



June 2019 Sales and Use Tax

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August 20, 2019

Attachment A

Sales & Use Tax Collections

2019 Budget by Industry

| Industry Codes | 2019 Budget | % of Budget |
|--|-----------------------|--------------------|
| Retail Trade | \$60,331,802 | 54.14% |
| Food Services | \$13,506,122 | 12.12% |
| Information (Magazines, News Papers, Etc) | \$4,780,632 | 4.29% |
| Wholesale Trade | \$3,911,426 | 3.51% |
| Accommodations | \$4,457,466 | 4.00% |
| Real Estate and Rental and Leasing | \$2,752,485 | 2.47% |
| Manufacturing | \$3,443,392 | 3.09% |
| Utilities | \$2,173,015 | 1.95% |
| Other Services (except Public Admin) | \$2,407,032 | 2.16% |
| Construction | \$2,451,606 | 2.20% |
| Professional, Scientific, and Technical | \$924,924 | 0.83% |
| Finance and Insurance | \$501,465 | 0.45% |
| Arts, Entertainment, and Recreation | \$534,896 | 0.48% |
| Services | \$300,879 | 0.27% |
| Mining | \$412,316 | 0.37% |
| Educational Services | \$156,011 | 0.14% |
| Health Care and Social Assistance | \$133,724 | 0.12% |
| Transportation and Warehousing | \$111,437 | 0.10% |
| Agriculture, Forestry, Fishing and Hunting | \$167,155 | 0.15% |
| Public Administration | \$55,718 | 0.05% |
| NAICS Not Specified | -\$22,287 | (0.02%) |
| Sales Tax Total | \$ 103,491,216 | 92.87% |
| | | |
| Building Materials | 1,738,412 | 1.56% |
| Automobiles | 6,207,021 | 5.57% |
| Use Tax Total | \$ 7,945,433 | 7.13% |
| Grand Total | \$ 111,436,649 | 100.00% |



Retail

Historical Comparison

June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 3,383,347 | 3,675,215 | 3,966,183 | 4,162,635 | 8.63% | 7.92% | 4.95% | 4.95% |
| Feb | 3,594,843 | 3,864,002 | 3,957,993 | 4,150,603 | 7.49% | 2.43% | 4.87% | 4.91% |
| Mar | 3,908,785 | 4,406,974 | 4,629,093 | 4,843,761 | 12.75% | 5.04% | 4.64% | 4.81% |
| Apr | 3,919,161 | 4,246,279 | 4,466,795 | 4,891,252 | 8.35% | 5.19% | 9.50% | 6.04% |
| May | 4,117,996 | 4,771,581 | 4,733,350 | 4,953,518 | 15.87% | (0.80%) | 4.65% | 5.74% |
| Jun | 4,575,897 | 4,826,057 | 5,427,530 | 5,045,203 | 5.47% | 12.46% | (7.04%) | 3.19% |
| Jul | 4,309,034 | 4,524,510 | 4,972,521 | | 5.00% | 9.90% | | |
| Aug | 5,104,737 | 4,721,680 | 5,332,622 | | (7.50%) | 12.94% | | |
| Sep | 4,644,004 | 4,601,469 | 4,914,178 | | (0.92%) | 6.80% | | |
| Oct | 4,439,640 | 4,417,754 | 4,595,066 | | (0.49%) | 4.01% | | |
| Nov | 4,654,831 | 4,629,040 | 4,891,347 | | (0.55%) | 5.67% | | |
| Dec | 5,512,157 | 5,449,413 | 5,525,477 | | (1.14%) | 1.40% | | |
| Year Total | 52,164,433 | 54,133,973 | 57,412,154 | 28,046,971 | 3.78% | 6.06% | 3.19% | 3.19% |



Food Services Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|-------------------|-------------------|-------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 842,916 | 838,430 | 916,515 | 983,994 | (0.53%) | 9.31% | 7.36% | 7.36% |
| Feb | 836,029 | 877,672 | 910,507 | 1,003,834 | 4.98% | 3.74% | 10.25% | 8.80% |
| Mar | 926,030 | 1,028,328 | 1,074,777 | 1,185,989 | 11.05% | 4.52% | 10.35% | 9.37% |
| Apr | 1,047,504 | 997,128 | 1,125,747 | 1,117,692 | (4.81%) | 12.90% | (0.72%) | 6.55% |
| May | 983,599 | 1,071,514 | 1,139,044 | 1,190,320 | 8.94% | 6.30% | 4.50% | 6.10% |
| Jun | 1,028,306 | 1,129,976 | 1,203,381 | 1,251,405 | 9.89% | 6.50% | 3.99% | 5.70% |
| Jul | 1,043,038 | 1,107,980 | 1,187,087 | | 6.23% | 7.14% | | |
| Aug | 1,025,067 | 1,078,234 | 1,152,420 | | 5.19% | 6.88% | | |
| Sep | 987,992 | 1,071,579 | 1,174,551 | | 8.46% | 9.61% | | |
| Oct | 985,321 | 1,031,626 | 1,067,053 | | 4.70% | 3.43% | | |
| Nov | 912,364 | 943,952 | 1,002,238 | | 3.46% | 6.17% | | |
| Dec | 976,202 | 1,049,259 | 1,108,764 | | 7.48% | 5.67% | | |
| Year Total | 11,594,368 | 12,225,678 | 13,062,085 | 6,733,235 | 5.44% | 6.84% | 5.70% | 5.70% |



Information

(Magazines, Newspapers, Etc.)

Historical Comparison

June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 327,548 | 408,286 | 522,671 | 373,985 | 24.65% | 28.02% | (28.45%) | (28.45%) |
| Feb | 325,861 | 339,670 | 338,366 | 304,312 | 4.24% | (0.38%) | (10.06%) | (21.22%) |
| Mar | 378,251 | 345,652 | 363,947 | 340,299 | (8.62%) | 5.29% | (6.50%) | (16.85%) |
| Apr | 329,523 | 338,316 | 321,025 | 327,638 | 2.67% | (5.11%) | 2.06% | (12.92%) |
| May | 340,744 | 437,057 | 312,077 | 310,755 | 28.27% | (28.60%) | (0.42%) | (10.82%) |
| Jun | 341,553 | 341,056 | 336,862 | 321,674 | (0.15%) | (1.23%) | (4.51%) | (9.85%) |
| Jul | 212,115 | 328,319 | 306,447 | | 54.78% | (6.66%) | | |
| Aug | 355,487 | 319,788 | 327,163 | | (10.04%) | 2.31% | | |
| Sep | 380,238 | 323,143 | 342,861 | | (15.02%) | 6.10% | | |
| Oct | 388,353 | 355,883 | 320,930 | | (8.36%) | (9.82%) | | |
| Nov | 380,200 | 346,322 | 305,986 | | (8.91%) | (11.65%) | | |
| Dec | 390,151 | 375,890 | 354,577 | | (3.66%) | (5.67%) | | |
| Year Total | 4,150,025 | 4,259,381 | 4,152,912 | 1,978,663 | 2.64% | (2.50%) | (9.85%) | (9.85%) |



Wholesale Trade Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 226,907 | 248,307 | 257,472 | 415,261 | 9.43% | 3.69% | 61.28% | 61.28% |
| Feb | 211,091 | 252,502 | 258,923 | 341,218 | 19.62% | 2.54% | 31.78% | 46.49% |
| Mar | 313,690 | 296,189 | 301,860 | 416,669 | (5.58%) | 1.91% | 38.03% | 43.37% |
| Apr | 257,228 | 296,546 | 312,407 | 473,240 | 15.29% | 5.35% | 51.48% | 45.61% |
| May | 258,798 | 344,975 | 349,467 | 491,450 | 33.30% | 1.30% | 40.63% | 44.44% |
| Jun | 291,097 | 344,699 | 364,941 | 549,379 | 18.41% | 5.87% | 50.54% | 45.64% |
| Jul | 279,413 | 283,168 | 380,568 | | 1.34% | 34.40% | | |
| Aug | 266,074 | 324,616 | 414,813 | | 22.00% | 27.79% | | |
| Sep | 324,546 | 308,745 | 392,431 | | (4.87%) | 27.11% | | |
| Oct | 325,187 | 298,633 | 441,864 | | (8.17%) | 47.96% | | |
| Nov | 285,545 | 309,386 | 390,909 | | 8.35% | 26.35% | | |
| Dec | 276,895 | 262,913 | 395,472 | | (5.05%) | 50.42% | | |
| Year Total | 3,316,470 | 3,570,680 | 4,261,126 | 2,687,216 | 7.67% | 19.34% | 45.64% | 45.64% |



Accommodations Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 153,410 | 209,090 | 194,067 | 233,330 | 36.29% | (7.18%) | 20.23% | 20.23% |
| Feb | 166,381 | 200,907 | 192,365 | 221,910 | 20.75% | (4.25%) | 15.36% | 17.81% |
| Mar | 209,392 | 248,429 | 277,795 | 319,560 | 18.64% | 11.82% | 15.03% | 16.65% |
| Apr | 263,234 | 330,863 | 369,914 | 353,631 | 25.69% | 11.80% | (4.40%) | 9.12% |
| May | 337,235 | 386,127 | 428,425 | 432,578 | 14.50% | 10.95% | 0.97% | 6.73% |
| Jun | 440,867 | 513,698 | 561,259 | 568,237 | 16.52% | 9.26% | 1.24% | 5.21% |
| Jul | 518,883 | 563,414 | 594,976 | | 8.58% | 5.60% | | |
| Aug | 477,067 | 531,046 | 536,641 | | 11.31% | 1.05% | | |
| Sep | 402,729 | 463,025 | 491,797 | | 14.97% | 6.21% | | |
| Oct | 345,386 | 369,414 | 392,508 | | 6.96% | 6.25% | | |
| Nov | 210,850 | 246,090 | 269,807 | | 16.71% | 9.64% | | |
| Dec | 215,387 | 252,111 | 277,862 | | 17.05% | 10.21% | | |
| Year Total | 3,740,821 | 4,314,213 | 4,587,416 | 2,129,246 | 15.33% | 6.33% | 5.21% | 5.21% |



Real Estate and Rental Leasing Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 151,265 | 177,480 | 193,427 | 218,419 | 17.33% | 8.99% | 12.92% | 12.92% |
| Feb | 162,506 | 189,242 | 223,001 | 225,761 | 16.45% | 17.84% | 1.24% | 6.66% |
| Mar | 169,290 | 213,377 | 216,754 | 259,845 | 26.04% | 1.58% | 19.88% | 11.19% |
| Apr | 174,574 | 206,527 | 220,874 | 253,769 | 18.30% | 6.95% | 14.89% | 12.15% |
| May | 191,498 | 219,686 | 230,579 | 259,912 | 14.72% | 4.96% | 12.72% | 12.27% |
| Jun | 221,768 | 240,683 | 268,878 | 326,290 | 8.53% | 11.71% | 21.35% | 14.07% |
| Jul | 171,911 | 237,763 | 310,692 | | 38.31% | 30.67% | | |
| Aug | 268,054 | 249,000 | 283,722 | | (7.11%) | 13.94% | | |
| Sep | 213,680 | 276,166 | 259,810 | | 29.24% | (5.92%) | | |
| Oct | 208,226 | 226,983 | 244,578 | | 9.01% | 7.75% | | |
| Nov | 186,757 | 227,775 | 238,030 | | 21.96% | 4.50% | | |
| Dec | 187,344 | 211,245 | 235,064 | | 12.76% | 11.28% | | |
| Year Total | 2,306,872 | 2,675,927 | 2,925,409 | 1,543,997 | 16.00% | 9.32% | 14.07% | 14.07% |



Manufacturing Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 212,153 | 204,483 | 210,821 | 217,724 | (3.62%) | 3.10% | 3.27% | 3.27% |
| Feb | 179,063 | 305,559 | 251,566 | 224,426 | 70.64% | (17.67%) | (10.79%) | (4.38%) |
| Mar | 239,554 | 273,348 | 245,128 | 278,792 | 14.11% | (10.32%) | 13.73% | 1.90% |
| Apr | 243,455 | 283,292 | 251,202 | 266,561 | 16.36% | (11.33%) | 6.11% | 3.00% |
| May | 239,974 | 286,114 | 251,414 | 274,564 | 19.23% | (12.13%) | 9.21% | 4.29% |
| Jun | 252,251 | 277,998 | 277,385 | 431,295 | 10.21% | (0.22%) | 55.49% | 13.84% |
| Jul | 225,830 | 235,300 | 258,598 | | 4.19% | 9.90% | | |
| Aug | 286,970 | 237,338 | 405,174 | | (17.30%) | 70.72% | | |
| Sep | 292,127 | 273,846 | 268,610 | | (6.26%) | (1.91%) | | |
| Oct | 291,523 | 254,049 | 267,250 | | (12.85%) | 5.20% | | |
| Nov | 240,596 | 226,804 | 230,557 | | (5.73%) | 1.65% | | |
| Dec | 260,571 | 249,790 | 260,908 | | (4.14%) | 4.45% | | |
| Year Total | 2,964,068 | 3,107,920 | 3,178,615 | 1,693,362 | 4.85% | 2.27% | 13.84% | 13.84% |



Utilities

Historical Comparison

June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 175,753 | 193,067 | 203,368 | 207,898 | 9.85% | 5.34% | 2.23% | 2.23% |
| Feb | 162,658 | 175,329 | 176,236 | 184,560 | 7.79% | 0.52% | 4.72% | 3.39% |
| Mar | 153,652 | 183,420 | 188,989 | 208,864 | 19.37% | 3.04% | 10.52% | 5.76% |
| Apr | 139,202 | 154,412 | 169,397 | 191,067 | 10.93% | 9.70% | 12.79% | 7.37% |
| May | 132,503 | 161,146 | 161,385 | 166,466 | 21.62% | 0.15% | 3.15% | 6.61% |
| Jun | 145,938 | 163,014 | 166,060 | 157,652 | 11.70% | 1.87% | (5.06%) | 4.79% |
| Jul | 139,536 | 155,530 | 170,272 | | 11.46% | 9.48% | | |
| Aug | 157,214 | 181,190 | 176,902 | | 15.25% | (2.37%) | | |
| Sep | 145,170 | 163,074 | 153,404 | | 12.33% | (5.93%) | | |
| Oct | 146,802 | 161,149 | 167,749 | | 9.77% | 4.10% | | |
| Nov | 137,789 | 168,890 | 169,285 | | 22.57% | 0.23% | | |
| Dec | 187,086 | 171,903 | 188,965 | | (8.12%) | 9.93% | | |
| Year Total | 1,823,304 | 2,032,124 | 2,092,014 | 1,116,508 | 11.45% | 2.95% | 4.79% | 4.79% |



Other Services (Except Public Administration) Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 157,583 | 159,700 | 168,367 | 197,162 | 1.34% | 5.43% | 17.10% | 17.10% |
| Feb | 141,034 | 152,705 | 167,353 | 189,277 | 8.28% | 9.59% | 13.10% | 15.11% |
| Mar | 175,265 | 190,124 | 195,815 | 216,727 | 8.48% | 2.99% | 10.68% | 13.48% |
| Apr | 168,311 | 173,942 | 182,725 | 208,622 | 3.35% | 5.05% | 14.17% | 13.65% |
| May | 157,539 | 187,163 | 186,634 | 209,303 | 18.80% | (0.28%) | 12.15% | 13.34% |
| Jun | 187,635 | 215,591 | 225,962 | 239,382 | 14.90% | 4.81% | 5.94% | 11.86% |
| Jul | 169,229 | 187,017 | 205,616 | | 10.51% | 9.95% | | |
| Aug | 185,308 | 186,371 | 221,149 | | 0.57% | 18.66% | | |
| Sep | 199,264 | 194,439 | 212,332 | | (2.42%) | 9.20% | | |
| Oct | 168,284 | 181,492 | 196,563 | | 7.85% | 8.30% | | |
| Nov | 155,298 | 162,164 | 193,244 | | 4.42% | 19.17% | | |
| Dec | 199,301 | 194,586 | 222,974 | | (2.37%) | 14.59% | | |
| Year Total | 2,064,052 | 2,185,291 | 2,378,733 | 1,260,473 | 5.87% | 8.85% | 11.86% | 11.86% |



Construction Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 100,686 | 133,013 | 134,142 | 179,028 | 32.11% | 0.85% | 33.46% | 33.46% |
| Feb | 108,197 | 199,510 | 129,312 | 174,404 | 84.40% | (35.19%) | 34.87% | 34.15% |
| Mar | 163,347 | 268,902 | 150,141 | 213,690 | 64.62% | (44.17%) | 42.33% | 37.12% |
| Apr | 136,135 | 220,175 | 166,414 | 238,543 | 61.73% | (24.42%) | 43.34% | 38.91% |
| May | 134,797 | 209,061 | 183,025 | 235,850 | 55.09% | (12.45%) | 28.86% | 36.50% |
| Jun | 184,239 | 398,162 | 193,536 | 250,433 | 116.11% | (51.39%) | 29.40% | 35.06% |
| Jul | 178,433 | 190,974 | 205,852 | | 7.03% | 7.79% | | |
| Aug | 194,652 | 185,689 | 220,821 | | (4.60%) | 18.92% | | |
| Sep | 227,562 | 168,294 | 171,636 | | (26.04%) | 1.99% | | |
| Oct | 252,536 | 196,398 | 266,396 | | (22.23%) | 35.64% | | |
| Nov | 187,274 | 159,311 | 200,863 | | (14.93%) | 26.08% | | |
| Dec | 158,584 | 160,533 | 195,732 | | 1.23% | 21.93% | | |
| Year Total | 2,026,443 | 2,490,023 | 2,217,868 | 1,291,949 | 22.88% | (10.93%) | 35.06% | 35.06% |



Professional, Scientific, and Tech Services Historical Comparison June 2019

| | 2016 | 2017 | 2018 | 2019 | % Chg '16 to '17 | % Chg '17 to '18 | % Chg '18 to '19 | Cumulative % Chg '18 to '19 |
|-------------------|----------------|------------------|------------------|----------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 48,215 | 55,352 | 158,098 | 77,431 | 14.80% | 185.62% | (51.02%) | (51.02%) |
| Feb | 46,931 | 84,280 | 79,841 | 108,619 | 79.58% | (5.27%) | 36.04% | (21.81%) |
| Mar | 48,457 | 79,306 | 69,763 | 93,159 | 63.66% | (12.03%) | 33.54% | (9.26%) |
| Apr | 51,377 | 56,710 | 73,993 | 120,884 | 10.38% | 30.48% | 63.37% | 4.82% |
| May | 41,781 | 90,624 | 103,448 | 87,532 | 116.90% | 14.15% | (15.39%) | 0.51% |
| Jun | 76,289 | 79,536 | 86,145 | 104,975 | 4.26% | 8.31% | 21.86% | 3.73% |
| Jul | 46,518 | 60,781 | 70,599 | | 30.66% | 16.15% | | |
| Aug | 47,102 | 84,025 | 56,167 | | 78.39% | (33.15%) | | |
| Sep | 72,171 | 76,124 | 70,822 | | 5.48% | (6.97%) | | |
| Oct | 88,099 | 101,674 | 64,882 | | 15.41% | (36.19%) | | |
| Nov | 46,341 | 130,803 | 85,822 | | 182.27% | (34.39%) | | |
| Dec | 71,044 | 118,339 | 89,873 | | 66.57% | (24.05%) | | |
| Year Total | 684,326 | 1,017,553 | 1,009,451 | 592,600 | 48.69% | (0.80%) | 3.73% | 3.73% |



Questions?

