



October 2021 Sales and Use Tax

Nikki Simmons, CPA, CPFO

County Controller

Financial Services Department

December 21, 2021

Attachment A

Sales & Use Tax Collections

2021 Budget by Industry

Tax Type	Industry Codes	2021 Budget	% of Budget
Sales Tax	Retail Trade	\$69,834,792	54.20%
Sales Tax	Food Services	\$14,388,817	11.17%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,556,180	3.54%
Sales Tax	Wholesale Trade	\$6,876,790	5.34%
Sales Tax	Accommodations	\$3,865,537	3.00%
Sales Tax	Real Estate and Rental and Leasing	\$3,365,594	2.61%
Sales Tax	Manufacturing	\$4,070,411	3.16%
Sales Tax	Utilities	\$2,284,532	1.77%
Sales Tax	Other Services (except Public Admin)	\$2,656,912	2.06%
Sales Tax	Construction	\$2,789,629	2.17%
Sales Tax	Professional, Scientific, and Technical	\$1,499,828	1.16%
Sales Tax	Finance and Insurance	\$566,945	0.44%
Sales Tax	Arts, Entertainment, and Recreation	\$528,290	0.41%
Sales Tax	Waste Management & Remediation	\$603,024	0.47%
Sales Tax	Mining	\$773,107	0.60%
Sales Tax	Educational Services	\$128,851	0.10%
Sales Tax	Health Care and Social Assistance	\$141,736	0.11%
Sales Tax	Transportation and Warehousing	\$230,644	0.18%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$141,736	0.11%
Sales Tax	Public Administration	\$61,849	0.05%
Sales Tax	NAICS Not Specified	\$1,289	0.00%
	Sales Tax Total	\$ 119,366,496	92.64%
Use Tax	Building Materials	2,490,694	1.93%
Use Tax	Automobiles	6,994,045	5.43%
	Use Tax Total	\$ 9,484,739	7.36%
	Grand Total	\$ 128,851,235	100.00%



Retail

Historical Comparison

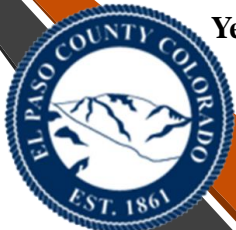
October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	3,966,183	4,162,635	4,811,931	5,875,051	4.95%	15.60%	22.09%	22.09%
Feb	3,957,993	4,150,603	4,783,624	5,609,282	4.87%	15.25%	17.26%	19.68%
Mar	4,629,093	4,843,761	4,768,463	7,051,244	4.64%	(1.55%)	47.87%	29.04%
Apr	4,466,795	4,891,252	5,320,661	7,077,318	9.50%	8.78%	33.02%	30.12%
May	4,733,350	4,953,518	6,355,617	7,074,987	4.65%	28.31%	11.32%	25.53%
Jun	5,427,530	5,045,203	6,657,570	7,507,840	(7.04%)	31.96%	12.77%	22.93%
Jul	4,972,521	5,556,768	6,377,549	7,347,206	11.75%	14.77%	15.20%	21.67%
Aug	5,332,622	5,401,331	6,253,289	7,123,527	1.29%	15.77%	13.92%	20.60%
Sep	4,914,178	5,126,482	6,510,721	7,347,373	4.32%	27.00%	12.85%	19.63%
Oct	4,595,066	5,153,146	6,493,363	7,114,717	12.15%	26.01%	9.57%	18.51%
Nov	4,891,347	5,456,341	6,438,020		11.55%	17.99%		
Dec	5,525,477	6,319,041	7,441,501		14.36%	17.76%		
Year Total	57,412,154	61,060,079	72,212,309	69,128,545	6.35%	18.26%	18.51%	18.51%



Food Services Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	916,515	983,994	1,035,715	971,860	7.36%	5.26%	(6.17%)	(6.17%)
Feb	910,507	1,003,834	919,251	962,069	10.25%	(8.43%)	4.66%	(1.08%)
Mar	1,074,777	1,185,989	730,738	1,280,605	10.35%	(38.39%)	75.25%	19.69%
Apr	1,125,747	1,117,692	899,526	1,256,470	(0.72%)	(19.52%)	39.68%	24.71%
May	1,139,044	1,190,320	966,398	1,368,570	4.50%	(18.81%)	41.62%	28.30%
Jun	1,203,381	1,251,405	1,133,495	1,422,073	3.99%	(9.42%)	25.46%	27.73%
Jul	1,187,087	1,250,902	1,201,825	1,504,381	5.38%	(3.92%)	25.17%	27.28%
Aug	1,152,420	1,245,756	1,189,831	1,399,470	8.10%	(4.49%)	17.62%	25.86%
Sep	1,174,551	1,224,905	1,245,202	1,409,505	4.29%	1.66%	13.19%	24.17%
Oct	1,067,053	1,126,243	1,163,936	1,353,441	5.55%	3.35%	16.28%	23.29%
Nov	1,002,238	1,018,994	1,015,305		1.67%	(0.36%)		
Dec	1,108,764	1,176,104	880,983		6.07%	(25.09%)		
Year Total	13,062,085	13,776,139	12,382,206	12,928,446	5.47%	(10.12%)	23.29%	23.29%



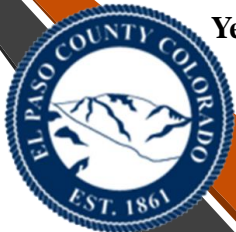
Information

(Magazines, Newspapers, Etc.)

Historical Comparison

October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	522,671	373,985	198,521	328,048	(28.45%)	(46.92%)	65.25%	65.25%
Feb	338,366	304,312	286,233	264,944	(10.06%)	(5.94%)	(7.44%)	22.33%
Mar	363,947	340,299	245,485	307,009	(6.50%)	(27.86%)	25.06%	23.25%
Apr	321,025	327,638	252,416	336,548	2.06%	(22.96%)	33.33%	25.84%
May	312,077	310,755	257,647	326,124	(0.42%)	(17.09%)	26.58%	25.99%
Jun	336,862	321,674	244,293	358,524	(4.51%)	(24.06%)	46.76%	29.41%
Jul	306,447	386,292	262,175	380,266	26.05%	(32.13%)	45.04%	31.76%
Aug	327,163	345,892	261,052	358,775	5.72%	(24.53%)	37.43%	32.49%
Sep	342,861	355,902	269,575	364,668	3.80%	(24.26%)	35.28%	32.82%
Oct	320,930	576,109	271,774	392,837	79.51%	(52.83%)	44.55%	34.07%
Nov	305,986	600,280	294,826		96.18%	(50.89%)		
Dec	354,577	793,648	318,617		123.83%	(59.85%)		
Year Total	4,152,912	5,036,786	3,162,613	3,417,744	21.28%	(37.21%)	34.07%	34.07%



Wholesale Trade Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	257,472	415,261	515,613	550,212	61.28%	24.17%	6.71%	6.71%
Feb	258,923	341,218	418,394	535,581	31.78%	22.62%	28.01%	16.25%
Mar	301,860	416,669	688,542	685,407	38.03%	65.25%	(0.46%)	9.16%
Apr	312,407	473,240	677,650	1,086,717	51.48%	43.19%	60.37%	24.25%
May	349,467	491,450	584,598	676,953	40.63%	18.95%	15.80%	22.53%
Jun	364,941	549,379	678,086	824,267	50.54%	23.43%	21.56%	22.35%
Jul	380,568	554,380	627,132	716,464	45.67%	13.12%	14.24%	21.14%
Aug	414,813	561,973	621,706	736,867	35.48%	10.63%	18.52%	20.80%
Sep	392,431	523,232	620,022	744,115	33.33%	18.50%	20.01%	20.71%
Oct	441,864	529,641	621,878	739,535	19.87%	17.42%	18.92%	20.52%
Nov	390,909	495,610	570,945		26.78%	15.20%		
Dec	395,472	545,854	625,390		38.03%	14.57%		
Year Total	4,261,126	5,897,906	7,249,957	7,296,118	38.41%	22.92%	20.52%	20.52%



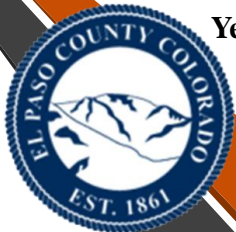
Accommodations Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	194,067	233,330	242,773	173,919	20.23%	4.05%	(28.36%)	(28.36%)
Feb	192,365	221,910	268,407	178,707	15.36%	20.95%	(33.42%)	(31.02%)
Mar	277,795	319,560	90,137	276,379	15.03%	(71.79%)	206.62%	4.60%
Apr	369,914	353,631	136,474	307,469	(4.40%)	(61.41%)	125.30%	26.93%
May	428,425	432,578	91,920	449,433	0.97%	(78.75%)	388.94%	67.03%
Jun	561,259	568,237	214,230	696,043	1.24%	(62.30%)	224.90%	99.43%
Jul	594,976	626,469	417,468	819,916	5.29%	(33.36%)	96.40%	98.57%
Aug	536,641	569,326	447,373	670,890	6.09%	(21.42%)	49.96%	87.17%
Sep	491,797	480,106	368,903	604,621	(2.38%)	(23.16%)	63.90%	83.40%
Oct	392,508	454,230	294,291	587,796	15.72%	(35.21%)	99.73%	85.27%
Nov	269,807	297,468	193,912		10.25%	(34.81%)		
Dec	277,862	296,589	164,900		6.74%	(44.40%)		
Year Total	4,587,416	4,853,433	2,930,789	4,765,173	5.80%	(39.61%)	85.27%	85.27%



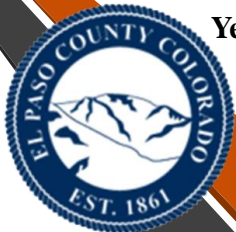
Real Estate and Rental Leasing Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	193,427	218,419	239,929	227,686	12.92%	9.85%	(5.10%)	(5.10%)
Feb	223,001	225,761	243,086	237,626	1.24%	7.67%	(2.25%)	(3.67%)
Mar	216,754	259,845	241,476	270,640	19.88%	(7.07%)	12.08%	1.58%
Apr	220,874	253,769	221,541	261,602	14.89%	(12.70%)	18.08%	5.45%
May	230,579	259,912	219,615	335,646	12.72%	(15.50%)	52.83%	14.37%
Jun	268,878	326,290	277,546	324,617	21.35%	(14.94%)	16.96%	14.87%
Jul	310,692	299,053	285,502	334,414	(3.75%)	(4.53%)	17.13%	15.24%
Aug	283,722	305,246	267,682	318,300	7.59%	(12.31%)	18.91%	15.74%
Sep	259,810	275,358	287,244	303,761	5.98%	4.32%	5.75%	14.48%
Oct	244,578	265,318	297,899	290,896	8.48%	12.28%	(2.35%)	12.54%
Nov	238,030	249,780	251,022		4.94%	0.50%		
Dec	235,064	267,008	238,505		13.59%	(10.67%)		
Year Total	2,925,409	3,205,759	3,071,048	2,905,190	9.58%	(4.20%)	12.54%	12.54%



Manufacturing Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	210,821	217,724	255,490	427,252	3.27%	17.35%	67.23%	67.23%
Feb	251,566	224,426	275,933	411,066	(10.79%)	22.95%	48.97%	57.75%
Mar	245,128	278,792	302,388	366,157	13.73%	8.46%	21.09%	44.45%
Apr	251,202	266,561	550,799	486,694	6.11%	106.63%	(11.64%)	22.14%
May	251,414	274,564	279,803	404,280	9.21%	1.91%	44.49%	25.90%
Jun	277,385	431,295	396,597	504,470	55.49%	(8.05%)	27.20%	26.15%
Jul	258,598	317,257	404,994	498,481	22.68%	27.65%	23.08%	25.64%
Aug	405,174	333,145	351,743	425,936	(17.78%)	5.58%	21.09%	25.08%
Sep	268,610	373,993	358,936	518,939	39.23%	(4.03%)	44.58%	27.28%
Oct	267,250	315,382	484,763	460,764	18.01%	53.71%	(4.95%)	23.01%
Nov	230,557	289,858	378,756		25.72%	30.67%		
Dec	260,908	311,396	364,769		19.35%	17.14%		
Year Total	3,178,615	3,634,393	4,404,971	4,504,039	14.34%	21.20%	23.01%	23.01%



Utilities

Historical Comparison

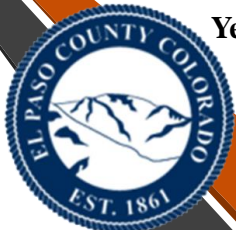
October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	203,368	207,898	196,972	176,703	2.23%	(5.26%)	(10.29%)	(10.29%)
Feb	176,236	184,560	169,899	188,947	4.72%	(7.94%)	11.21%	(0.33%)
Mar	188,989	208,864	181,211	215,285	10.52%	(13.24%)	18.80%	5.99%
Apr	169,397	191,067	164,427	217,776	12.79%	(13.94%)	32.45%	12.10%
May	161,385	166,466	129,135	183,015	3.15%	(22.43%)	41.72%	16.64%
Jun	166,060	157,652	155,426	190,050	(5.06%)	(1.41%)	22.28%	17.52%
Jul	170,272	178,897	156,704	192,232	5.07%	(12.41%)	22.67%	18.22%
Aug	176,902	174,649	150,078	194,455	(1.27%)	(14.07%)	29.57%	19.53%
Sep	153,404	161,568	160,538	198,194	5.32%	(0.64%)	23.46%	19.96%
Oct	167,749	165,208	158,476	186,466	(1.51%)	(4.08%)	17.66%	19.73%
Nov	169,285	158,343	148,477		(6.46%)	(6.23%)		
Dec	188,965	195,732	214,194		3.58%	9.43%		
Year Total	2,092,014	2,150,905	1,985,536	1,943,123	2.82%	(7.69%)	19.73%	19.73%



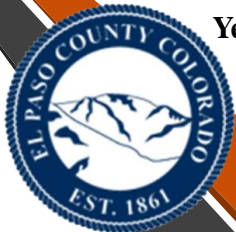
Other Services (Except Public Administration) Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	168,367	197,162	232,302	218,586	17.10%	17.82%	(5.90%)	(5.90%)
Feb	167,353	189,277	190,051	204,211	13.10%	0.41%	7.45%	0.11%
Mar	195,815	216,727	160,347	264,516	10.68%	(26.01%)	64.96%	17.95%
Apr	182,725	208,622	190,819	247,797	14.17%	(8.53%)	29.86%	20.89%
May	186,634	209,303	174,143	233,296	12.15%	(16.80%)	33.97%	23.29%
Jun	225,962	239,382	229,320	265,776	5.94%	(4.20%)	15.90%	21.85%
Jul	205,616	216,222	226,794	255,856	5.16%	4.89%	12.81%	20.39%
Aug	221,149	225,761	208,244	271,817	2.09%	(7.76%)	30.53%	21.70%
Sep	212,332	225,627	245,866	335,762	6.26%	8.97%	36.56%	23.67%
Oct	196,563	211,830	221,859	269,788	7.77%	4.73%	21.60%	23.45%
Nov	193,244	186,663	211,127		(3.41%)	13.11%		
Dec	222,974	216,568	220,882		(2.87%)	1.99%		
Year Total	2,378,733	2,543,143	2,511,754	2,567,404	6.91%	(1.23%)	23.45%	23.45%



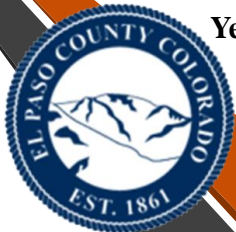
Construction Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	134,142	179,028	175,630	210,278	33.46%	(1.90%)	19.73%	19.73%
Feb	129,312	174,404	154,199	178,826	34.87%	(11.59%)	15.97%	17.97%
Mar	150,141	213,690	201,161	276,477	42.33%	(5.86%)	37.44%	25.35%
Apr	166,414	238,543	222,393	263,788	43.34%	(6.77%)	18.61%	23.36%
May	183,025	235,850	214,830	259,036	28.86%	(8.91%)	20.58%	22.74%
Jun	193,536	250,433	261,694	309,134	29.40%	4.50%	18.13%	21.76%
Jul	205,852	254,904	264,414	321,981	23.83%	3.73%	21.77%	21.76%
Aug	220,821	241,055	255,774	290,228	9.16%	6.11%	13.47%	20.55%
Sep	171,636	249,564	279,700	281,199	45.40%	12.08%	0.54%	17.79%
Oct	266,396	239,177	291,228	288,745	(10.22%)	21.76%	(0.85%)	15.45%
Nov	200,863	188,513	231,938		(6.15%)	23.04%		
Dec	195,732	202,979	226,787		3.70%	11.73%		
Year Total	2,217,868	2,668,141	2,779,748	2,679,691	20.30%	4.18%	15.45%	15.45%



Professional, Scientific, and Tech Services Historical Comparison October 2021

	2018	2019	2020	2021	% Chg '18 to '19	% Chg '19 to '20	% Chg '20 to '21	Cumulative % Chg '20 to '21
Jan	158,098	77,431	(918)	156,909	(51.02%)	(101.19%)	17184%	17184%
Feb	79,841	108,619	150,948	170,675	36.04%	38.97%	13.07%	118.35%
Mar	69,763	93,159	105,282	190,229	33.54%	13.01%	80.68%	102.82%
Apr	73,993	120,884	206,908	166,268	63.37%	71.16%	(19.64%)	48.00%
May	103,448	87,532	177,028	173,578	(15.39%)	102.24%	(1.95%)	34.17%
Jun	86,145	104,975	172,047	320,648	21.86%	63.89%	86.37%	45.24%
Jul	70,599	113,017	158,690	181,832	60.08%	40.41%	14.58%	40.22%
Aug	56,167	121,020	214,971	193,264	115.47%	77.63%	(10.10%)	31.09%
Sep	70,822	150,252	161,890	194,616	112.16%	7.75%	20.22%	29.79%
Oct	64,882	116,227	156,676	198,524	79.14%	34.80%	26.71%	29.47%
Nov	85,822	126,499	182,430		47.40%	44.21%		
Dec	89,873	75,209	177,551		(16.32%)	136.08%		
Year Total	1,009,451	1,294,825	1,863,502	1,946,544	28.27%	43.92%	29.47%	29.47%



Question?

