



November 2021 Sales and Use Tax

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County Controller

Financial Services Department

January 25, 2022

Sales and Use Tax Activity November 2021

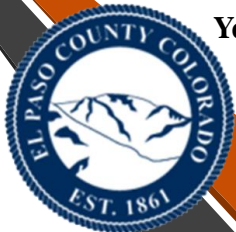


Historical Sales Tax Collections

(Collected by Colorado Department of Revenue)

November 2021

| | 2018 | 2019 | 2020 | 2021 | % Chg '18 to '19 | % Chg '19 to '20 | % Chg '20 to '21 | Cumulative % Chg '20 to '21 |
|-------------------|-------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 7,083,743 | 7,444,187 | 8,110,620 | 9,639,973 | 5.09% | 8.95% | 18.86% | 18.86% |
| Feb | 6,835,239 | 7,403,935 | 8,023,723 | 9,190,690 | 8.32% | 8.37% | 14.54% | 16.71% |
| Mar | 7,894,540 | 8,590,788 | 7,870,297 | 11,527,819 | 8.82% | (8.39%) | 46.47% | 26.47% |
| Apr | 7,850,635 | 8,639,701 | 9,064,165 | 12,076,280 | 10.05% | 4.91% | 33.23% | 28.32% |
| May | 8,415,492 | 8,863,171 | 9,776,707 | 11,778,796 | 5.32% | 10.31% | 20.48% | 26.53% |
| Jun | 9,352,067 | 9,519,106 | 10,676,713 | 13,123,835 | 1.79% | 12.16% | 22.92% | 25.81% |
| Jul | 8,865,822 | 10,010,678 | 10,655,106 | 12,941,476 | 12.91% | 6.44% | 21.46% | 25.09% |
| Aug | 9,347,632 | 9,778,166 | 10,482,011 | 12,474,714 | 4.61% | 7.20% | 19.01% | 24.24% |
| Sep | 8,656,217 | 9,383,300 | 10,792,653 | 12,689,755 | 8.40% | 15.02% | 17.58% | 23.39% |
| Oct | 8,191,778 | 9,325,780 | 10,769,448 | 12,257,476 | 13.84% | 15.48% | 13.82% | 22.32% |
| Nov | 8,108,140 | 9,427,601 | 10,207,354 | 12,041,184 | 16.27% | 8.27% | 17.97% | 21.90% |
| Dec | 9,113,352 | 10,628,025 | 11,201,046 | | 16.62% | 5.39% | | |
| Year Total | 99,714,656 | 109,014,438 | 117,629,842 | 129,741,996 | 9.33% | 7.90% | 21.90% | 21.90% |

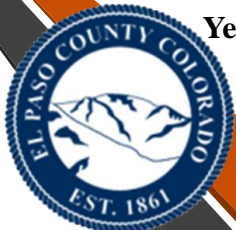


Historical Use Tax on Automobiles

(Collected by Clerk and Recorder)

December 2021

| | 2018 | 2019 | 2020 | 2021 | % Chg '18 to '19 | % Chg '19 to '20 | % Chg '20 to '21 | Cumulative % Chg '20 to '21 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 487,373 | 582,105 | 563,007 | 695,575 | 19.44% | (3.28%) | 23.55% | 23.55% |
| Feb | 392,470 | 494,868 | 500,967 | 688,746 | 26.09% | 1.23% | 37.48% | 30.11% |
| Mar | 475,768 | 524,690 | 377,227 | 679,676 | 10.28% | (28.10%) | 80.18% | 43.21% |
| Apr | 440,114 | 527,691 | 223,833 | 800,620 | 19.90% | (57.58%) | 257.69% | 72.05% |
| May | 508,644 | 568,036 | 395,167 | 673,716 | 11.68% | (30.43%) | 70.49% | 71.75% |
| Jun | 491,621 | 543,753 | 594,258 | 826,564 | 10.60% | 9.29% | 39.09% | 64.44% |
| Jul | 531,469 | 565,155 | 794,031 | 856,922 | 6.34% | 40.50% | 7.92% | 51.42% |
| Aug | 489,723 | 516,217 | 722,646 | 903,054 | 5.41% | 39.99% | 24.96% | 46.84% |
| Sep | 619,915 | 482,122 | 693,314 | 777,432 | (22.23%) | 43.80% | 12.13% | 41.89% |
| Oct | 697,737 | 541,456 | 787,064 | 686,423 | (22.40%) | 45.36% | (12.79%) | 34.28% |
| Nov | 617,842 | 464,603 | 454,558 | 633,291 | (24.80%) | (2.16%) | 39.32% | 34.65% |
| Dec | 596,833 | 452,295 | 446,214 | 693,965 | (24.22%) | (1.34%) | 55.52% | 36.07% |
| Year Total | 6,349,509 | 6,262,993 | 6,552,287 | 8,915,984 | (1.36%) | 4.62% | 36.07% | 36.07% |

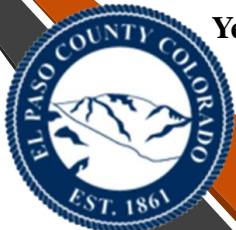


Historical Use Tax on Building Materials

(Collected by Pikes Peak Regional Building Department & EPC)

December 2021

| | 2018 | 2019 | 2020 | 2021 | % Chg '18 to '19 | % Chg '19 to '20 | % Chg '20 to '21 | Cumulative % Chg '20 to '21 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 81,116 | 237,113 | 136,707 | 313,851 | 192.31% | (42.35%) | 129.58% | 129.58% |
| Feb | 138,669 | 140,456 | 1,639,975 | 604,539 | 1.29% | 1067.61% | (63.14%) | (48.31%) |
| Mar | 60,188 | 227,377 | 269,144 | 311,445 | 277.78% | 18.37% | 15.72% | (39.89%) |
| Apr | 161,443 | 209,640 | 117,737 | 190,249 | 29.85% | (43.84%) | 61.59% | (34.36%) |
| May | 376,818 | 235,482 | 107,648 | 475,738 | (37.51%) | (54.29%) | 341.94% | (16.53%) |
| Jun | 172,001 | 152,659 | 129,534 | 275,111 | (11.25%) | (15.15%) | 112.38% | (9.57%) |
| Jul | 180,271 | 83,176 | 251,340 | 205,762 | (53.86%) | 202.18% | (18.13%) | (10.38%) |
| Aug | 114,122 | 80,265 | 309,244 | 142,906 | (29.67%) | 285.28% | (53.79%) | (14.92%) |
| Sep | 136,139 | 204,155 | 369,692 | 575,282 | 49.96% | 81.08% | 55.61% | (7.09%) |
| Oct | 271,308 | 91,422 | 322,096 | 348,625 | (66.30%) | 252.32% | 8.24% | (5.74%) |
| Nov | (1,434) | 204,007 | 253,431 | 577,608 | 14331.09% | 24.23% | 127.92% | 2.93% |
| Dec | 94,410 | 71,578 | 348,115 | 685,357 | (24.18%) | 386.34% | 96.88% | 10.62% |
| Year Total | 1,785,050 | 1,937,329 | 4,254,663 | 4,706,471 | 8.53% | 119.61% | 10.62% | 10.62% |



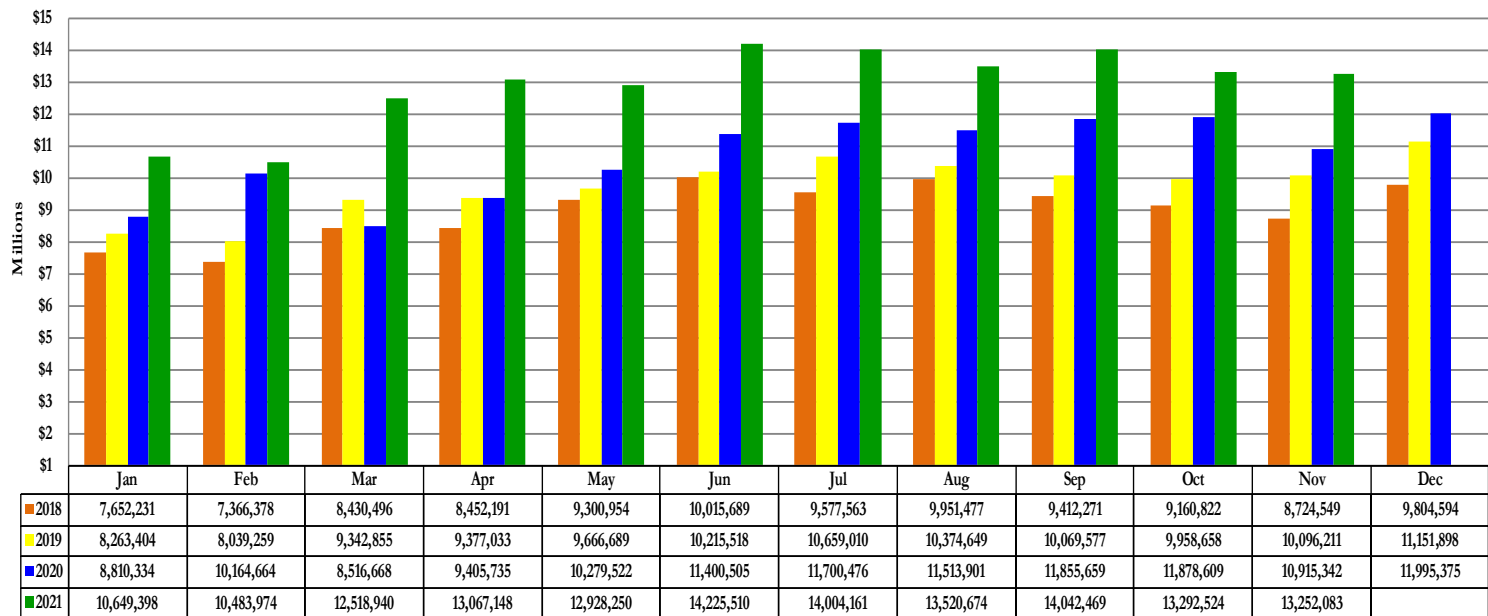
Historical Sales & Use Tax (All Components) November 2021

| | 2018 | 2019 | 2020 | 2021 | % Chg '18 to '19 | % Chg '19 to '20 | % Chg '20 to '21 | Cumulative % Chg '20 to '21 |
|-------------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Jan | 7,652,231 | 8,263,404 | 8,810,334 | 10,649,398 | 7.99% | 6.62% | 20.87% | 20.87% |
| Feb | 7,366,378 | 8,039,259 | 10,164,664 | 10,483,974 | 9.13% | 26.44% | 3.14% | 11.37% |
| Mar | 8,430,496 | 9,342,855 | 8,516,668 | 12,518,940 | 10.82% | (8.84%) | 46.99% | 22.41% |
| Apr | 8,452,191 | 9,377,033 | 9,405,735 | 13,067,148 | 10.94% | 0.31% | 38.93% | 26.62% |
| May | 9,300,954 | 9,666,689 | 10,279,522 | 12,928,250 | 3.93% | 6.34% | 25.77% | 26.43% |
| Jun | 10,015,689 | 10,215,518 | 11,400,505 | 14,225,510 | 2.00% | 11.60% | 24.78% | 26.11% |
| Jul | 9,577,563 | 10,659,010 | 11,700,476 | 14,004,161 | 11.29% | 9.77% | 19.69% | 25.04% |
| Aug | 9,951,477 | 10,374,649 | 11,513,901 | 13,520,674 | 4.25% | 10.98% | 17.43% | 23.97% |
| Sep | 9,412,271 | 10,069,577 | 11,855,659 | 14,042,469 | 6.98% | 17.74% | 18.45% | 23.27% |
| Oct | 9,160,822 | 9,958,658 | 11,878,609 | 13,292,524 | 8.71% | 19.28% | 11.90% | 21.99% |
| Nov | 8,724,549 | 10,096,211 | 10,915,342 | 13,252,083 | 15.72% | 8.11% | 21.41% | 21.94% |
| Dec | 9,804,594 | 11,151,898 | 11,995,375 | | 13.74% | 7.56% | | |
| Year Total | 107,849,215 | 117,214,761 | 128,436,792 | 141,985,130 | 8.68% | 9.57% | 21.94% | 21.94% |



Sales & Use Tax - All Components

November 2021



Sales & Use Tax (All Components)

Budget to Actual

November 2021

| | Budget | Actual | \$ Variance Budget to Actual | % Variance Budget to Actual | Cumulative % Variance |
|------------|--------------------|--------------------|---|--|----------------------------------|
| Jan | 8,980,931 | 10,649,398 | 1,668,467 | 18.58% | 18.58% |
| Feb | 9,277,289 | 10,483,974 | 1,206,685 | 13.01% | 15.75% |
| Mar | 9,625,187 | 12,518,940 | 2,893,752 | 30.06% | 20.69% |
| Apr | 9,947,315 | 13,067,148 | 3,119,833 | 31.36% | 23.50% |
| May | 10,681,767 | 12,928,250 | 2,246,483 | 21.03% | 22.95% |
| Jun | 11,545,071 | 14,225,510 | 2,680,439 | 23.22% | 23.00% |
| Jul | 11,532,186 | 14,004,161 | 2,471,975 | 21.44% | 22.75% |
| Aug | 11,609,496 | 13,520,674 | 1,911,178 | 16.46% | 21.87% |
| Sep | 11,403,334 | 14,042,469 | 2,639,134 | 23.14% | 22.03% |
| Oct | 11,313,138 | 13,292,524 | 1,979,385 | 17.50% | 21.54% |
| Nov | 10,887,929 | 13,252,083 | 2,364,154 | 21.71% | 21.56% |
| Dec | 12,047,590 | | | | |
| | 128,851,235 | 141,985,130 | 25,181,486 | | 21.56% |



Question?

