



# October 2020 Sales and Use Tax

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County Controller, Financial Services Department

December 29, 2020

Attachment A

# Sales & Use Tax Collections 2020 Budget by Industry

<b>Tax Type</b>	<b>Industry Codes</b>	<b>2020 Budget</b>	<b>% of Budget</b>
Sales Tax	Retail Trade	\$62,409,444	52.67%
Sales Tax	Food Services	\$14,314,680	12.08%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,384,100	3.70%
Sales Tax	Wholesale Trade	\$5,805,971	4.90%
Sales Tax	Accommodations	\$4,997,874	4.22%
Sales Tax	Real Estate and Rental and Leasing	\$3,225,276	2.72%
Sales Tax	Manufacturing	\$3,653,022	3.08%
Sales Tax	Utilities	\$2,297,506	1.94%
Sales Tax	Other Services (except Public Admin)	\$2,598,468	2.19%
Sales Tax	Construction	\$2,720,512	2.30%
Sales Tax	Professional, Scientific, and Technical	\$1,228,733	1.04%
Sales Tax	Finance and Insurance	\$562,824	0.48%
Sales Tax	Arts, Entertainment, and Recreation	\$521,352	0.44%
Sales Tax	Waste Management & Remediation	\$402,863	0.34%
Sales Tax	Mining	\$604,295	0.51%
Sales Tax	Educational Services	\$118,489	0.10%
Sales Tax	Health Care and Social Assistance	\$142,187	0.12%
Sales Tax	Transportation and Warehousing	\$156,406	0.13%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$118,489	0.10%
Sales Tax	Public Administration	\$59,245	0.05%
Sales Tax	NAICS Not Specified	-\$2,370	(0.00%)
	<b>Sales Tax Total</b>	<b>\$ 110,319,366</b>	<b>93.11%</b>
Use Tax	Building Materials	1,776,153	1.50%
Use Tax	Automobiles	6,393,677	5.40%
	<b>Use Tax Total</b>	<b>\$ 8,169,830</b>	<b>6.90%</b>
	<b>Grand Total</b>	<b>\$ 118,489,196</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	3,675,215	3,966,183	4,162,635	4,811,931	7.92%	4.95%	15.60%	15.60%
<b>Feb</b>	3,864,002	3,957,993	4,150,603	4,783,624	2.43%	4.87%	15.25%	15.43%
<b>Mar</b>	4,406,974	4,629,093	4,843,761	4,768,463	5.04%	4.64%	(1.55%)	9.17%
<b>Apr</b>	4,246,279	4,466,795	4,891,252	5,320,661	5.19%	9.50%	8.78%	9.07%
<b>May</b>	4,771,581	4,733,350	4,953,518	6,355,617	(0.80%)	4.65%	28.31%	13.21%
<b>Jun</b>	4,826,057	5,427,530	5,045,203	6,657,570	12.46%	(7.04%)	31.96%	16.58%
<b>Jul</b>	4,524,510	4,972,521	5,556,768	6,377,549	9.90%	11.75%	14.77%	16.28%
<b>Aug</b>	4,721,680	5,332,622	5,401,331	6,253,289	12.94%	1.29%	15.77%	16.21%
<b>Sep</b>	4,601,469	4,914,178	5,126,482	6,510,721	6.80%	4.32%	27.00%	17.47%
<b>Oct</b>	4,417,754	4,595,066	5,153,146	6,493,363	4.01%	12.15%	26.01%	18.36%
<b>Nov</b>	4,629,040	4,891,347	5,456,341		5.67%	11.55%		
<b>Dec</b>	5,449,413	5,525,477	6,319,041		1.40%	14.36%		
<b>Year Total</b>	<b>54,133,973</b>	<b>57,412,154</b>	<b>61,060,079</b>	<b>58,332,788</b>	<b>6.06%</b>	<b>6.35%</b>	<b>18.36%</b>	<b>18.36%</b>



# Food Services Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	838,430	916,515	983,994	1,035,715	9.31%	7.36%	5.26%	5.26%
<b>Feb</b>	877,672	910,507	1,003,834	919,251	3.74%	10.25%	(8.43%)	(1.65%)
<b>Mar</b>	1,028,328	1,074,777	1,185,989	730,738	4.52%	10.35%	(38.39%)	(15.38%)
<b>Apr</b>	997,128	1,125,747	1,117,692	899,526	12.90%	(0.72%)	(19.52%)	(16.46%)
<b>May</b>	1,071,514	1,139,044	1,190,320	966,398	6.30%	4.50%	(18.81%)	(16.97%)
<b>Jun</b>	1,129,976	1,203,381	1,251,405	1,133,495	6.50%	3.99%	(9.42%)	(15.57%)
<b>Jul</b>	1,107,980	1,187,087	1,250,902	1,201,825	7.14%	5.38%	(3.92%)	(13.74%)
<b>Aug</b>	1,078,234	1,152,420	1,245,756	1,189,831	6.88%	8.10%	(4.49%)	(12.49%)
<b>Sep</b>	1,071,579	1,174,551	1,224,905	1,245,202	9.61%	4.29%	1.66%	(10.84%)
<b>Oct</b>	1,031,626	1,067,053	1,126,243	1,163,936	3.43%	5.55%	3.35%	(9.46%)
<b>Nov</b>	943,952	1,002,238	1,018,994		6.17%	1.67%		
<b>Dec</b>	1,049,259	1,108,764	1,176,104		5.67%	6.07%		
<b>Year Total</b>	<b>12,225,678</b>	<b>13,062,085</b>	<b>13,776,139</b>	<b>10,485,918</b>	<b>6.84%</b>	<b>5.47%</b>	<b>(9.46%)</b>	<b>(9.46%)</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

### October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	408,286	522,671	373,985	198,521	28.02%	(28.45%)	(46.92%)	(46.92%)
Feb	339,670	338,366	304,312	286,233	(0.38%)	(10.06%)	(5.94%)	(28.53%)
Mar	345,652	363,947	340,299	245,485	5.29%	(6.50%)	(27.86%)	(28.31%)
Apr	338,316	321,025	327,638	252,416	(5.11%)	2.06%	(22.96%)	(27.01%)
May	437,057	312,077	310,755	257,647	(28.60%)	(0.42%)	(17.09%)	(25.15%)
Jun	341,056	336,862	321,674	244,293	(1.23%)	(4.51%)	(24.06%)	(24.97%)
Jul	328,319	306,447	386,292	262,175	(6.66%)	26.05%	(32.13%)	(26.14%)
Aug	319,788	327,163	345,892	261,052	2.31%	5.72%	(24.53%)	(25.93%)
Sep	323,143	342,861	355,902	269,575	6.10%	3.80%	(24.26%)	(25.74%)
Oct	355,883	320,930	576,109	271,774	(9.82%)	79.51%	(52.83%)	(30.02%)
Nov	346,322	305,986	600,280		(11.65%)	96.18%		
Dec	375,890	354,577	793,648		(5.67%)	123.83%		
<b>Year Total</b>	<b>4,259,381</b>	<b>4,152,912</b>	<b>5,036,786</b>	<b>2,549,171</b>	<b>(2.50%)</b>	<b>21.28%</b>	<b>(30.02%)</b>	<b>(30.02%)</b>



# Wholesale Trade Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	248,307	257,472	415,261	515,613	3.69%	61.28%	24.17%	24.17%
<b>Feb</b>	252,502	258,923	341,218	418,394	2.54%	31.78%	22.62%	23.47%
<b>Mar</b>	296,189	301,860	416,669	688,542	1.91%	38.03%	65.25%	38.31%
<b>Apr</b>	296,546	312,407	473,240	677,650	5.35%	51.48%	43.19%	39.71%
<b>May</b>	344,975	349,467	491,450	584,598	1.30%	40.63%	18.95%	34.94%
<b>Jun</b>	344,699	364,941	549,379	678,086	5.87%	50.54%	23.43%	32.59%
<b>Jul</b>	283,168	380,568	554,380	627,132	34.40%	45.67%	13.12%	29.26%
<b>Aug</b>	324,616	414,813	561,973	621,706	27.79%	35.48%	10.63%	26.51%
<b>Sep</b>	308,745	392,431	523,232	620,022	27.11%	33.33%	18.50%	25.54%
<b>Oct</b>	298,633	441,864	529,641	621,878	47.96%	19.87%	17.42%	24.65%
<b>Nov</b>	309,386	390,909	495,610		26.35%	26.78%		
<b>Dec</b>	262,913	395,472	545,854		50.42%	38.03%		
<b>Year Total</b>	<b>3,570,680</b>	<b>4,261,126</b>	<b>5,897,906</b>	<b>6,053,621</b>	<b>19.34%</b>	<b>38.41%</b>	<b>24.65%</b>	<b>24.65%</b>



# Accommodations Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	209,090	194,067	233,330	242,773	(7.18%)	20.23%	4.05%	4.05%
Feb	200,907	192,365	221,910	268,407	(4.25%)	15.36%	20.95%	12.29%
Mar	248,429	277,795	319,560	90,137	11.82%	15.03%	(71.79%)	(22.39%)
Apr	330,863	369,914	353,631	136,474	11.80%	(4.40%)	(61.41%)	(34.62%)
May	386,127	428,425	432,578	91,920	10.95%	0.97%	(78.75%)	(46.85%)
Jun	513,698	561,259	568,237	214,230	9.26%	1.24%	(62.30%)	(50.97%)
Jul	563,414	594,976	626,469	417,468	5.60%	5.29%	(33.36%)	(46.97%)
Aug	531,046	536,641	569,326	447,373	1.05%	6.09%	(21.42%)	(42.59%)
Sep	463,025	491,797	480,106	368,903	6.21%	(2.38%)	(23.16%)	(40.14%)
Oct	369,414	392,508	454,230	294,291	6.25%	15.72%	(35.21%)	(39.62%)
Nov	246,090	269,807	297,468		9.64%	10.25%		
Dec	252,111	277,862	296,589		10.21%	6.74%		
<b>Year Total</b>	<b>4,314,213</b>	<b>4,587,416</b>	<b>4,853,433</b>	<b>2,571,977</b>	<b>6.33%</b>	<b>5.80%</b>	<b>(39.62%)</b>	<b>(39.62%)</b>



# Real Estate and Rental Leasing Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	177,480	193,427	218,419	239,929	8.99%	12.92%	9.85%	9.85%
<b>Feb</b>	189,242	223,001	225,761	243,086	17.84%	1.24%	7.67%	8.74%
<b>Mar</b>	213,377	216,754	259,845	241,476	1.58%	19.88%	(7.07%)	2.91%
<b>Apr</b>	206,527	220,874	253,769	221,541	6.95%	14.89%	(12.70%)	(1.23%)
<b>May</b>	219,686	230,579	259,912	219,615	4.96%	12.72%	(15.50%)	(4.28%)
<b>Jun</b>	240,683	268,878	326,290	277,546	11.71%	21.35%	(14.94%)	(6.53%)
<b>Jul</b>	237,763	310,692	299,053	285,502	30.67%	(3.75%)	(4.53%)	(6.20%)
<b>Aug</b>	249,000	283,722	305,246	267,682	13.94%	7.59%	(12.31%)	(7.07%)
<b>Sep</b>	276,166	259,810	275,358	287,244	(5.92%)	5.98%	4.32%	(5.78%)
<b>Oct</b>	226,983	244,578	265,318	297,899	7.75%	8.48%	12.28%	(4.00%)
<b>Nov</b>	227,775	238,030	249,780		4.50%	4.94%		
<b>Dec</b>	211,245	235,064	267,008		11.28%	13.59%		
<b>Year Total</b>	<b>2,675,927</b>	<b>2,925,409</b>	<b>3,205,759</b>	<b>2,581,521</b>	<b>9.32%</b>	<b>9.58%</b>	<b>(4.00%)</b>	<b>(4.00%)</b>





# Manufacturing Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	204,483	210,821	217,724	255,490	3.10%	3.27%	17.35%	17.35%
<b>Feb</b>	305,559	251,566	224,426	275,933	(17.67%)	(10.79%)	22.95%	20.19%
<b>Mar</b>	273,348	245,128	278,792	302,388	(10.32%)	13.73%	8.46%	15.66%
<b>Apr</b>	283,292	251,202	266,561	550,799	(11.33%)	6.11%	106.63%	40.21%
<b>May</b>	286,114	251,414	274,564	279,803	(12.13%)	9.21%	1.91%	31.88%
<b>Jun</b>	277,998	277,385	431,295	396,597	(0.22%)	55.49%	(8.05%)	21.71%
<b>Jul</b>	235,300	258,598	317,257	404,994	9.90%	22.68%	27.65%	22.65%
<b>Aug</b>	237,338	405,174	333,145	351,743	70.72%	(17.78%)	5.58%	20.22%
<b>Sep</b>	273,846	268,610	373,993	358,936	(1.91%)	39.23%	(4.03%)	16.89%
<b>Oct</b>	254,049	267,250	315,382	484,763	5.20%	18.01%	53.71%	20.71%
<b>Nov</b>	226,804	230,557	289,858		1.65%	25.72%		
<b>Dec</b>	249,790	260,908	311,396		4.45%	19.35%		
<b>Year Total</b>	<b>3,107,920</b>	<b>3,178,615</b>	<b>3,634,393</b>	<b>3,661,446</b>	<b>2.27%</b>	<b>14.34%</b>	<b>20.71%</b>	<b>20.71%</b>



# Utilities

## Historical Comparison

### October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
Jan	193,067	203,368	207,898	196,972	5.34%	2.23%	(5.26%)	(5.26%)
Feb	175,329	176,236	184,560	169,899	0.52%	4.72%	(7.94%)	(6.52%)
Mar	183,420	188,989	208,864	181,211	3.04%	10.52%	(13.24%)	(8.85%)
Apr	154,412	169,397	191,067	164,427	9.70%	12.79%	(13.94%)	(10.08%)
May	161,146	161,385	166,466	129,135	0.15%	3.15%	(22.43%)	(12.22%)
Jun	163,014	166,060	157,652	155,426	1.87%	(5.06%)	(1.41%)	(10.70%)
Jul	155,530	170,272	178,897	156,704	9.48%	5.07%	(12.41%)	(10.93%)
Aug	181,190	176,902	174,649	150,078	(2.37%)	(1.27%)	(14.07%)	(11.31%)
Sep	163,074	153,404	161,568	160,538	(5.93%)	5.32%	(0.64%)	(10.25%)
Oct	161,149	167,749	165,208	158,476	4.10%	(1.51%)	(4.08%)	(9.68%)
Nov	168,890	169,285	158,343		0.23%	(6.46%)		
Dec	171,903	188,965	195,732		9.93%	3.58%		
<b>Year Total</b>	<b>2,032,124</b>	<b>2,092,014</b>	<b>2,150,905</b>	<b>1,622,865</b>	<b>2.95%</b>	<b>2.82%</b>	<b>(9.68%)</b>	<b>(9.68%)</b>



# Other Services (Except Public Administration) Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	159,700	168,367	197,162	232,302	5.43%	17.10%	17.82%	17.82%
<b>Feb</b>	152,705	167,353	189,277	190,051	9.59%	13.10%	0.41%	9.29%
<b>Mar</b>	190,124	195,815	216,727	160,347	2.99%	10.68%	(26.01%)	(3.39%)
<b>Apr</b>	173,942	182,725	208,622	190,819	5.05%	14.17%	(8.53%)	(4.71%)
<b>May</b>	187,163	186,634	209,303	174,143	(0.28%)	12.15%	(16.80%)	(7.19%)
<b>Jun</b>	215,591	225,962	239,382	229,320	4.81%	5.94%	(4.20%)	(6.62%)
<b>Jul</b>	187,017	205,616	216,222	226,794	9.95%	5.16%	4.89%	(4.94%)
<b>Aug</b>	186,371	221,149	225,761	208,244	18.66%	2.09%	(7.76%)	(5.31%)
<b>Sep</b>	194,439	212,332	225,627	245,866	9.20%	6.26%	8.97%	(3.64%)
<b>Oct</b>	181,492	196,563	211,830	221,859	8.30%	7.77%	4.73%	(2.81%)
<b>Nov</b>	162,164	193,244	186,663		19.17%	(3.41%)		
<b>Dec</b>	194,586	222,974	216,568		14.59%	(2.87%)		
<b>Year Total</b>	<b>2,185,291</b>	<b>2,378,733</b>	<b>2,543,143</b>	<b>2,079,745</b>	<b>8.85%</b>	<b>6.91%</b>	<b>(2.81%)</b>	<b>(2.81%)</b>



# Construction Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	133,013	134,142	179,028	175,630	0.85%	33.46%	(1.90%)	(1.90%)
<b>Feb</b>	199,510	129,312	174,404	154,199	(35.19%)	34.87%	(11.59%)	(6.68%)
<b>Mar</b>	268,902	150,141	213,690	201,161	(44.17%)	42.33%	(5.86%)	(6.37%)
<b>Apr</b>	220,175	166,414	238,543	222,393	(24.42%)	43.34%	(6.77%)	(6.49%)
<b>May</b>	209,061	183,025	235,850	214,830	(12.45%)	28.86%	(8.91%)	(7.04%)
<b>Jun</b>	398,162	193,536	250,433	261,694	(51.39%)	29.40%	4.50%	(4.80%)
<b>Jul</b>	190,974	205,852	254,904	264,414	7.79%	23.83%	3.73%	(3.40%)
<b>Aug</b>	185,689	220,821	241,055	255,774	18.92%	9.16%	6.11%	(2.11%)
<b>Sep</b>	168,294	171,636	249,564	279,700	1.99%	45.40%	12.08%	(0.38%)
<b>Oct</b>	196,398	266,396	239,177	291,228	35.64%	(10.22%)	21.76%	1.95%
<b>Nov</b>	159,311	200,863	188,513		26.08%	(6.15%)		
<b>Dec</b>	160,533	195,732	202,979		21.93%	3.70%		
<b>Year Total</b>	<b>2,490,023</b>	<b>2,217,868</b>	<b>2,668,141</b>	<b>2,321,023</b>	<b>(10.93%)</b>	<b>20.30%</b>	<b>1.95%</b>	<b>1.95%</b>



# Professional, Scientific, and Tech Services Historical Comparison October 2020

	2017	2018	2019	2020	% Chg '17 to '18	% Chg '18 to '19	% Chg '19 to '20	Cumulative % Chg '19 to '20
<b>Jan</b>	55,352	158,098	77,431	(918)	185.62%	(51.02%)	(101.19%)	(101.19%)
<b>Feb</b>	84,280	79,841	108,619	150,948	(5.27%)	36.04%	38.97%	(19.36%)
<b>Mar</b>	79,306	69,763	93,159	105,282	(12.03%)	33.54%	13.01%	(8.56%)
<b>Apr</b>	56,710	73,993	120,884	206,908	30.48%	63.37%	71.16%	15.53%
<b>May</b>	90,624	103,448	87,532	177,028	14.15%	(15.39%)	102.24%	31.09%
<b>Jun</b>	79,536	86,145	104,975	172,047	8.31%	21.86%	63.89%	36.90%
<b>Jul</b>	60,781	70,599	113,017	158,690	16.15%	60.08%	40.41%	37.47%
<b>Aug</b>	84,025	56,167	121,020	214,971	(33.15%)	115.47%	77.63%	43.35%
<b>Sep</b>	76,124	70,822	150,252	161,890	(6.97%)	112.16%	7.75%	37.87%
<b>Oct</b>	101,674	64,882	116,227	156,676	(36.19%)	79.14%	34.80%	37.54%
<b>Nov</b>	130,803	85,822	126,499		(34.39%)	47.40%		
<b>Dec</b>	118,339	89,873	75,209		(24.05%)	(16.32%)		
<b>Year Total</b>	<b>1,017,553</b>	<b>1,009,451</b>	<b>1,294,825</b>	<b>1,503,521</b>	<b>(0.80%)</b>	<b>28.27%</b>	<b>37.54%</b>	<b>37.54%</b>



**Questions?**

