	277,795		18.64%	11.82%		
Apr	263,234	330,863	369,914		25.69%	11.80%		
May	337,235	386,127	428,425		14.50%	10.95%		
Jun	440,867	513,698	561,259		16.52%	9.26%		
Jul	518,883	563,414	594,976		8.58%	5.60%		
Aug	477,067	531,046	536,641		11.31%	1.05%		
Sep	402,729	463,025	491,797		14.97%	6.21%		
Oct	345,386	369,414	392,508		6.96%	6.25%		
Nov	210,850	246,090	269,807		16.71%	9.64%		
Dec	215,387	252,111	277,862		17.05%	10.21%		
Year Total	3,740,821	4,314,213	4,587,416	233,330	15.33%	6.33%	20.23%	20.23%



Real Estate and Rental Leasing Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	151,265	177,480	193,427	218,419	17.33%	8.99%	12.92%	12.92%
Feb	162,506	189,242	223,001		16.45%	17.84%		
Mar	169,290	213,377	216,754		26.04%	1.58%		
Apr	174,574	206,527	220,874		18.30%	6.95%		
May	191,498	219,686	230,579		14.72%	4.96%		
Jun	221,768	240,683	268,878		8.53%	11.71%		
Jul	171,911	237,763	310,692		38.31%	30.67%		
Aug	268,054	249,000	283,722		(7.11%)	13.94%		
Sep	213,680	276,166	259,810		29.24%	(5.92%)		
Oct	208,226	226,983	244,578		9.01%	7.75%		
Nov	186,757	227,775	238,030		21.96%	4.50%		
Dec	187,344	211,245	235,064		12.76%	11.28%		
Year Total	2,306,872	2,675,927	2,925,409	218,419	16.00%	9.32%	12.92%	12.92%



Manufacturing Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	212,153	204,483	210,821	217,724	(3.62%)	3.10%	3.27%	3.27%
Feb	179,063	305,559	251,566		70.64%	(17.67%)		
Mar	239,554	273,348	245,128		14.11%	(10.32%)		
Apr	243,455	283,292	251,202		16.36%	(11.33%)		
May	239,974	286,114	251,414		19.23%	(12.13%)		
Jun	252,251	277,998	277,385		10.21%	(0.22%)		
Jul	225,830	235,300	258,598		4.19%	9.90%		
Aug	286,970	237,338	405,174		(17.30%)	70.72%		
Sep	292,127	273,846	268,610		(6.26%)	(1.91%)		
Oct	291,523	254,049	267,250		(12.85%)	5.20%		
Nov	240,596	226,804	230,557		(5.73%)	1.65%		
Dec	260,571	249,790	260,908		(4.14%)	4.45%		
Year Total	2,964,068	3,107,920	3,178,615	217,724	4.85%	2.27%	3.27%	3.27%



Utilities

Historical Comparison

January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	175,753	193,067	203,368	207,898	9.85%	5.34%	2.23%	2.23%
Feb	162,658	175,329	176,236		7.79%	0.52%		
Mar	153,652	183,420	188,989		19.37%	3.04%		
Apr	139,202	154,412	169,397		10.93%	9.70%		
May	132,503	161,146	161,385		21.62%	0.15%		
Jun	145,938	163,014	166,060		11.70%	1.87%		
Jul	139,536	155,530	170,272		11.46%	9.48%		
Aug	157,214	181,190	176,902		15.25%	(2.37%)		
Sep	145,170	163,074	153,404		12.33%	(5.93%)		
Oct	146,802	161,149	167,749		9.77%	4.10%		
Nov	137,789	168,890	169,285		22.57%	0.23%		
Dec	187,086	171,903	188,965		(8.12%)	9.93%		
Year Total	1,823,304	2,032,124	2,092,014	207,898	11.45%	2.95%	2.23%	2.23%



Other Services (Except Public Administration) Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	157,583	159,700	168,367	197,162	1.34%	5.43%	17.10%	17.10%
Feb	141,034	152,705	167,353		8.28%	9.59%		
Mar	175,265	190,124	195,815		8.48%	2.99%		
Apr	168,311	173,942	182,725		3.35%	5.05%		
May	157,539	187,163	186,634		18.80%	(0.28%)		
Jun	187,635	215,591	225,962		14.90%	4.81%		
Jul	169,229	187,017	205,616		10.51%	9.95%		
Aug	185,308	186,371	221,149		0.57%	18.66%		
Sep	199,264	194,439	212,332		(2.42%)	9.20%		
Oct	168,284	181,492	196,563		7.85%	8.30%		
Nov	155,298	162,164	193,244		4.42%	19.17%		
Dec	199,301	194,586	222,974		(2.37%)	14.59%		
Year Total	2,064,052	2,185,291	2,378,733	197,162	5.87%	8.85%	17.10%	17.10%



Construction Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	100,686	133,013	134,142	220,204	32.11%	0.85%	64.16%	64.16%
Feb	108,197	199,510	129,312		84.40%	(35.19%)		
Mar	163,347	268,902	150,141		64.62%	(44.17%)		
Apr	136,135	220,175	166,414		61.73%	(24.42%)		
May	134,797	209,061	183,025		55.09%	(12.45%)		
Jun	184,239	398,162	193,536		116.11%	(51.39%)		
Jul	178,433	190,974	205,852		7.03%	7.79%		
Aug	194,652	185,689	220,821		(4.60%)	18.92%		
Sep	227,562	168,294	171,636		(26.04%)	1.99%		
Oct	252,536	196,398	266,396		(22.23%)	35.64%		
Nov	187,274	159,311	200,863		(14.93%)	26.08%		
Dec	158,584	160,533	195,732		1.23%	21.93%		
Year Total	2,026,443	2,490,023	2,217,868	220,204	22.88%	(10.93%)	64.16%	64.16%



Professional, Scientific, and Tech Services Historical Comparison January 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	48,215	55,352	158,098	77,431	14.80%	185.62%	(51.02%)	(51.02%)
Feb	46,931	84,280	79,841		79.58%	(5.27%)		
Mar	48,457	79,306	69,763		63.66%	(12.03%)		
Apr	51,377	56,710	73,993		10.38%	30.48%		
May	41,781	90,624	103,448		116.90%	14.15%		
Jun	76,289	79,536	86,145		4.26%	8.31%		
Jul	46,518	60,781	70,599		30.66%	16.15%		
Aug	47,102	84,025	56,167		78.39%	(33.15%)		
Sep	72,171	76,124	70,822		5.48%	(6.97%)		
Oct	88,099	101,674	64,882		15.41%	(36.19%)		
Nov	46,341	130,803	85,822		182.27%	(34.39%)		
Dec	71,044	118,339	89,873		66.57%	(24.05%)		
Year Total	684,326	1,017,553	1,009,451	77,431	48.69%	(0.80%)	(51.02%)	(51.02%)



Questions?

