



# January 2020 Sales and Use Tax

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County Controller, Financial Services Department

February 20, 2020

Attachment A

# Sales & Use Tax Collections 2020 Budget by Industry

Tax Type	Industry Codes	2020 Budget	% of Budget
Sales Tax	Retail Trade	\$62,409,444	52.67%
Sales Tax	Food Services	\$14,314,680	12.08%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,384,100	3.70%
Sales Tax	Wholesale Trade	\$5,805,971	4.90%
Sales Tax	Accommodations	\$4,997,874	4.22%
Sales Tax	Real Estate and Rental and Leasing	\$3,225,276	2.72%
Sales Tax	Manufacturing	\$3,653,022	3.08%
Sales Tax	Utilities	\$2,297,506	1.94%
Sales Tax	Other Services (except Public Admin)	\$2,598,468	2.19%
Sales Tax	Construction	\$2,720,512	2.30%
Sales Tax	Professional, Scientific, and Technical	\$1,228,733	1.04%
Sales Tax	Finance and Insurance	\$562,824	0.48%
Sales Tax	Arts, Entertainment, and Recreation	\$521,352	0.44%
Sales Tax	Waste Management & Remediation	\$402,863	0.34%
Sales Tax	Mining	\$604,295	0.51%
Sales Tax	Educational Services	\$118,489	0.10%
Sales Tax	Health Care and Social Assistance	\$142,187	0.12%
Sales Tax	Transportation and Warehousing	\$156,406	0.13%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$118,489	0.10%
Sales Tax	Public Administration	\$59,245	0.05%
Sales Tax	NAICS Not Specified	-\$2,370	(0.00%)
	<b>Sales Tax Total</b>	<b>\$ 110,319,366</b>	<b>93.11%</b>
Use Tax	Building Materials	1,776,153	1.50%
Use Tax	Automobiles	6,393,677	5.40%
	<b>Use Tax Total</b>	<b>\$ 8,169,830</b>	<b>6.90%</b>
	<b>Grand Total</b>	<b>\$ 118,489,196</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	3,675,215	3,966,183	4,162,635	5,918,653	7.92%	4.95%	42.19%	42.19%
Feb	3,864,002	3,957,993	4,150,603		2.43%	4.87%		
Mar	4,406,974	4,629,093	4,843,761		5.04%	4.64%		
Apr	4,246,279	4,466,795	4,891,252		5.19%	9.50%		
May	4,771,581	4,733,350	4,953,518		(0.80%)	4.65%		
Jun	4,826,057	5,427,530	5,045,203		12.46%	(7.04%)		
Jul	4,524,510	4,972,521	5,556,768		9.90%	11.75%		
Aug	4,721,680	5,332,622	5,401,331		12.94%	1.29%		
Sep	4,601,469	4,914,178	5,126,482		6.80%	4.32%		
Oct	4,417,754	4,595,066	5,153,146		4.01%	12.15%		
Nov	4,629,040	4,891,347	5,456,341		5.67%	11.55%		
Dec	5,449,413	5,525,477	6,319,041		1.40%	14.36%		
<b>Year Total</b>	<b>54,133,973</b>	<b>57,412,154</b>	<b>61,060,079</b>	<b>5,918,653</b>	<b>6.06%</b>	<b>6.35%</b>	<b>42.19%</b>	<b>42.19%</b>



# Food Services Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	838,430	916,515	983,994	1,273,942	9.31%	7.36%	29.47%	29.47%
<b>Feb</b>	877,672	910,507	1,003,834		3.74%	10.25%		
<b>Mar</b>	1,028,328	1,074,777	1,185,989		4.52%	10.35%		
<b>Apr</b>	997,128	1,125,747	1,117,692		12.90%	(0.72%)		
<b>May</b>	1,071,514	1,139,044	1,190,320		6.30%	4.50%		
<b>Jun</b>	1,129,976	1,203,381	1,251,405		6.50%	3.99%		
<b>Jul</b>	1,107,980	1,187,087	1,250,902		7.14%	5.38%		
<b>Aug</b>	1,078,234	1,152,420	1,245,756		6.88%	8.10%		
<b>Sep</b>	1,071,579	1,174,551	1,224,905		9.61%	4.29%		
<b>Oct</b>	1,031,626	1,067,053	1,126,243		3.43%	5.55%		
<b>Nov</b>	943,952	1,002,238	1,018,994		6.17%	1.67%		
<b>Dec</b>	1,049,259	1,108,764	1,176,104		5.67%	6.07%		
<b>Year Total</b>	<b>12,225,678</b>	<b>13,062,085</b>	<b>13,776,139</b>	<b>1,273,942</b>	<b>6.84%</b>	<b>5.47%</b>	<b>29.47%</b>	<b>29.47%</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

### January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	408,286	522,671	373,985	244,371	28.02%	(28.45%)	(34.66%)	(34.66%)
Feb	339,670	338,366	304,312		(0.38%)	(10.06%)		
Mar	345,652	363,947	340,299		5.29%	(6.50%)		
Apr	338,316	321,025	327,638		(5.11%)	2.06%		
May	437,057	312,077	310,755		(28.60%)	(0.42%)		
Jun	341,056	336,862	321,674		(1.23%)	(4.51%)		
Jul	328,319	306,447	386,292		(6.66%)	26.05%		
Aug	319,788	327,163	345,892		2.31%	5.72%		
Sep	323,143	342,861	355,902		6.10%	3.80%		
Oct	355,883	320,930	576,109		(9.82%)	79.51%		
Nov	346,322	305,986	600,280		(11.65%)	96.18%		
Dec	375,890	354,577	793,648		(5.67%)	123.83%		
<b>Year Total</b>	<b>4,259,381</b>	<b>4,152,912</b>	<b>5,036,786</b>	<b>244,371</b>	<b>(2.50%)</b>	<b>21.28%</b>	<b>(34.66%)</b>	<b>(34.66%)</b>



# Wholesale Trade Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	248,307	257,472	415,261	634,203	3.69%	61.28%	52.72%	52.72%
<b>Feb</b>	252,502	258,923	341,218		2.54%	31.78%		
<b>Mar</b>	296,189	301,860	416,669		1.91%	38.03%		
<b>Apr</b>	296,546	312,407	473,240		5.35%	51.48%		
<b>May</b>	344,975	349,467	491,450		1.30%	40.63%		
<b>Jun</b>	344,699	364,941	549,379		5.87%	50.54%		
<b>Jul</b>	283,168	380,568	554,380		34.40%	45.67%		
<b>Aug</b>	324,616	414,813	561,973		27.79%	35.48%		
<b>Sep</b>	308,745	392,431	523,232		27.11%	33.33%		
<b>Oct</b>	298,633	441,864	529,641		47.96%	19.87%		
<b>Nov</b>	309,386	390,909	495,610		26.35%	26.78%		
<b>Dec</b>	262,913	395,472	545,854		50.42%	38.03%		
<b>Year Total</b>	<b>3,570,680</b>	<b>4,261,126</b>	<b>5,897,906</b>	<b>634,203</b>	<b>19.34%</b>	<b>38.41%</b>	<b>52.72%</b>	<b>52.72%</b>



# Accommodations Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	209,090	194,067	233,330	298,610	(7.18%)	20.23%	27.98%	27.98%
Feb	200,907	192,365	221,910		(4.25%)	15.36%		
Mar	248,429	277,795	319,560		11.82%	15.03%		
Apr	330,863	369,914	353,631		11.80%	(4.40%)		
May	386,127	428,425	432,578		10.95%	0.97%		
Jun	513,698	561,259	568,237		9.26%	1.24%		
Jul	563,414	594,976	626,469		5.60%	5.29%		
Aug	531,046	536,641	569,326		1.05%	6.09%		
Sep	463,025	491,797	480,106		6.21%	(2.38%)		
Oct	369,414	392,508	454,230		6.25%	15.72%		
Nov	246,090	269,807	297,468		9.64%	10.25%		
Dec	252,111	277,862	296,589		10.21%	6.74%		
<b>Year Total</b>	<b>4,314,213</b>	<b>4,587,416</b>	<b>4,853,433</b>	<b>298,610</b>	<b>6.33%</b>	<b>5.80%</b>	<b>27.98%</b>	<b>27.98%</b>



# Real Estate and Rental Leasing Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	177,480	193,427	218,419	295,614	8.99%	12.92%	35.34%	35.34%
Feb	189,242	223,001	225,761		17.84%	1.24%		
Mar	213,377	216,754	259,845		1.58%	19.88%		
Apr	206,527	220,874	253,769		6.95%	14.89%		
May	219,686	230,579	259,912		4.96%	12.72%		
Jun	240,683	268,878	326,290		11.71%	21.35%		
Jul	237,763	310,692	299,053		30.67%	(3.75%)		
Aug	249,000	283,722	305,246		13.94%	7.59%		
Sep	276,166	259,810	275,358		(5.92%)	5.98%		
Oct	226,983	244,578	265,318		7.75%	8.48%		
Nov	227,775	238,030	249,780		4.50%	4.94%		
Dec	211,245	235,064	267,008		11.28%	13.59%		
<b>Year Total</b>	<b>2,675,927</b>	<b>2,925,409</b>	<b>3,205,759</b>	<b>295,614</b>	<b>9.32%</b>	<b>9.58%</b>	<b>35.34%</b>	<b>35.34%</b>





# Manufacturing Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	204,483	210,821	217,724	314,337	3.10%	3.27%	44.37%	44.37%
Feb	305,559	251,566	224,426		(17.67%)	(10.79%)		
Mar	273,348	245,128	278,792		(10.32%)	13.73%		
Apr	283,292	251,202	266,561		(11.33%)	6.11%		
May	286,114	251,414	274,564		(12.13%)	9.21%		
Jun	277,998	277,385	431,295		(0.22%)	55.49%		
Jul	235,300	258,598	317,257		9.90%	22.68%		
Aug	237,338	405,174	333,145		70.72%	(17.78%)		
Sep	273,846	268,610	373,993		(1.91%)	39.23%		
Oct	254,049	267,250	315,382		5.20%	18.01%		
Nov	226,804	230,557	289,858		1.65%	25.72%		
Dec	249,790	260,908	311,396		4.45%	19.35%		
<b>Year Total</b>	<b>3,107,920</b>	<b>3,178,615</b>	<b>3,634,393</b>	<b>314,337</b>	<b>2.27%</b>	<b>14.34%</b>	<b>44.37%</b>	<b>44.37%</b>



# Utilities

## Historical Comparison

### January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	193,067	203,368	207,898	242,276	5.34%	2.23%	16.54%	16.54%
Feb	175,329	176,236	184,560		0.52%	4.72%		
Mar	183,420	188,989	208,864		3.04%	10.52%		
Apr	154,412	169,397	191,067		9.70%	12.79%		
May	161,146	161,385	166,466		0.15%	3.15%		
Jun	163,014	166,060	157,652		1.87%	(5.06%)		
Jul	155,530	170,272	178,897		9.48%	5.07%		
Aug	181,190	176,902	174,649		(2.37%)	(1.27%)		
Sep	163,074	153,404	161,568		(5.93%)	5.32%		
Oct	161,149	167,749	165,208		4.10%	(1.51%)		
Nov	168,890	169,285	158,343		0.23%	(6.46%)		
Dec	171,903	188,965	195,732		9.93%	3.58%		
<b>Year Total</b>	<b>2,032,124</b>	<b>2,092,014</b>	<b>2,150,905</b>	<b>242,276</b>	<b>2.95%</b>	<b>2.82%</b>	<b>16.54%</b>	<b>16.54%</b>



# Other Services (Except Public Administration) Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	159,700	168,367	197,162	285,731	5.43%	17.10%	44.92%	44.92%
Feb	152,705	167,353	189,277		9.59%	13.10%		
Mar	190,124	195,815	216,727		2.99%	10.68%		
Apr	173,942	182,725	208,622		5.05%	14.17%		
May	187,163	186,634	209,303		(0.28%)	12.15%		
Jun	215,591	225,962	239,382		4.81%	5.94%		
Jul	187,017	205,616	216,222		9.95%	5.16%		
Aug	186,371	221,149	225,761		18.66%	2.09%		
Sep	194,439	212,332	225,627		9.20%	6.26%		
Oct	181,492	196,563	211,830		8.30%	7.77%		
Nov	162,164	193,244	186,663		19.17%	(3.41%)		
Dec	194,586	222,974	216,568		14.59%	(2.87%)		
<b>Year Total</b>	<b>2,185,291</b>	<b>2,378,733</b>	<b>2,543,143</b>	<b>285,731</b>	<b>8.85%</b>	<b>6.91%</b>	<b>44.92%</b>	<b>44.92%</b>



# Construction Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	133,013	134,142	179,028	216,025	0.85%	33.46%	20.67%	20.67%
<b>Feb</b>	199,510	129,312	174,404		(35.19%)	34.87%		
<b>Mar</b>	268,902	150,141	213,690		(44.17%)	42.33%		
<b>Apr</b>	220,175	166,414	238,543		(24.42%)	43.34%		
<b>May</b>	209,061	183,025	235,850		(12.45%)	28.86%		
<b>Jun</b>	398,162	193,536	250,433		(51.39%)	29.40%		
<b>Jul</b>	190,974	205,852	254,904		7.79%	23.83%		
<b>Aug</b>	185,689	220,821	241,055		18.92%	9.16%		
<b>Sep</b>	168,294	171,636	249,564		1.99%	45.40%		
<b>Oct</b>	196,398	266,396	239,177		35.64%	(10.22%)		
<b>Nov</b>	159,311	200,863	188,513		26.08%	(6.15%)		
<b>Dec</b>	160,533	195,732	202,979		21.93%	3.70%		
<b>Year Total</b>	<b>2,490,023</b>	<b>2,217,868</b>	<b>2,668,141</b>	<b>216,025</b>	<b>(10.93%)</b>	<b>20.30%</b>	<b>20.67%</b>	<b>20.67%</b>



# Professional, Scientific, and Tech Services Historical Comparison January 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	55,352	158,098	77,431	(1,130)	185.62%	(51.02%)	(101.46%)	(101.46%)
Feb	84,280	79,841	108,619		(5.27%)	36.04%		
Mar	79,306	69,763	93,159		(12.03%)	33.54%		
Apr	56,710	73,993	120,884		30.48%	63.37%		
May	90,624	103,448	87,532		14.15%	(15.39%)		
Jun	79,536	86,145	104,975		8.31%	21.86%		
Jul	60,781	70,599	113,017		16.15%	60.08%		
Aug	84,025	56,167	121,020		(33.15%)	115.47%		
Sep	76,124	70,822	150,252		(6.97%)	112.16%		
Oct	101,674	64,882	116,227		(36.19%)	79.14%		
Nov	130,803	85,822	126,499		(34.39%)	47.40%		
Dec	118,339	89,873	75,209		(24.05%)	(16.32%)		
<b>Year Total</b>	<b>1,017,553</b>	<b>1,009,451</b>	<b>1,294,825</b>	<b>(1,130)</b>	<b>(0.80%)</b>	<b>28.27%</b>	<b>(101.46%)</b>	<b>(101.46%)</b>



**Questions?**

