



# January 2021 Sales and Use Tax

Nikki Simmons, CPA, CPFO

County Controller

Financial Services Department

March 23, 2021

Attachment A

# Sales & Use Tax Collections

## 2021 Budget by Industry

<b>Tax Type</b>	<b>Industry Codes</b>	<b>2021 Budget</b>	<b>% of Budget</b>
Sales Tax	Retail Trade	\$69,834,792	54.20%
Sales Tax	Food Services	\$14,388,817	11.17%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,556,180	3.54%
Sales Tax	Wholesale Trade	\$6,876,790	5.34%
Sales Tax	Accommodations	\$3,865,537	3.00%
Sales Tax	Real Estate and Rental and Leasing	\$3,365,594	2.61%
Sales Tax	Manufacturing	\$4,070,411	3.16%
Sales Tax	Utilities	\$2,284,532	1.77%
Sales Tax	Other Services (except Public Admin)	\$2,656,912	2.06%
Sales Tax	Construction	\$2,789,629	2.17%
Sales Tax	Professional, Scientific, and Technical	\$1,499,828	1.16%
Sales Tax	Finance and Insurance	\$566,945	0.44%
Sales Tax	Arts, Entertainment, and Recreation	\$528,290	0.41%
Sales Tax	Waste Management & Remediation	\$603,024	0.47%
Sales Tax	Mining	\$773,107	0.60%
Sales Tax	Educational Services	\$128,851	0.10%
Sales Tax	Health Care and Social Assistance	\$141,736	0.11%
Sales Tax	Transportation and Warehousing	\$230,644	0.18%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$141,736	0.11%
Sales Tax	Public Administration	\$61,849	0.05%
Sales Tax	NAICS Not Specified	\$1,289	0.00%
	<b>Sales Tax Total</b>	<b>\$ 119,366,496</b>	<b>92.64%</b>
Use Tax	Building Materials	2,490,694	1.93%
Use Tax	Automobiles	6,994,045	5.43%
	<b>Use Tax Total</b>	<b>\$ 9,484,739</b>	<b>7.36%</b>
	<b>Grand Total</b>	<b>\$ 128,851,235</b>	<b>100.00%</b>



# Retail

## Historical Comparison

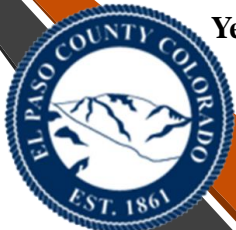
### January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	3,966,183	4,162,635	4,811,931	5,875,051	4.95%	15.60%	22.09%	22.09%
<b>Feb</b>	3,957,993	4,150,603	4,783,624		4.87%	15.25%		
<b>Mar</b>	4,629,093	4,843,761	4,768,463		4.64%	(1.55%)		
<b>Apr</b>	4,466,795	4,891,252	5,320,661		9.50%	8.78%		
<b>May</b>	4,733,350	4,953,518	6,355,617		4.65%	28.31%		
<b>Jun</b>	5,427,530	5,045,203	6,657,570		(7.04%)	31.96%		
<b>Jul</b>	4,972,521	5,556,768	6,377,549		11.75%	14.77%		
<b>Aug</b>	5,332,622	5,401,331	6,253,289		1.29%	15.77%		
<b>Sep</b>	4,914,178	5,126,482	6,510,721		4.32%	27.00%		
<b>Oct</b>	4,595,066	5,153,146	6,493,363		12.15%	26.01%		
<b>Nov</b>	4,891,347	5,456,341	6,438,020		11.55%	17.99%		
<b>Dec</b>	5,525,477	6,319,041	7,441,501		14.36%	17.76%		
<b>Year Total</b>	<b>57,412,154</b>	<b>61,060,079</b>	<b>72,212,309</b>	<b>5,875,051</b>	<b>6.35%</b>	<b>18.26%</b>	<b>22.09%</b>	<b>22.09%</b>



# Food Services Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	916,515	983,994	1,035,715	971,860	7.36%	5.26%	(6.17%)	(6.17%)
<b>Feb</b>	910,507	1,003,834	919,251		10.25%	(8.43%)		
<b>Mar</b>	1,074,777	1,185,989	730,738		10.35%	(38.39%)		
<b>Apr</b>	1,125,747	1,117,692	899,526		(0.72%)	(19.52%)		
<b>May</b>	1,139,044	1,190,320	966,398		4.50%	(18.81%)		
<b>Jun</b>	1,203,381	1,251,405	1,133,495		3.99%	(9.42%)		
<b>Jul</b>	1,187,087	1,250,902	1,201,825		5.38%	(3.92%)		
<b>Aug</b>	1,152,420	1,245,756	1,189,831		8.10%	(4.49%)		
<b>Sep</b>	1,174,551	1,224,905	1,245,202		4.29%	1.66%		
<b>Oct</b>	1,067,053	1,126,243	1,163,936		5.55%	3.35%		
<b>Nov</b>	1,002,238	1,018,994	1,015,305		1.67%	(0.36%)		
<b>Dec</b>	1,108,764	1,176,104	880,983		6.07%	(25.09%)		
<b>Year Total</b>	<b>13,062,085</b>	<b>13,776,139</b>	<b>12,382,206</b>	<b>971,860</b>	<b>5.47%</b>	<b>(10.12%)</b>	<b>(6.17%)</b>	<b>(6.17%)</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

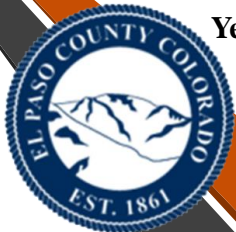
### January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	522,671	373,985	198,521	328,048	(28.45%)	(46.92%)	65.25%	65.25%
<b>Feb</b>	338,366	304,312	286,233		(10.06%)	(5.94%)		
<b>Mar</b>	363,947	340,299	245,485		(6.50%)	(27.86%)		
<b>Apr</b>	321,025	327,638	252,416		2.06%	(22.96%)		
<b>May</b>	312,077	310,755	257,647		(0.42%)	(17.09%)		
<b>Jun</b>	336,862	321,674	244,293		(4.51%)	(24.06%)		
<b>Jul</b>	306,447	386,292	262,175		26.05%	(32.13%)		
<b>Aug</b>	327,163	345,892	261,052		5.72%	(24.53%)		
<b>Sep</b>	342,861	355,902	269,575		3.80%	(24.26%)		
<b>Oct</b>	320,930	576,109	271,774		79.51%	(52.83%)		
<b>Nov</b>	305,986	600,280	294,826		96.18%	(50.89%)		
<b>Dec</b>	354,577	793,648	318,617		123.83%	(59.85%)		
<b>Year Total</b>	<b>4,152,912</b>	<b>5,036,786</b>	<b>3,162,613</b>	<b>328,048</b>	<b>21.28%</b>	<b>(37.21%)</b>	<b>65.25%</b>	<b>65.25%</b>



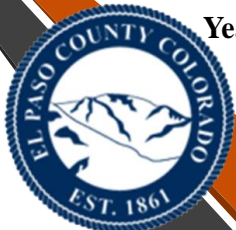
# Wholesale Trade Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	257,472	415,261	515,613	550,212	61.28%	24.17%	6.71%	6.71%
<b>Feb</b>	258,923	341,218	418,394		31.78%	22.62%		
<b>Mar</b>	301,860	416,669	688,542		38.03%	65.25%		
<b>Apr</b>	312,407	473,240	677,650		51.48%	43.19%		
<b>May</b>	349,467	491,450	584,598		40.63%	18.95%		
<b>Jun</b>	364,941	549,379	678,086		50.54%	23.43%		
<b>Jul</b>	380,568	554,380	627,132		45.67%	13.12%		
<b>Aug</b>	414,813	561,973	621,706		35.48%	10.63%		
<b>Sep</b>	392,431	523,232	620,022		33.33%	18.50%		
<b>Oct</b>	441,864	529,641	621,878		19.87%	17.42%		
<b>Nov</b>	390,909	495,610	570,945		26.78%	15.20%		
<b>Dec</b>	395,472	545,854	625,390		38.03%	14.57%		
<b>Year Total</b>	<b>4,261,126</b>	<b>5,897,906</b>	<b>7,249,957</b>	<b>550,212</b>	<b>38.41%</b>	<b>22.92%</b>	<b>6.71%</b>	<b>6.71%</b>



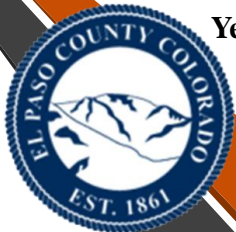
# Accommodations Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	194,067	233,330	242,773	173,919	20.23%	4.05%	(28.36%)	(28.36%)
<b>Feb</b>	192,365	221,910	268,407		15.36%	20.95%		
<b>Mar</b>	277,795	319,560	90,137		15.03%	(71.79%)		
<b>Apr</b>	369,914	353,631	136,474		(4.40%)	(61.41%)		
<b>May</b>	428,425	432,578	91,920		0.97%	(78.75%)		
<b>Jun</b>	561,259	568,237	214,230		1.24%	(62.30%)		
<b>Jul</b>	594,976	626,469	417,468		5.29%	(33.36%)		
<b>Aug</b>	536,641	569,326	447,373		6.09%	(21.42%)		
<b>Sep</b>	491,797	480,106	368,903		(2.38%)	(23.16%)		
<b>Oct</b>	392,508	454,230	294,291		15.72%	(35.21%)		
<b>Nov</b>	269,807	297,468	193,912		10.25%	(34.81%)		
<b>Dec</b>	277,862	296,589	164,900		6.74%	(44.40%)		
<b>Year Total</b>	<b>4,587,416</b>	<b>4,853,433</b>	<b>2,930,789</b>	<b>173,919</b>	<b>5.80%</b>	<b>(39.61%)</b>	<b>(28.36%)</b>	<b>(28.36%)</b>



# Real Estate and Rental Leasing Historical Comparison January 2021

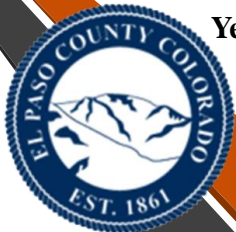
	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	193,427	218,419	239,929	227,686	12.92%	9.85%	(5.10%)	(5.10%)
<b>Feb</b>	223,001	225,761	243,086		1.24%	7.67%		
<b>Mar</b>	216,754	259,845	241,476		19.88%	(7.07%)		
<b>Apr</b>	220,874	253,769	221,541		14.89%	(12.70%)		
<b>May</b>	230,579	259,912	219,615		12.72%	(15.50%)		
<b>Jun</b>	268,878	326,290	277,546		21.35%	(14.94%)		
<b>Jul</b>	310,692	299,053	285,502		(3.75%)	(4.53%)		
<b>Aug</b>	283,722	305,246	267,682		7.59%	(12.31%)		
<b>Sep</b>	259,810	275,358	287,244		5.98%	4.32%		
<b>Oct</b>	244,578	265,318	297,899		8.48%	12.28%		
<b>Nov</b>	238,030	249,780	251,022		4.94%	0.50%		
<b>Dec</b>	235,064	267,008	238,505		13.59%	(10.67%)		
<b>Year Total</b>	<b>2,925,409</b>	<b>3,205,759</b>	<b>3,071,048</b>	<b>227,686</b>	<b>9.58%</b>	<b>(4.20%)</b>	<b>(5.10%)</b>	<b>(5.10%)</b>





# Manufacturing Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	210,821	217,724	255,490	427,252	3.27%	17.35%	67.23%	67.23%
<b>Feb</b>	251,566	224,426	275,933		(10.79%)	22.95%		
<b>Mar</b>	245,128	278,792	302,388		13.73%	8.46%		
<b>Apr</b>	251,202	266,561	550,799		6.11%	106.63%		
<b>May</b>	251,414	274,564	279,803		9.21%	1.91%		
<b>Jun</b>	277,385	431,295	396,597		55.49%	(8.05%)		
<b>Jul</b>	258,598	317,257	404,994		22.68%	27.65%		
<b>Aug</b>	405,174	333,145	351,743		(17.78%)	5.58%		
<b>Sep</b>	268,610	373,993	358,936		39.23%	(4.03%)		
<b>Oct</b>	267,250	315,382	484,763		18.01%	53.71%		
<b>Nov</b>	230,557	289,858	378,756		25.72%	30.67%		
<b>Dec</b>	260,908	311,396	364,769		19.35%	17.14%		
<b>Year Total</b>	<b>3,178,615</b>	<b>3,634,393</b>	<b>4,404,971</b>	<b>427,252</b>	<b>14.34%</b>	<b>21.20%</b>	<b>67.23%</b>	<b>67.23%</b>

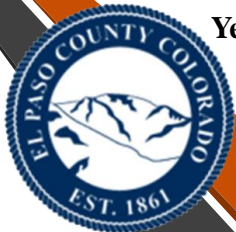


# Utilities

## Historical Comparison

### January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	203,368	207,898	196,972	176,703	2.23%	(5.26%)	(10.29%)	(10.29%)
<b>Feb</b>	176,236	184,560	169,899		4.72%	(7.94%)		
<b>Mar</b>	188,989	208,864	181,211		10.52%	(13.24%)		
<b>Apr</b>	169,397	191,067	164,427		12.79%	(13.94%)		
<b>May</b>	161,385	166,466	129,135		3.15%	(22.43%)		
<b>Jun</b>	166,060	157,652	155,426		(5.06%)	(1.41%)		
<b>Jul</b>	170,272	178,897	156,704		5.07%	(12.41%)		
<b>Aug</b>	176,902	174,649	150,078		(1.27%)	(14.07%)		
<b>Sep</b>	153,404	161,568	160,538		5.32%	(0.64%)		
<b>Oct</b>	167,749	165,208	158,476		(1.51%)	(4.08%)		
<b>Nov</b>	169,285	158,343	148,477		(6.46%)	(6.23%)		
<b>Dec</b>	188,965	195,732	214,194		3.58%	9.43%		
<b>Year Total</b>	<b>2,092,014</b>	<b>2,150,905</b>	<b>1,985,536</b>	<b>176,703</b>	<b>2.82%</b>	<b>(7.69%)</b>	<b>(10.29%)</b>	<b>(10.29%)</b>



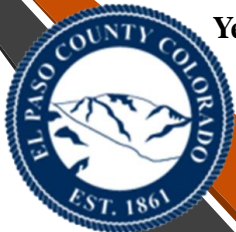
# Other Services (Except Public Administration) Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	168,367	197,162	232,302	218,586	17.10%	17.82%	(5.90%)	(5.90%)
<b>Feb</b>	167,353	189,277	190,051		13.10%	0.41%		
<b>Mar</b>	195,815	216,727	160,347		10.68%	(26.01%)		
<b>Apr</b>	182,725	208,622	190,819		14.17%	(8.53%)		
<b>May</b>	186,634	209,303	174,143		12.15%	(16.80%)		
<b>Jun</b>	225,962	239,382	229,320		5.94%	(4.20%)		
<b>Jul</b>	205,616	216,222	226,794		5.16%	4.89%		
<b>Aug</b>	221,149	225,761	208,244		2.09%	(7.76%)		
<b>Sep</b>	212,332	225,627	245,866		6.26%	8.97%		
<b>Oct</b>	196,563	211,830	221,859		7.77%	4.73%		
<b>Nov</b>	193,244	186,663	211,127		(3.41%)	13.11%		
<b>Dec</b>	222,974	216,568	220,882		(2.87%)	1.99%		
<b>Year Total</b>	<b>2,378,733</b>	<b>2,543,143</b>	<b>2,511,754</b>	<b>218,586</b>	<b>6.91%</b>	<b>(1.23%)</b>	<b>(5.90%)</b>	<b>(5.90%)</b>



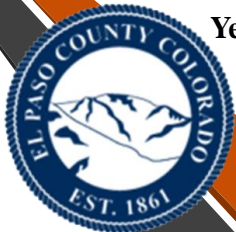
# Construction Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	134,142	179,028	175,630	210,278	33.46%	(1.90%)	19.73%	19.73%
Feb	129,312	174,404	154,199		34.87%	(11.59%)		
Mar	150,141	213,690	201,161		42.33%	(5.86%)		
Apr	166,414	238,543	222,393		43.34%	(6.77%)		
May	183,025	235,850	214,830		28.86%	(8.91%)		
Jun	193,536	250,433	261,694		29.40%	4.50%		
Jul	205,852	254,904	264,414		23.83%	3.73%		
Aug	220,821	241,055	255,774		9.16%	6.11%		
Sep	171,636	249,564	279,700		45.40%	12.08%		
Oct	266,396	239,177	291,228		(10.22%)	21.76%		
Nov	200,863	188,513	231,938		(6.15%)	23.04%		
Dec	195,732	202,979	226,787		3.70%	11.73%		
<b>Year Total</b>	<b>2,217,868</b>	<b>2,668,141</b>	<b>2,779,748</b>	<b>210,278</b>	<b>20.30%</b>	<b>4.18%</b>	<b>19.73%</b>	<b>19.73%</b>



# Professional, Scientific, and Tech Services Historical Comparison January 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
<b>Jan</b>	158,098	77,431	(918)	156,909	(51.02%)	(101.19%)	17184%	17184%
<b>Feb</b>	79,841	108,619	150,948		36.04%	38.97%		
<b>Mar</b>	69,763	93,159	105,282		33.54%	13.01%		
<b>Apr</b>	73,993	120,884	206,908		63.37%	71.16%		
<b>May</b>	103,448	87,532	177,028		(15.39%)	102.24%		
<b>Jun</b>	86,145	104,975	172,047		21.86%	63.89%		
<b>Jul</b>	70,599	113,017	158,690		60.08%	40.41%		
<b>Aug</b>	56,167	121,020	214,971		115.47%	77.63%		
<b>Sep</b>	70,822	150,252	161,890		112.16%	7.75%		
<b>Oct</b>	64,882	116,227	156,676		79.14%	34.80%		
<b>Nov</b>	85,822	126,499	182,430		47.40%	44.21%		
<b>Dec</b>	89,873	75,209	177,551		(16.32%)	136.08%		
<b>Year Total</b>	<b>1,009,451</b>	<b>1,294,825</b>	<b>1,863,502</b>	<b>156,909</b>	<b>28.27%</b>	<b>43.92%</b>	<b>17184%</b>	<b>17184%</b>



Question?

