



October 2019 Sales and Use Tax

Sherri Cassidy, CPFO

Chief Financial Officer, Financial Services Department

December 17, 2019

Attachment A

Sales & Use Tax Collections

2019 Budget by Industry

Industry Codes	2019 Budget	% of Budget
Retail Trade	\$60,331,802	54.14%
Food Services	\$13,506,122	12.12%
Information (Magazines, News Papers, Etc)	\$4,780,632	4.29%
Wholesale Trade	\$3,911,426	3.51%
Accommodations	\$4,457,466	4.00%
Real Estate and Rental and Leasing	\$2,752,485	2.47%
Manufacturing	\$3,443,392	3.09%
Utilities	\$2,173,015	1.95%
Other Services (except Public Admin)	\$2,407,032	2.16%
Construction	\$2,451,606	2.20%
Professional, Scientific, and Technical	\$924,924	0.83%
Finance and Insurance	\$501,465	0.45%
Arts, Entertainment, and Recreation	\$534,896	0.48%
Services	\$300,879	0.27%
Mining	\$412,316	0.37%
Educational Services	\$156,011	0.14%
Health Care and Social Assistance	\$133,724	0.12%
Transportation and Warehousing	\$111,437	0.10%
Agriculture, Forestry, Fishing and Hunting	\$167,155	0.15%
Public Administration	\$55,718	0.05%
NAICS Not Specified	-\$22,287	(0.02%)
Sales Tax Total	\$ 103,491,216	92.87%
Building Materials	1,738,412	1.56%
Automobiles	6,207,021	5.57%
Use Tax Total	\$ 7,945,433	7.13%
Grand Total	\$ 111,436,649	100.00%



Retail

Historical Comparison

October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	3,383,347	3,675,215	3,966,183	4,162,635	8.63%	7.92%	4.95%	4.95%
Feb	3,594,843	3,864,002	3,957,993	4,150,603	7.49%	2.43%	4.87%	4.91%
Mar	3,908,785	4,406,974	4,629,093	4,843,761	12.75%	5.04%	4.64%	4.81%
Apr	3,919,161	4,246,279	4,466,795	4,891,252	8.35%	5.19%	9.50%	6.04%
May	4,117,996	4,771,581	4,733,350	4,953,518	15.87%	(0.80%)	4.65%	5.74%
Jun	4,575,897	4,826,057	5,427,530	5,045,203	5.47%	12.46%	(7.04%)	3.19%
Jul	4,309,034	4,524,510	4,972,521	5,556,768	5.00%	9.90%	11.75%	4.51%
Aug	5,104,737	4,721,680	5,332,622	5,401,331	(7.50%)	12.94%	1.29%	4.05%
Sep	4,644,004	4,601,469	4,914,178	5,126,482	(0.92%)	6.80%	4.32%	4.08%
Oct	4,439,640	4,417,754	4,595,066	5,153,146	(0.49%)	4.01%	12.15%	4.87%
Nov	4,654,831	4,629,040	4,891,347		(0.55%)	5.67%		
Dec	5,512,157	5,449,413	5,525,477		(1.14%)	1.40%		
Year Total	52,164,433	54,133,973	57,412,154	49,284,697	3.78%	6.06%	4.87%	4.87%



Food Services Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	842,916	838,430	916,515	983,994	(0.53%)	9.31%	7.36%	7.36%
Feb	836,029	877,672	910,507	1,003,834	4.98%	3.74%	10.25%	8.80%
Mar	926,030	1,028,328	1,074,777	1,185,989	11.05%	4.52%	10.35%	9.37%
Apr	1,047,504	997,128	1,125,747	1,117,692	(4.81%)	12.90%	(0.72%)	6.55%
May	983,599	1,071,514	1,139,044	1,190,320	8.94%	6.30%	4.50%	6.10%
Jun	1,028,306	1,129,976	1,203,381	1,251,405	9.89%	6.50%	3.99%	5.70%
Jul	1,043,038	1,107,980	1,187,087	1,250,902	6.23%	7.14%	5.38%	5.65%
Aug	1,025,067	1,078,234	1,152,420	1,245,756	5.19%	6.88%	8.10%	5.98%
Sep	987,992	1,071,579	1,174,551	1,224,905	8.46%	9.61%	4.29%	5.77%
Oct	985,321	1,031,626	1,067,053	1,126,243	4.70%	3.43%	5.55%	5.75%
Nov	912,364	943,952	1,002,238		3.46%	6.17%		
Dec	976,202	1,049,259	1,108,764		7.48%	5.67%		
Year Total	11,594,368	12,225,678	13,062,085	11,581,040	5.44%	6.84%	5.75%	5.75%



Information

(Magazines, Newspapers, Etc.)

Historical Comparison

October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	327,548	408,286	522,671	373,985	24.65%	28.02%	(28.45%)	(28.45%)
Feb	325,861	339,670	338,366	304,312	4.24%	(0.38%)	(10.06%)	(21.22%)
Mar	378,251	345,652	363,947	340,299	(8.62%)	5.29%	(6.50%)	(16.85%)
Apr	329,523	338,316	321,025	327,638	2.67%	(5.11%)	2.06%	(12.92%)
May	340,744	437,057	312,077	310,755	28.27%	(28.60%)	(0.42%)	(10.82%)
Jun	341,553	341,056	336,862	321,674	(0.15%)	(1.23%)	(4.51%)	(9.85%)
Jul	212,115	328,319	306,447	386,292	54.78%	(6.66%)	26.05%	(5.45%)
Aug	355,487	319,788	327,163	345,892	(10.04%)	2.31%	5.72%	(4.16%)
Sep	380,238	323,143	342,861	355,902	(15.02%)	6.10%	3.80%	(3.30%)
Oct	388,353	355,883	320,930	576,109	(8.36%)	(9.82%)	79.51%	4.31%
Nov	380,200	346,322	305,986		(8.91%)	(11.65%)		
Dec	390,151	375,890	354,577		(3.66%)	(5.67%)		
Year Total	4,150,025	4,259,381	4,152,912	3,642,858	2.64%	(2.50%)	4.31%	4.31%



Wholesale Trade Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	226,907	248,307	257,472	415,261	9.43%	3.69%	61.28%	61.28%
Feb	211,091	252,502	258,923	341,218	19.62%	2.54%	31.78%	46.49%
Mar	313,690	296,189	301,860	416,669	(5.58%)	1.91%	38.03%	43.37%
Apr	257,228	296,546	312,407	473,240	15.29%	5.35%	51.48%	45.61%
May	258,798	344,975	349,467	491,450	33.30%	1.30%	40.63%	44.44%
Jun	291,097	344,699	364,941	549,379	18.41%	5.87%	50.54%	45.64%
Jul	279,413	283,168	380,568	554,380	1.34%	34.40%	45.67%	45.65%
Aug	266,074	324,616	414,813	561,973	22.00%	27.79%	35.48%	44.05%
Sep	324,546	308,745	392,431	523,232	(4.87%)	27.11%	33.33%	42.66%
Oct	325,187	298,633	441,864	529,641	(8.17%)	47.96%	19.87%	39.76%
Nov	285,545	309,386	390,909		8.35%	26.35%		
Dec	276,895	262,913	395,472		(5.05%)	50.42%		
Year Total	3,316,470	3,570,680	4,261,126	4,856,442	7.67%	19.34%	39.76%	39.76%



Accommodations Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	153,410	209,090	194,067	233,330	36.29%	(7.18%)	20.23%	20.23%
Feb	166,381	200,907	192,365	221,910	20.75%	(4.25%)	15.36%	17.81%
Mar	209,392	248,429	277,795	319,560	18.64%	11.82%	15.03%	16.65%
Apr	263,234	330,863	369,914	353,631	25.69%	11.80%	(4.40%)	9.12%
May	337,235	386,127	428,425	432,578	14.50%	10.95%	0.97%	6.73%
Jun	440,867	513,698	561,259	568,237	16.52%	9.26%	1.24%	5.21%
Jul	518,883	563,414	594,976	626,469	8.58%	5.60%	5.29%	5.23%
Aug	477,067	531,046	536,641	569,326	11.31%	1.05%	6.09%	5.37%
Sep	402,729	463,025	491,797	480,106	14.97%	6.21%	(2.38%)	4.33%
Oct	345,386	369,414	392,508	454,230	6.96%	6.25%	15.72%	5.44%
Nov	210,850	246,090	269,807		16.71%	9.64%		
Dec	215,387	252,111	277,862		17.05%	10.21%		
Year Total	3,740,821	4,314,213	4,587,416	4,259,376	15.33%	6.33%	5.44%	5.44%



Real Estate and Rental Leasing Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	151,265	177,480	193,427	218,419	17.33%	8.99%	12.92%	12.92%
Feb	162,506	189,242	223,001	225,761	16.45%	17.84%	1.24%	6.66%
Mar	169,290	213,377	216,754	259,845	26.04%	1.58%	19.88%	11.19%
Apr	174,574	206,527	220,874	253,769	18.30%	6.95%	14.89%	12.15%
May	191,498	219,686	230,579	259,912	14.72%	4.96%	12.72%	12.27%
Jun	221,768	240,683	268,878	326,290	8.53%	11.71%	21.35%	14.07%
Jul	171,911	237,763	310,692	299,053	38.31%	30.67%	(3.75%)	10.75%
Aug	268,054	249,000	283,722	305,246	(7.11%)	13.94%	7.59%	10.29%
Sep	213,680	276,166	259,810	275,358	29.24%	(5.92%)	5.98%	9.78%
Oct	208,226	226,983	244,578	265,318	9.01%	7.75%	8.48%	9.65%
Nov	186,757	227,775	238,030		21.96%	4.50%		
Dec	187,344	211,245	235,064		12.76%	11.28%		
Year Total	2,306,872	2,675,927	2,925,409	2,688,971	16.00%	9.32%	9.65%	9.65%



Manufacturing Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	212,153	204,483	210,821	217,724	(3.62%)	3.10%	3.27%	3.27%
Feb	179,063	305,559	251,566	224,426	70.64%	(17.67%)	(10.79%)	(4.38%)
Mar	239,554	273,348	245,128	278,792	14.11%	(10.32%)	13.73%	1.90%
Apr	243,455	283,292	251,202	266,561	16.36%	(11.33%)	6.11%	3.00%
May	239,974	286,114	251,414	274,564	19.23%	(12.13%)	9.21%	4.29%
Jun	252,251	277,998	277,385	431,295	10.21%	(0.22%)	55.49%	13.84%
Jul	225,830	235,300	258,598	317,257	4.19%	9.90%	22.68%	15.15%
Aug	286,970	237,338	405,174	333,145	(17.30%)	70.72%	(17.78%)	8.95%
Sep	292,127	273,846	268,610	373,993	(6.26%)	(1.91%)	39.23%	12.31%
Oct	291,523	254,049	267,250	315,382	(12.85%)	5.20%	18.01%	12.88%
Nov	240,596	226,804	230,557		(5.73%)	1.65%		
Dec	260,571	249,790	260,908		(4.14%)	4.45%		
Year Total	2,964,068	3,107,920	3,178,615	3,033,138	4.85%	2.27%	12.88%	12.88%



Utilities

Historical Comparison

October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	175,753	193,067	203,368	207,898	9.85%	5.34%	2.23%	2.23%
Feb	162,658	175,329	176,236	184,560	7.79%	0.52%	4.72%	3.39%
Mar	153,652	183,420	188,989	208,864	19.37%	3.04%	10.52%	5.76%
Apr	139,202	154,412	169,397	191,067	10.93%	9.70%	12.79%	7.37%
May	132,503	161,146	161,385	166,466	21.62%	0.15%	3.15%	6.61%
Jun	145,938	163,014	166,060	157,652	11.70%	1.87%	(5.06%)	4.79%
Jul	139,536	155,530	170,272	178,897	11.46%	9.48%	5.07%	4.83%
Aug	157,214	181,190	176,902	174,649	15.25%	(2.37%)	(1.27%)	4.07%
Sep	145,170	163,074	153,404	161,568	12.33%	(5.93%)	5.32%	4.19%
Oct	146,802	161,149	167,749	165,208	9.77%	4.10%	(1.51%)	3.64%
Nov	137,789	168,890	169,285		22.57%	0.23%		
Dec	187,086	171,903	188,965		(8.12%)	9.93%		
Year Total	1,823,304	2,032,124	2,092,014	1,796,830	11.45%	2.95%	3.64%	3.64%



Other Services (Except Public Administration) Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	157,583	159,700	168,367	197,162	1.34%	5.43%	17.10%	17.10%
Feb	141,034	152,705	167,353	189,277	8.28%	9.59%	13.10%	15.11%
Mar	175,265	190,124	195,815	216,727	8.48%	2.99%	10.68%	13.48%
Apr	168,311	173,942	182,725	208,622	3.35%	5.05%	14.17%	13.65%
May	157,539	187,163	186,634	209,303	18.80%	(0.28%)	12.15%	13.34%
Jun	187,635	215,591	225,962	239,382	14.90%	4.81%	5.94%	11.86%
Jul	169,229	187,017	205,616	216,222	10.51%	9.95%	5.16%	10.82%
Aug	185,308	186,371	221,149	225,761	0.57%	18.66%	2.09%	9.58%
Sep	199,264	194,439	212,332	225,627	(2.42%)	9.20%	6.26%	9.18%
Oct	168,284	181,492	196,563	211,830	7.85%	8.30%	7.77%	9.04%
Nov	155,298	162,164	193,244		4.42%	19.17%		
Dec	199,301	194,586	222,974		(2.37%)	14.59%		
Year Total	2,064,052	2,185,291	2,378,733	2,139,913	5.87%	8.85%	9.04%	9.04%



Construction Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	100,686	133,013	134,142	179,028	32.11%	0.85%	33.46%	33.46%
Feb	108,197	199,510	129,312	174,404	84.40%	(35.19%)	34.87%	34.15%
Mar	163,347	268,902	150,141	213,690	64.62%	(44.17%)	42.33%	37.12%
Apr	136,135	220,175	166,414	238,543	61.73%	(24.42%)	43.34%	38.91%
May	134,797	209,061	183,025	235,850	55.09%	(12.45%)	28.86%	36.50%
Jun	184,239	398,162	193,536	250,433	116.11%	(51.39%)	29.40%	35.06%
Jul	178,433	190,974	205,852	254,904	7.03%	7.79%	23.83%	33.07%
Aug	194,652	185,689	220,821	241,055	(4.60%)	18.92%	9.16%	29.26%
Sep	227,562	168,294	171,636	249,564	(26.04%)	1.99%	45.40%	31.04%
Oct	252,536	196,398	266,396	239,177	(22.23%)	35.64%	(10.22%)	25.00%
Nov	187,274	159,311	200,863		(14.93%)	26.08%		
Dec	158,584	160,533	195,732		1.23%	21.93%		
Year Total	2,026,443	2,490,023	2,217,868	2,276,648	22.88%	(10.93%)	25.00%	25.00%



Professional, Scientific, and Tech Services Historical Comparison October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	48,215	55,352	158,098	77,431	14.80%	185.62%	(51.02%)	(51.02%)
Feb	46,931	84,280	79,841	108,619	79.58%	(5.27%)	36.04%	(21.81%)
Mar	48,457	79,306	69,763	93,159	63.66%	(12.03%)	33.54%	(9.26%)
Apr	51,377	56,710	73,993	120,884	10.38%	30.48%	63.37%	4.82%
May	41,781	90,624	103,448	87,532	116.90%	14.15%	(15.39%)	0.51%
Jun	76,289	79,536	86,145	104,975	4.26%	8.31%	21.86%	3.73%
Jul	46,518	60,781	70,599	113,017	30.66%	16.15%	60.08%	9.93%
Aug	47,102	84,025	56,167	121,020	78.39%	(33.15%)	115.47%	18.42%
Sep	72,171	76,124	70,822	150,252	5.48%	(6.97%)	112.16%	27.05%
Oct	88,099	101,674	64,882	116,227	15.41%	(36.19%)	79.14%	31.11%
Nov	46,341	130,803	85,822		182.27%	(34.39%)		
Dec	71,044	118,339	89,873		66.57%	(24.05%)		
Year Total	684,326	1,017,553	1,009,451	1,093,116	48.69%	(0.80%)	31.11%	31.11%



Questions?

