



October 2019 Sales and Use Tax

Sherri Cassidy, CPFO

Chief Financial Officer, Financial Services Department

December 17, 2019

Sales & Use Tax Activity

October 2019



Historical Sales Tax Collections

(Collected by Colorado Department of Revenue)

October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	5,920,910	6,458,104	7,083,743	7,444,187	9.07%	9.69%	5.09%	5.09%
Feb	6,051,972	6,775,695	6,835,239	7,403,935	11.96%	0.88%	8.32%	6.68%
Mar	6,837,541	7,716,626	7,894,540	8,590,788	12.86%	2.31%	8.82%	7.45%
Apr	6,878,794	7,467,587	7,850,635	8,639,701	8.56%	5.13%	10.05%	8.14%
May	7,104,053	8,359,966	8,415,492	8,863,171	17.68%	0.66%	5.32%	7.52%
Jun	7,944,810	8,745,847	9,352,067	9,519,106	10.08%	6.93%	1.79%	6.39%
Jul	7,473,166	8,085,471	8,865,822	10,010,678	8.19%	9.65%	12.91%	7.41%
Aug	8,566,046	8,312,125	9,347,632	9,778,166	(2.96%)	12.46%	4.61%	7.01%
Sep	8,082,071	8,162,047	8,656,217	9,383,300	0.99%	6.05%	8.40%	7.18%
Oct	7,801,905	7,776,025	8,191,778	9,325,780	(0.33%)	5.35%	13.84%	7.84%
Nov	7,544,251	7,707,677	8,108,140		2.17%	5.20%		
Dec	8,598,076	8,695,005	9,113,352		1.13%	4.81%		
Year Total	88,803,593	94,262,175	99,714,656	88,958,813	6.15%	5.78%	7.84%	7.84%



Historical Use Tax on Automobiles

(Collected by Clerk & Recorder)

November 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	361,884	428,149	487,373	582,105	18.31%	13.83%	19.44%	19.44%
Feb	315,476	387,566	392,470	494,868	22.85%	1.27%	26.09%	22.41%
Mar	398,930	443,818	475,768	524,690	11.25%	7.20%	10.28%	18.15%
Apr	456,058	424,690	440,114	527,691	(6.88%)	3.63%	19.90%	18.58%
May	388,704	499,154	508,644	568,036	28.42%	1.90%	11.68%	17.06%
Jun	432,407	513,919	491,621	543,753	18.85%	(4.34%)	10.60%	15.92%
Jul	414,473	380,803	531,469	565,155	(8.12%)	39.57%	6.34%	14.39%
Aug	419,949	480,141	489,723	516,217	14.33%	2.00%	5.41%	13.24%
Sep	472,882	559,553	619,915	482,122	18.33%	10.79%	(22.23%)	8.28%
Oct	563,094	494,953	697,737	541,456	(12.10%)	40.97%	(22.40%)	4.11%
Nov	493,955	410,233	617,842	464,603	(16.95%)	50.61%	(24.80%)	1.01%
Dec	470,407	417,842	596,833		(11.17%)	42.84%		
Year Total	5,188,218	5,440,823	6,349,509	5,810,698	4.87%	16.70%	1.01%	1.01%



Historical Use Tax on Building Materials

(Collected by Pikes Peak Regional Building Department & EPC)

November 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	69,087	49,374	81,116	237,113	(28.53%)	64.29%	192.31%	192.31%
Feb	52,633	90,516	138,669	140,456	71.97%	53.20%	1.29%	71.79%
Mar	40,355	82,829	60,188	227,377	105.25%	(27.33%)	277.78%	116.07%
Apr	173,395	126,137	161,443	209,640	(27.25%)	27.99%	29.85%	84.54%
May	226,334	84,210	376,818	235,482	(62.79%)	347.47%	(37.51%)	28.33%
Jun	84,858	81,141	172,001	152,659	(4.38%)	111.98%	(11.25%)	21.46%
Jul	79,814	103,536	180,271	83,176	29.72%	74.11%	(53.86%)	9.86%
Aug	95,563	323,413	114,122	80,265	238.43%	(64.71%)	(29.67%)	6.35%
Sep	244,047	71,049	136,139	204,155	(70.89%)	91.61%	49.96%	10.53%
Oct	302,013	94,928	271,308	91,422	(68.57%)	185.80%	(66.30%)	(1.79%)
Nov	107,098	217,249	(1,434)	204,007	102.85%	(100.66%)	14331.09%	10.36%
Dec	71,827	115,557	94,410		60.88%	(18.30%)		
Year Total	1,547,025	1,439,937	1,785,050	1,865,752	(6.92%)	23.97%	10.36%	10.36%



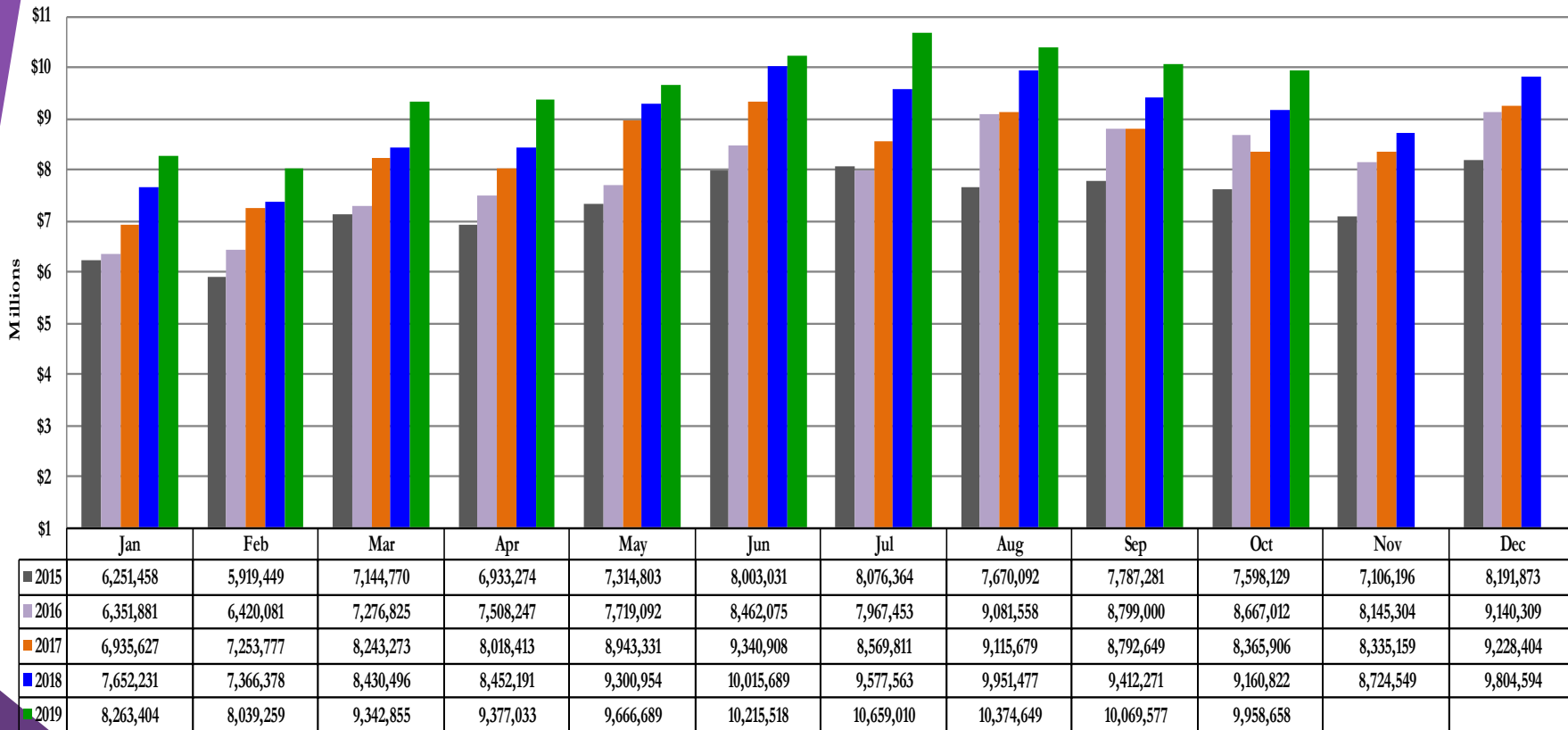
Historical Sales & Use Tax (All Components) October 2019

	2016	2017	2018	2019	% Chg '16 to '17	% Chg '17 to '18	% Chg '18 to '19	Cumulative % Chg '18 to '19
Jan	6,351,881	6,935,627	7,652,231	8,263,404	9.19%	10.33%	7.99%	7.99%
Feb	6,420,081	7,253,777	7,366,378	8,039,259	12.99%	1.55%	9.13%	8.55%
Mar	7,276,825	8,243,273	8,430,496	9,342,855	13.28%	2.27%	10.82%	9.37%
Apr	7,508,247	8,018,413	8,452,191	9,377,033	6.79%	5.41%	10.94%	9.78%
May	7,719,092	8,943,331	9,300,954	9,666,689	15.86%	4.00%	3.93%	8.46%
Jun	8,462,075	9,340,908	10,015,689	10,215,518	10.39%	7.22%	2.00%	7.20%
Jul	7,967,453	8,569,811	9,577,563	10,659,010	7.56%	11.76%	11.29%	7.84%
Aug	9,081,558	9,115,679	9,951,477	10,374,649	0.38%	9.17%	4.25%	7.34%
Sep	8,799,000	8,792,649	9,412,271	10,069,577	(0.07%)	7.05%	6.98%	7.30%
Oct	8,667,012	8,365,906	9,160,822	9,958,658	(3.47%)	9.50%	8.71%	7.44%
Nov	8,145,304	8,335,159	8,724,549		2.33%	4.67%		
Dec	9,140,309	9,228,404	9,804,594		0.96%	6.24%		
Year Total	95,538,836	101,142,936	107,849,215	95,966,652	5.87%	6.63%	7.44%	7.44%



Sales & Use Tax – All Components

October 2019



Sales & Use Tax (All Components)

Budget to Actual

October 2019

	Budget	Actual	\$ Variance Budget to Actual	% Variance Budget to Actual	Cumulative % Variance
Jan	7,700,272	8,263,404	563,132	7.31%	7.31%
Feb	7,677,985	8,039,259	361,274	4.71%	6.01%
Mar	8,814,639	9,342,855	528,216	5.99%	6.00%
Apr	8,770,064	9,377,033	606,969	6.92%	6.25%
May	9,472,115	9,666,689	194,574	2.05%	5.31%
Jun	10,151,879	10,215,518	63,640	0.63%	4.41%
Jul	9,661,557	10,659,010	997,452	10.32%	5.33%
Aug	10,196,453	10,374,649	178,195	1.75%	4.82%
Sep	9,884,431	10,069,577	185,147	1.87%	4.47%
Oct	9,583,552	9,958,658	375,107	3.91%	4.41%
Nov	9,193,524				
Dec	10,330,177				
	111,436,649	95,966,652	4,053,704		4.41%



Questions?

