



# October 2021 Sales and Use Tax

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County Controller

Financial Services Department

December 21, 2021

# Sales and Use Tax Activity October 2021

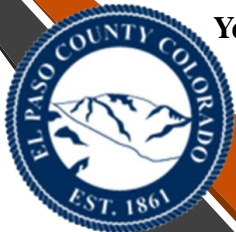


# Historical Sales Tax Collections

(Collected by Colorado Department of Revenue)

## October 2021

|                   | 2018              | 2019               | 2020               | 2021               | % Chg<br>'18 to '19 | % Chg<br>'19 to '20 | % Chg<br>'20 to '21 | Cumulative<br>% Chg<br>'20 to '21 |
|-------------------|-------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|-----------------------------------|
| <b>Jan</b>        | 7,083,743         | 7,444,187          | 8,110,620          | 9,639,973          | 5.09%               | 8.95%               | 18.86%              | 18.86%                            |
| <b>Feb</b>        | 6,835,239         | 7,403,935          | 8,023,723          | 9,190,690          | 8.32%               | 8.37%               | 14.54%              | 16.71%                            |
| <b>Mar</b>        | 7,894,540         | 8,590,788          | 7,870,297          | 11,527,819         | 8.82%               | (8.39%)             | 46.47%              | 26.47%                            |
| <b>Apr</b>        | 7,850,635         | 8,639,701          | 9,064,165          | 12,076,280         | 10.05%              | 4.91%               | 33.23%              | 28.32%                            |
| <b>May</b>        | 8,415,492         | 8,863,171          | 9,776,707          | 11,778,796         | 5.32%               | 10.31%              | 20.48%              | 26.53%                            |
| <b>Jun</b>        | 9,352,067         | 9,519,106          | 10,676,713         | 13,123,835         | 1.79%               | 12.16%              | 22.92%              | 25.81%                            |
| <b>Jul</b>        | 8,865,822         | 10,010,678         | 10,655,106         | 12,941,476         | 12.91%              | 6.44%               | 21.46%              | 25.09%                            |
| <b>Aug</b>        | 9,347,632         | 9,778,166          | 10,482,011         | 12,474,714         | 4.61%               | 7.20%               | 19.01%              | 24.24%                            |
| <b>Sep</b>        | 8,656,217         | 9,383,300          | 10,792,653         | 12,689,755         | 8.40%               | 15.02%              | 17.58%              | 23.39%                            |
| <b>Oct</b>        | 8,191,778         | 9,325,780          | 10,769,448         | 12,257,476         | 13.84%              | 15.48%              | 13.82%              | 22.32%                            |
| <b>Nov</b>        | 8,108,140         | 9,427,601          | 10,207,354         |                    | 16.27%              | 8.27%               |                     |                                   |
| <b>Dec</b>        | 9,113,352         | 10,628,025         | 11,201,046         |                    | 16.62%              | 5.39%               |                     |                                   |
| <b>Year Total</b> | <b>99,714,656</b> | <b>109,014,438</b> | <b>117,629,842</b> | <b>117,700,812</b> | <b>9.33%</b>        | <b>7.90%</b>        | <b>22.32%</b>       | <b>22.32%</b>                     |



# Historical Use Tax on Automobiles

(Collected by Clerk and Recorder)

## November 2021

|                   | 2018             | 2019             | 2020             | 2021             | % Chg<br>'18 to '19 | % Chg<br>'19 to '20 | % Chg<br>'20 to '21 | Cumulative<br>% Chg<br>'20 to '21 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| <b>Jan</b>        | 487,373          | 582,105          | 563,007          | 695,575          | 19.44%              | (3.28%)             | 23.55%              | 23.55%                            |
| <b>Feb</b>        | 392,470          | 494,868          | 500,967          | 688,746          | 26.09%              | 1.23%               | 37.48%              | 30.11%                            |
| <b>Mar</b>        | 475,768          | 524,690          | 377,227          | 679,676          | 10.28%              | (28.10%)            | 80.18%              | 43.21%                            |
| <b>Apr</b>        | 440,114          | 527,691          | 223,833          | 800,620          | 19.90%              | (57.58%)            | 257.69%             | 72.05%                            |
| <b>May</b>        | 508,644          | 568,036          | 395,167          | 673,716          | 11.68%              | (30.43%)            | 70.49%              | 71.75%                            |
| <b>Jun</b>        | 491,621          | 543,753          | 594,258          | 826,564          | 10.60%              | 9.29%               | 39.09%              | 64.44%                            |
| <b>Jul</b>        | 531,469          | 565,155          | 794,031          | 856,922          | 6.34%               | 40.50%              | 7.92%               | 51.42%                            |
| <b>Aug</b>        | 489,723          | 516,217          | 722,646          | 903,054          | 5.41%               | 39.99%              | 24.96%              | 46.84%                            |
| <b>Sep</b>        | 619,915          | 482,122          | 693,314          | 777,432          | (22.23%)            | 43.80%              | 12.13%              | 41.89%                            |
| <b>Oct</b>        | 697,737          | 541,456          | 787,064          | 686,423          | (22.40%)            | 45.36%              | (12.79%)            | 34.28%                            |
| <b>Nov</b>        | 617,842          | 464,603          | 454,558          | 633,291          | (24.80%)            | (2.16%)             | 39.32%              | 34.65%                            |
| <b>Dec</b>        | 596,833          | 452,295          | 446,214          |                  | (24.22%)            | (1.34%)             |                     |                                   |
| <b>Year Total</b> | <b>6,349,509</b> | <b>6,262,993</b> | <b>6,552,287</b> | <b>8,222,019</b> | <b>(1.36%)</b>      | <b>5.08%</b>        | <b>34.65%</b>       | <b>34.65%</b>                     |

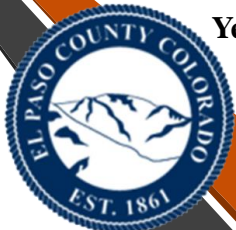


# Historical Use Tax on Building Materials

(Collected by Pikes Peak Regional Building Department & EPC)

## November 2021

|                   | 2018             | 2019             | 2020             | 2021             | % Chg<br>'18 to '19 | % Chg<br>'19 to '20 | % Chg<br>'20 to '21 | Cumulative<br>% Chg<br>'20 to '21 |
|-------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|-----------------------------------|
| <b>Jan</b>        | 81,116           | 237,113          | 136,707          | 313,851          | 192.31%             | (42.35%)            | 129.58%             | 129.58%                           |
| <b>Feb</b>        | 138,669          | 140,456          | 1,639,975        | 604,539          | 1.29%               | 1067.61%            | (63.14%)            | (48.31%)                          |
| <b>Mar</b>        | 60,188           | 227,377          | 269,144          | 311,445          | 277.78%             | 18.37%              | 15.72%              | (39.89%)                          |
| <b>Apr</b>        | 161,443          | 209,640          | 117,737          | 190,249          | 29.85%              | (43.84%)            | 61.59%              | (34.36%)                          |
| <b>May</b>        | 376,818          | 235,482          | 107,648          | 475,738          | (37.51%)            | (54.29%)            | 341.94%             | (16.53%)                          |
| <b>Jun</b>        | 172,001          | 152,659          | 129,534          | 275,111          | (11.25%)            | (15.15%)            | 112.38%             | (9.57%)                           |
| <b>Jul</b>        | 180,271          | 83,176           | 251,340          | 205,762          | (53.86%)            | 202.18%             | (18.13%)            | (10.38%)                          |
| <b>Aug</b>        | 114,122          | 80,265           | 309,244          | 142,906          | (29.67%)            | 285.28%             | (53.79%)            | (14.92%)                          |
| <b>Sep</b>        | 136,139          | 204,155          | 369,692          | 575,282          | 49.96%              | 81.08%              | 55.61%              | (7.09%)                           |
| <b>Oct</b>        | 271,308          | 91,422           | 322,096          | 348,625          | (66.30%)            | 252.32%             | 8.24%               | (5.74%)                           |
| <b>Nov</b>        | (1,434)          | 204,007          | 253,431          | 577,608          | 14331.09%           | 24.23%              | 127.92%             | 2.93%                             |
| <b>Dec</b>        | 94,410           | 71,578           | 348,115          |                  | (24.18%)            | 386.34%             |                     |                                   |
| <b>Year Total</b> | <b>1,785,050</b> | <b>1,937,329</b> | <b>4,254,663</b> | <b>4,021,114</b> | <b>8.53%</b>        | <b>119.61%</b>      | <b>2.93%</b>        | <b>2.93%</b>                      |



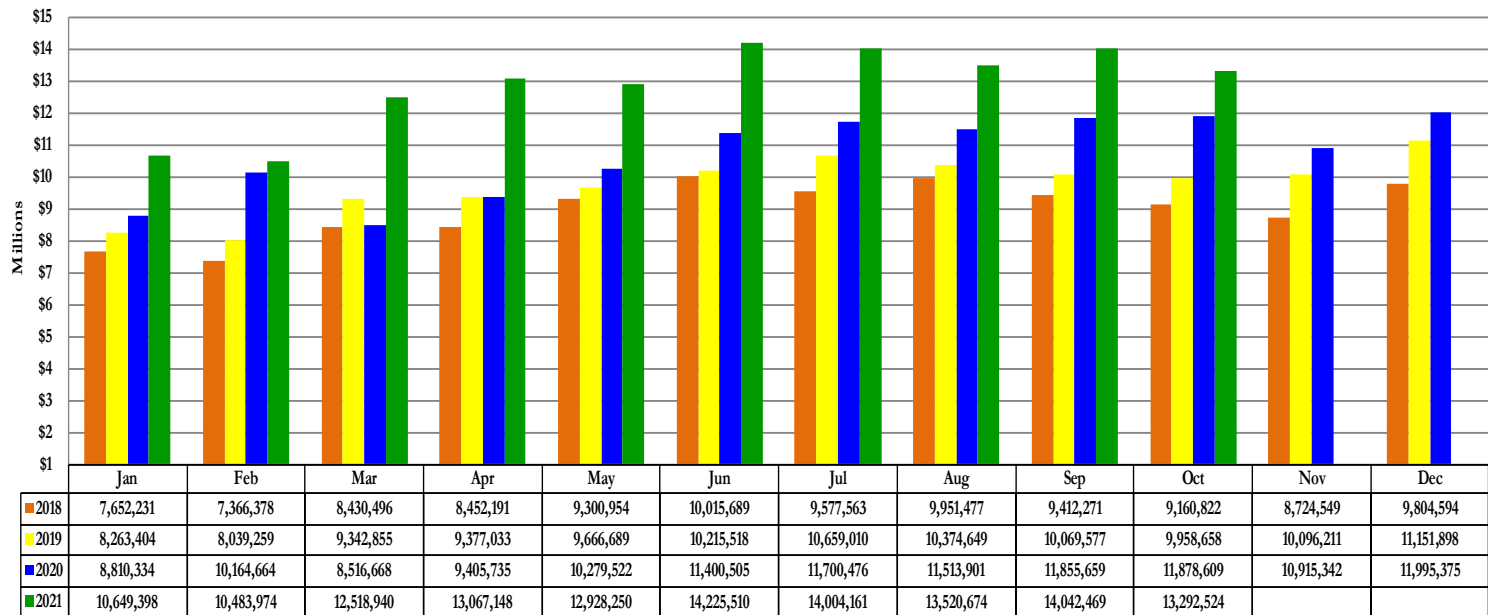
# Historical Sales & Use Tax (All Components) October 2021

|                   | 2018               | 2019               | 2020               | 2021               | % Chg<br>'18 to '19 | % Chg<br>'19 to '20 | % Chg<br>'20 to '21 | Cumulative<br>% Chg<br>'20 to '21 |
|-------------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|-----------------------------------|
| <b>Jan</b>        | 7,652,231          | 8,263,404          | 8,810,334          | 10,649,398         | 7.99%               | 6.62%               | 20.87%              | 20.87%                            |
| <b>Feb</b>        | 7,366,378          | 8,039,259          | 10,164,664         | 10,483,974         | 9.13%               | 26.44%              | 3.14%               | 11.37%                            |
| <b>Mar</b>        | 8,430,496          | 9,342,855          | 8,516,668          | 12,518,940         | 10.82%              | (8.84%)             | 46.99%              | 22.41%                            |
| <b>Apr</b>        | 8,452,191          | 9,377,033          | 9,405,735          | 13,067,148         | 10.94%              | 0.31%               | 38.93%              | 26.62%                            |
| <b>May</b>        | 9,300,954          | 9,666,689          | 10,279,522         | 12,928,250         | 3.93%               | 6.34%               | 25.77%              | 26.43%                            |
| <b>Jun</b>        | 10,015,689         | 10,215,518         | 11,400,505         | 14,225,510         | 2.00%               | 11.60%              | 24.78%              | 26.11%                            |
| <b>Jul</b>        | 9,577,563          | 10,659,010         | 11,700,476         | 14,004,161         | 11.29%              | 9.77%               | 19.69%              | 25.04%                            |
| <b>Aug</b>        | 9,951,477          | 10,374,649         | 11,513,901         | 13,520,674         | 4.25%               | 10.98%              | 17.43%              | 23.97%                            |
| <b>Sep</b>        | 9,412,271          | 10,069,577         | 11,855,659         | 14,042,469         | 6.98%               | 17.74%              | 18.45%              | 23.27%                            |
| <b>Oct</b>        | 9,160,822          | 9,958,658          | 11,878,609         | 13,292,524         | 8.71%               | 19.28%              | 11.90%              | 21.99%                            |
| <b>Nov</b>        | 8,724,549          | 10,096,211         | 10,915,342         |                    | 15.72%              | 8.11%               |                     |                                   |
| <b>Dec</b>        | 9,804,594          | 11,151,898         | 11,995,375         |                    | 13.74%              | 7.56%               |                     |                                   |
| <b>Year Total</b> | <b>107,849,215</b> | <b>117,214,761</b> | <b>128,436,792</b> | <b>128,733,047</b> | <b>8.68%</b>        | <b>9.57%</b>        | <b>21.99%</b>       | <b>21.99%</b>                     |



# Sales & Use Tax - All Components

## October 2021



# Sales & Use Tax (All Components)

## Budget to Actual

### October 2021

|            | <b>Budget</b>      | <b>Actual</b>      | <b>\$ Variance<br/>Budget<br/>to Actual</b> | <b>% Variance<br/>Budget<br/>to Actual</b> | <b>Cumulative<br/>% Variance</b> |
|------------|--------------------|--------------------|---|--|----------------------------------|
| <b>Jan</b> | 8,980,931          | 10,649,398         | 1,668,467                                   | 18.58%                                     | 18.58%                           |
| <b>Feb</b> | 9,277,289          | 10,483,974         | 1,206,685                                   | 13.01%                                     | 15.75%                           |
| <b>Mar</b> | 9,625,187          | 12,518,940         | 2,893,752                                   | 30.06%                                     | 20.69%                           |
| <b>Apr</b> | 9,947,315          | 13,067,148         | 3,119,833                                   | 31.36%                                     | 23.50%                           |
| <b>May</b> | 10,681,767         | 12,928,250         | 2,246,483                                   | 21.03%                                     | 22.95%                           |
| <b>Jun</b> | 11,545,071         | 14,225,510         | 2,680,439                                   | 23.22%                                     | 23.00%                           |
| <b>Jul</b> | 11,532,186         | 14,004,161         | 2,471,975                                   | 21.44%                                     | 22.75%                           |
| <b>Aug</b> | 11,609,496         | 13,520,674         | 1,911,178                                   | 16.46%                                     | 21.87%                           |
| <b>Sep</b> | 11,403,334         | 14,042,469         | 2,639,134                                   | 23.14%                                     | 22.03%                           |
| <b>Oct</b> | 11,313,138         | 13,292,524         | 1,979,385                                   | 17.50%                                     | 21.54%                           |
| <b>Nov</b> | 10,887,929         |                    |   |  |                                  |
| <b>Dec</b> | 12,047,590         |                    |   |  |                                  |
|            | <b>128,851,235</b> | <b>128,733,047</b> | <b>22,817,332</b>                           |  | <b>21.54%</b>                    |





Question?

