



March 2021 Sales and Use Tax

Nikki Simmons, CPA, CPFO

County Controller

Financial Services Department

May 18, 2021

Attachment A

Sales & Use Tax Collections

2021 Budget by Industry

Tax Type	Industry Codes	2021 Budget	% of Budget
Sales Tax	Retail Trade	\$69,834,792	54.20%
Sales Tax	Food Services	\$14,388,817	11.17%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,556,180	3.54%
Sales Tax	Wholesale Trade	\$6,876,790	5.34%
Sales Tax	Accommodations	\$3,865,537	3.00%
Sales Tax	Real Estate and Rental and Leasing	\$3,365,594	2.61%
Sales Tax	Manufacturing	\$4,070,411	3.16%
Sales Tax	Utilities	\$2,284,532	1.77%
Sales Tax	Other Services (except Public Admin)	\$2,656,912	2.06%
Sales Tax	Construction	\$2,789,629	2.17%
Sales Tax	Professional, Scientific, and Technical	\$1,499,828	1.16%
Sales Tax	Finance and Insurance	\$566,945	0.44%
Sales Tax	Arts, Entertainment, and Recreation	\$528,290	0.41%
Sales Tax	Waste Management & Remediation	\$603,024	0.47%
Sales Tax	Mining	\$773,107	0.60%
Sales Tax	Educational Services	\$128,851	0.10%
Sales Tax	Health Care and Social Assistance	\$141,736	0.11%
Sales Tax	Transportation and Warehousing	\$230,644	0.18%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$141,736	0.11%
Sales Tax	Public Administration	\$61,849	0.05%
Sales Tax	NAICS Not Specified	\$1,289	0.00%
	Sales Tax Total	\$ 119,366,496	92.64%
Use Tax	Building Materials	2,490,694	1.93%
Use Tax	Automobiles	6,994,045	5.43%
	Use Tax Total	\$ 9,484,739	7.36%
	Grand Total	\$ 128,851,235	100.00%

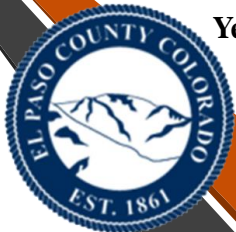


Retail

Historical Comparison

March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	3,966,183	4,162,635	4,811,931	5,875,051	4.95%	15.60%	22.09%	22.09%
Feb	3,957,993	4,150,603	4,783,624	5,609,282	4.87%	15.25%	17.26%	19.68%
Mar	4,629,093	4,843,761	4,768,463	7,051,244	4.64%	(1.55%)	47.87%	29.04%
Apr	4,466,795	4,891,252	5,320,661		9.50%	8.78%		
May	4,733,350	4,953,518	6,355,617		4.65%	28.31%		
Jun	5,427,530	5,045,203	6,657,570		(7.04%)	31.96%		
Jul	4,972,521	5,556,768	6,377,549		11.75%	14.77%		
Aug	5,332,622	5,401,331	6,253,289		1.29%	15.77%		
Sep	4,914,178	5,126,482	6,510,721		4.32%	27.00%		
Oct	4,595,066	5,153,146	6,493,363		12.15%	26.01%		
Nov	4,891,347	5,456,341	6,438,020		11.55%	17.99%		
Dec	5,525,477	6,319,041	7,441,501		14.36%	17.76%		
Year Total	57,412,154	61,060,079	72,212,309	18,535,577	6.35%	18.26%	29.04%	29.04%



Food Services Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	916,515	983,994	1,035,715	971,860	7.36%	5.26%	(6.17%)	(6.17%)
Feb	910,507	1,003,834	919,251	962,069	10.25%	(8.43%)	4.66%	(1.08%)
Mar	1,074,777	1,185,989	730,738	1,280,605	10.35%	(38.39%)	75.25%	19.69%
Apr	1,125,747	1,117,692	899,526		(0.72%)	(19.52%)		
May	1,139,044	1,190,320	966,398		4.50%	(18.81%)		
Jun	1,203,381	1,251,405	1,133,495		3.99%	(9.42%)		
Jul	1,187,087	1,250,902	1,201,825		5.38%	(3.92%)		
Aug	1,152,420	1,245,756	1,189,831		8.10%	(4.49%)		
Sep	1,174,551	1,224,905	1,245,202		4.29%	1.66%		
Oct	1,067,053	1,126,243	1,163,936		5.55%	3.35%		
Nov	1,002,238	1,018,994	1,015,305		1.67%	(0.36%)		
Dec	1,108,764	1,176,104	880,983		6.07%	(25.09%)		
Year Total	13,062,085	13,776,139	12,382,206	3,214,535	5.47%	(10.12%)	19.69%	19.69%



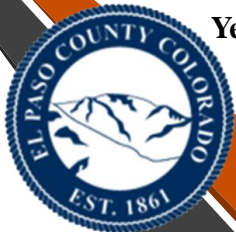
Information

(Magazines, Newspapers, Etc.)

Historical Comparison

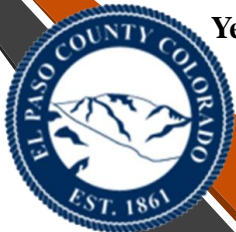
March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	522,671	373,985	198,521	328,048	(28.45%)	(46.92%)	65.25%	65.25%
Feb	338,366	304,312	286,233	264,944	(10.06%)	(5.94%)	(7.44%)	22.33%
Mar	363,947	340,299	245,485	307,009	(6.50%)	(27.86%)	25.06%	23.25%
Apr	321,025	327,638	252,416		2.06%	(22.96%)		
May	312,077	310,755	257,647		(0.42%)	(17.09%)		
Jun	336,862	321,674	244,293		(4.51%)	(24.06%)		
Jul	306,447	386,292	262,175		26.05%	(32.13%)		
Aug	327,163	345,892	261,052		5.72%	(24.53%)		
Sep	342,861	355,902	269,575		3.80%	(24.26%)		
Oct	320,930	576,109	271,774		79.51%	(52.83%)		
Nov	305,986	600,280	294,826		96.18%	(50.89%)		
Dec	354,577	793,648	318,617		123.83%	(59.85%)		
Year Total	4,152,912	5,036,786	3,162,613	900,001	21.28%	(37.21%)	23.25%	23.25%



Wholesale Trade Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	257,472	415,261	515,613	550,212	61.28%	24.17%	6.71%	6.71%
Feb	258,923	341,218	418,394	535,581	31.78%	22.62%	28.01%	16.25%
Mar	301,860	416,669	688,542	685,407	38.03%	65.25%	(0.46%)	9.16%
Apr	312,407	473,240	677,650		51.48%	43.19%		
May	349,467	491,450	584,598		40.63%	18.95%		
Jun	364,941	549,379	678,086		50.54%	23.43%		
Jul	380,568	554,380	627,132		45.67%	13.12%		
Aug	414,813	561,973	621,706		35.48%	10.63%		
Sep	392,431	523,232	620,022		33.33%	18.50%		
Oct	441,864	529,641	621,878		19.87%	17.42%		
Nov	390,909	495,610	570,945		26.78%	15.20%		
Dec	395,472	545,854	625,390		38.03%	14.57%		
Year Total	4,261,126	5,897,906	7,249,957	1,771,200	38.41%	22.92%	9.16%	9.16%



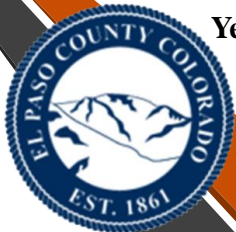
Accommodations Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	194,067	233,330	242,773	173,919	20.23%	4.05%	(28.36%)	(28.36%)
Feb	192,365	221,910	268,407	178,707	15.36%	20.95%	(33.42%)	(31.02%)
Mar	277,795	319,560	90,137	276,379	15.03%	(71.79%)	206.62%	4.60%
Apr	369,914	353,631	136,474		(4.40%)	(61.41%)		
May	428,425	432,578	91,920		0.97%	(78.75%)		
Jun	561,259	568,237	214,230		1.24%	(62.30%)		
Jul	594,976	626,469	417,468		5.29%	(33.36%)		
Aug	536,641	569,326	447,373		6.09%	(21.42%)		
Sep	491,797	480,106	368,903		(2.38%)	(23.16%)		
Oct	392,508	454,230	294,291		15.72%	(35.21%)		
Nov	269,807	297,468	193,912		10.25%	(34.81%)		
Dec	277,862	296,589	164,900		6.74%	(44.40%)		
Year Total	4,587,416	4,853,433	2,930,789	629,005	5.80%	(39.61%)	4.60%	4.60%



Real Estate and Rental Leasing Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	193,427	218,419	239,929	227,686	12.92%	9.85%	(5.10%)	(5.10%)
Feb	223,001	225,761	243,086	237,626	1.24%	7.67%	(2.25%)	(3.67%)
Mar	216,754	259,845	241,476	270,640	19.88%	(7.07%)	12.08%	1.58%
Apr	220,874	253,769	221,541		14.89%	(12.70%)		
May	230,579	259,912	219,615		12.72%	(15.50%)		
Jun	268,878	326,290	277,546		21.35%	(14.94%)		
Jul	310,692	299,053	285,502		(3.75%)	(4.53%)		
Aug	283,722	305,246	267,682		7.59%	(12.31%)		
Sep	259,810	275,358	287,244		5.98%	4.32%		
Oct	244,578	265,318	297,899		8.48%	12.28%		
Nov	238,030	249,780	251,022		4.94%	0.50%		
Dec	235,064	267,008	238,505		13.59%	(10.67%)		
Year Total	2,925,409	3,205,759	3,071,048	735,953	9.58%	(4.20%)	1.58%	1.58%



Manufacturing Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	210,821	217,724	255,490	427,252	3.27%	17.35%	67.23%	67.23%
Feb	251,566	224,426	275,933	411,066	(10.79%)	22.95%	48.97%	57.75%
Mar	245,128	278,792	302,388	366,157	13.73%	8.46%	21.09%	44.45%
Apr	251,202	266,561	550,799		6.11%	106.63%		
May	251,414	274,564	279,803		9.21%	1.91%		
Jun	277,385	431,295	396,597		55.49%	(8.05%)		
Jul	258,598	317,257	404,994		22.68%	27.65%		
Aug	405,174	333,145	351,743		(17.78%)	5.58%		
Sep	268,610	373,993	358,936		39.23%	(4.03%)		
Oct	267,250	315,382	484,763		18.01%	53.71%		
Nov	230,557	289,858	378,756		25.72%	30.67%		
Dec	260,908	311,396	364,769		19.35%	17.14%		
Year Total	3,178,615	3,634,393	4,404,971	1,204,476	14.34%	21.20%	44.45%	44.45%



Utilities

Historical Comparison

March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	203,368	207,898	196,972	176,703	2.23%	(5.26%)	(10.29%)	(10.29%)
Feb	176,236	184,560	169,899	188,947	4.72%	(7.94%)	11.21%	(0.33%)
Mar	188,989	208,864	181,211	215,285	10.52%	(13.24%)	18.80%	5.99%
Apr	169,397	191,067	164,427		12.79%	(13.94%)		
May	161,385	166,466	129,135		3.15%	(22.43%)		
Jun	166,060	157,652	155,426		(5.06%)	(1.41%)		
Jul	170,272	178,897	156,704		5.07%	(12.41%)		
Aug	176,902	174,649	150,078		(1.27%)	(14.07%)		
Sep	153,404	161,568	160,538		5.32%	(0.64%)		
Oct	167,749	165,208	158,476		(1.51%)	(4.08%)		
Nov	169,285	158,343	148,477		(6.46%)	(6.23%)		
Dec	188,965	195,732	214,194		3.58%	9.43%		
Year Total	2,092,014	2,150,905	1,985,536	580,935	2.82%	(7.69%)	5.99%	5.99%



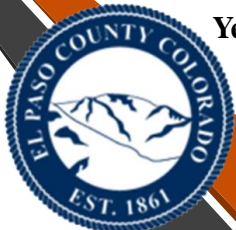
Other Services (Except Public Administration) Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	168,367	197,162	232,302	218,586	17.10%	17.82%	(5.90%)	(5.90%)
Feb	167,353	189,277	190,051	204,211	13.10%	0.41%	7.45%	0.11%
Mar	195,815	216,727	160,347	264,516	10.68%	(26.01%)	64.96%	17.95%
Apr	182,725	208,622	190,819		14.17%	(8.53%)		
May	186,634	209,303	174,143		12.15%	(16.80%)		
Jun	225,962	239,382	229,320		5.94%	(4.20%)		
Jul	205,616	216,222	226,794		5.16%	4.89%		
Aug	221,149	225,761	208,244		2.09%	(7.76%)		
Sep	212,332	225,627	245,866		6.26%	8.97%		
Oct	196,563	211,830	221,859		7.77%	4.73%		
Nov	193,244	186,663	211,127		(3.41%)	13.11%		
Dec	222,974	216,568	220,882		(2.87%)	1.99%		
Year Total	2,378,733	2,543,143	2,511,754	687,313	6.91%	(1.23%)	17.95%	17.95%



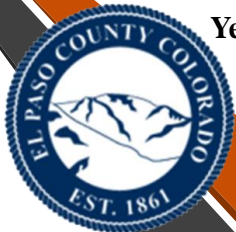
Construction Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	134,142	179,028	175,630	210,278	33.46%	(1.90%)	19.73%	19.73%
Feb	129,312	174,404	154,199	178,826	34.87%	(11.59%)	15.97%	17.97%
Mar	150,141	213,690	201,161	276,477	42.33%	(5.86%)	37.44%	25.35%
Apr	166,414	238,543	222,393		43.34%	(6.77%)		
May	183,025	235,850	214,830		28.86%	(8.91%)		
Jun	193,536	250,433	261,694		29.40%	4.50%		
Jul	205,852	254,904	264,414		23.83%	3.73%		
Aug	220,821	241,055	255,774		9.16%	6.11%		
Sep	171,636	249,564	279,700		45.40%	12.08%		
Oct	266,396	239,177	291,228		(10.22%)	21.76%		
Nov	200,863	188,513	231,938		(6.15%)	23.04%		
Dec	195,732	202,979	226,787		3.70%	11.73%		
Year Total	2,217,868	2,668,141	2,779,748	665,581	20.30%	4.18%	25.35%	25.35%



Professional, Scientific, and Tech Services Historical Comparison March 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	158,098	77,431	(918)	156,909	(51.02%)	(101.19%)	17184%	17184%
Feb	79,841	108,619	150,948	170,675	36.04%	38.97%	13.07%	118.35%
Mar	69,763	93,159	105,282	190,229	33.54%	13.01%	80.68%	102.82%
Apr	73,993	120,884	206,908		63.37%	71.16%		
May	103,448	87,532	177,028		(15.39%)	102.24%		
Jun	86,145	104,975	172,047		21.86%	63.89%		
Jul	70,599	113,017	158,690		60.08%	40.41%		
Aug	56,167	121,020	214,971		115.47%	77.63%		
Sep	70,822	150,252	161,890		112.16%	7.75%		
Oct	64,882	116,227	156,676		79.14%	34.80%		
Nov	85,822	126,499	182,430		47.40%	44.21%		
Dec	89,873	75,209	177,551		(16.32%)	136.08%		
Year Total	1,009,451	1,294,825	1,863,502	517,813	28.27%	43.92%	102.82%	102.82%



Question?

