

# 2022 Sales and Use Tax Report March 2022 Attachment A

**Nikki Simmons, CPA, CPFO**  
Chief Financial Officer  
Financial Services Department  
May 24, 2022



# Sales & Use Tax Collections

## 2022 Budget by Industry

<b>Tax Type</b>	<b>Industry Codes</b>	<b>2022 Budget</b>	<b>% of Budget</b>
Sales Tax	Retail Trade	\$83,647,378	54.00%
Sales Tax	Food Services	\$16,806,865	10.85%
Sales Tax	Information (Magazines, News Papers, Etc)	\$4,848,432	3.13%
Sales Tax	Wholesale Trade	\$8,265,570	5.34%
Sales Tax	Accommodations	\$4,259,804	2.75%
Sales Tax	Real Estate and Rental and Leasing	\$3,872,549	2.50%
Sales Tax	Manufacturing	\$5,000,236	3.23%
Sales Tax	Utilities	\$2,865,687	1.85%
Sales Tax	Other Services (except Public Admin)	\$3,110,432	2.01%
Sales Tax	Construction	\$3,345,883	2.16%
Sales Tax	Professional, Scientific, and Technical	\$1,843,334	1.19%
Sales Tax	Finance and Insurance	\$642,843	0.42%
Sales Tax	Arts, Entertainment, and Recreation	\$623,945	0.40%
Sales Tax	Waste Management & Remediation	\$759,020	0.49%
Sales Tax	Mining	\$929,412	0.60%
Sales Tax	Educational Services	\$140,961	0.09%
Sales Tax	Health Care and Social Assistance	\$170,392	0.11%
Sales Tax	Transportation and Warehousing	\$294,314	0.19%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$154,902	0.10%
Sales Tax	Public Administration	\$74,353	0.05%
Sales Tax	NAICS Not Specified	\$0	0.00%
	<b>Sales Tax Total</b>	<b>\$ 141,656,310</b>	<b>91.45%</b>
Use Tax	Building Materials	4,890,255	3.16%
Use Tax	Automobiles	8,355,413	5.39%
	<b>Use Tax Total</b>	<b>\$ 13,245,668</b>	<b>8.55%</b>
	<b>Grand Total</b>	<b>\$ 154,901,978</b>	<b>100.00%</b>



# Retail

## Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	4,162,635	4,811,931	5,875,051	6,089,279	15.60%	22.09%	3.65%	3.65%
<b>Feb</b>	4,150,603	4,783,624	5,609,282	6,116,823	15.25%	17.26%	9.05%	6.28%
<b>Mar</b>	4,843,761	4,768,463	7,051,244	7,308,984	(1.55%)	47.87%	3.66%	5.28%
<b>Apr</b>	4,891,252	5,320,661	7,077,318		8.78%	33.02%		
<b>May</b>	4,953,518	6,355,617	7,074,987		28.31%	11.32%		
<b>Jun</b>	5,045,203	6,657,570	7,507,840		31.96%	12.77%		
<b>Jul</b>	5,556,768	6,377,549	7,347,206		14.77%	15.20%		
<b>Aug</b>	5,401,331	6,253,289	7,123,527		15.77%	13.92%		
<b>Sep</b>	5,126,482	6,510,721	7,347,373		27.00%	12.85%		
<b>Oct</b>	5,153,146	6,493,363	7,114,717		26.01%	9.57%		
<b>Nov</b>	5,456,341	6,438,020	7,376,149		17.99%	14.57%		
<b>Dec</b>	6,319,041	7,441,501	8,309,693		17.76%	11.67%		
<b>Year Total</b>	<b>61,060,079</b>	<b>72,212,309</b>	<b>84,814,388</b>	<b>19,515,086</b>	<b>18.26%</b>	<b>29.04%</b>	<b>5.28%</b>	<b>5.28%</b>



# Food Services Historical Comparison March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	983,994	1,035,715	971,860	1,097,758	5.26%	(6.17%)	12.95%	12.95%
<b>Feb</b>	1,003,834	919,251	962,069	1,176,193	(8.43%)	4.66%	22.26%	17.58%
<b>Mar</b>	1,185,989	730,738	1,280,605	1,349,608	(38.39%)	75.25%	5.39%	12.72%
<b>Apr</b>	1,117,692	899,526	1,256,470		(19.52%)	39.68%		
<b>May</b>	1,190,320	966,398	1,368,570		(18.81%)	41.62%		
<b>Jun</b>	1,251,405	1,133,495	1,422,073		(9.42%)	25.46%		
<b>Jul</b>	1,250,902	1,201,825	1,504,381		(3.92%)	25.17%		
<b>Aug</b>	1,245,756	1,189,831	1,399,470		(4.49%)	17.62%		
<b>Sep</b>	1,224,905	1,245,202	1,409,505		1.66%	13.19%		
<b>Oct</b>	1,126,243	1,163,936	1,353,441		3.35%	16.28%		
<b>Nov</b>	1,018,994	1,015,305	1,207,493		(0.36%)	18.93%		
<b>Dec</b>	1,176,104	880,983	1,330,639		(25.09%)	51.04%		
<b>Year Total</b>	<b>13,776,139</b>	<b>12,382,206</b>	<b>15,466,579</b>	<b>3,623,558</b>	<b>(10.12%)</b>	<b>19.69%</b>	<b>12.72%</b>	<b>12.72%</b>



# Information

## (Magazines, Newspapers, Etc.)

### Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	373,985	198,521	328,048	392,899	(46.92%)	65.25%	19.77%	19.77%
<b>Feb</b>	304,312	286,233	264,944	358,843	(5.94%)	(7.44%)	35.44%	26.77%
<b>Mar</b>	340,299	245,485	307,009	418,711	(27.86%)	25.06%	36.38%	30.05%
<b>Apr</b>	327,638	252,416	336,548		(22.96%)	33.33%		
<b>May</b>	310,755	257,647	326,124		(17.09%)	26.58%		
<b>Jun</b>	321,674	244,293	358,524		(24.06%)	46.76%		
<b>Jul</b>	386,292	262,175	380,266		(32.13%)	45.04%		
<b>Aug</b>	345,892	261,052	358,775		(24.53%)	37.43%		
<b>Sep</b>	355,902	269,575	364,668		(24.26%)	35.28%		
<b>Oct</b>	576,109	271,774	392,837		(52.83%)	44.55%		
<b>Nov</b>	600,280	294,826	379,956		(50.89%)	28.87%		
<b>Dec</b>	793,648	318,617	420,199		(59.85%)	31.88%		
<b>Year Total</b>	<b>5,036,786</b>	<b>3,162,613</b>	<b>4,217,899</b>	<b>1,170,452</b>	<b>(37.21%)</b>	<b>23.25%</b>	<b>30.05%</b>	<b>30.05%</b>



# Wholesales Trade Historical Comparison March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	415,261	515,613	550,212	681,634	24.17%	6.71%	23.89%	23.89%
<b>Feb</b>	341,218	418,394	535,581	668,152	22.62%	28.01%	24.75%	24.31%
<b>Mar</b>	416,669	688,542	685,407	860,698	65.25%	(0.46%)	25.57%	24.80%
<b>Apr</b>	473,240	677,650	1,086,717		43.19%	60.37%		
<b>May</b>	491,450	584,598	676,953		18.95%	15.80%		
<b>Jun</b>	549,379	678,086	824,267		23.43%	21.56%		
<b>Jul</b>	554,380	627,132	716,464		13.12%	14.24%		
<b>Aug</b>	561,973	621,706	736,867		10.63%	18.52%		
<b>Sep</b>	523,232	620,022	744,115		18.50%	20.01%		
<b>Oct</b>	529,641	621,878	739,535		17.42%	18.92%		
<b>Nov</b>	495,610	570,945	740,146		15.20%	29.64%		
<b>Dec</b>	545,854	625,390	820,047		14.57%	31.13%		
<b>Year Total</b>	<b>5,897,906</b>	<b>7,249,957</b>	<b>8,856,312</b>	<b>2,210,484</b>	<b>22.92%</b>	<b>9.16%</b>	<b>24.80%</b>	<b>24.80%</b>



# Accommodations Historical Comparison March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	233,330	242,773	173,919	270,621	4.05%	(28.36%)	55.60%	55.60%
<b>Feb</b>	221,910	268,407	178,707	303,158	20.95%	(33.42%)	69.64%	62.72%
<b>Mar</b>	319,560	90,137	276,379	426,996	(71.79%)	206.62%	54.50%	59.10%
<b>Apr</b>	353,631	136,474	307,469		(61.41%)	125.30%		
<b>May</b>	432,578	91,920	449,433		(78.75%)	388.94%		
<b>Jun</b>	568,237	214,230	696,043		(62.30%)	224.90%		
<b>Jul</b>	626,469	417,468	819,916		(33.36%)	96.40%		
<b>Aug</b>	569,326	447,373	670,890		(21.42%)	49.96%		
<b>Sep</b>	480,106	368,903	604,621		(23.16%)	63.90%		
<b>Oct</b>	454,230	294,291	587,796		(35.21%)	99.73%		
<b>Nov</b>	297,468	193,912	336,058		(34.81%)	73.30%		
<b>Dec</b>	296,589	164,900	337,663		(44.40%)	104.77%		
<b>Year Total</b>	<b>4,853,433</b>	<b>2,930,789</b>	<b>5,438,894</b>	<b>1,000,774</b>	<b>(39.61%)</b>	<b>4.60%</b>	<b>59.10%</b>	<b>59.10%</b>



# Real Estate and Rental Leasing

## Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	218,419	239,929	227,686	241,031	9.85%	(5.10%)	5.86%	5.86%
<b>Feb</b>	225,761	243,086	237,626	238,535	7.67%	(2.25%)	0.38%	3.06%
<b>Mar</b>	259,845	241,476	270,640	292,312	(7.07%)	12.08%	8.01%	4.88%
<b>Apr</b>	253,769	221,541	261,602		(12.70%)	18.08%		
<b>May</b>	259,912	219,615	335,646		(15.50%)	52.83%		
<b>Jun</b>	326,290	277,546	324,617		(14.94%)	16.96%		
<b>Jul</b>	299,053	285,502	334,414		(4.53%)	17.13%		
<b>Aug</b>	305,246	267,682	318,300		(12.31%)	18.91%		
<b>Sep</b>	275,358	287,244	303,761		4.32%	5.75%		
<b>Oct</b>	265,318	297,899	290,896		12.28%	(2.35%)		
<b>Nov</b>	249,780	251,022	254,095		0.50%	1.22%		
<b>Dec</b>	267,008	238,505	258,178		(10.67%)	8.25%		
<b>Year Total</b>	<b>3,205,759</b>	<b>3,071,048</b>	<b>3,417,463</b>	<b>771,877</b>	<b>(4.20%)</b>	<b>1.58%</b>	<b>4.88%</b>	<b>4.88%</b>





# Manufacturing Historical Comparison March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	217,724	255,490	427,252	330,678	17.35%	67.23%	(22.60%)	(22.60%)
<b>Feb</b>	224,426	275,933	411,066	382,467	22.95%	48.97%	(6.96%)	(14.93%)
<b>Mar</b>	278,792	302,388	366,157	416,959	8.46%	21.09%	13.87%	(6.17%)
<b>Apr</b>	266,561	550,799	486,694		106.63%	(11.64%)		
<b>May</b>	274,564	279,803	404,280		1.91%	44.49%		
<b>Jun</b>	431,295	396,597	504,470		(8.05%)	27.20%		
<b>Jul</b>	317,257	404,994	498,481		27.65%	23.08%		
<b>Aug</b>	333,145	351,743	425,936		5.58%	21.09%		
<b>Sep</b>	373,993	358,936	518,939		(4.03%)	44.58%		
<b>Oct</b>	315,382	484,763	460,764		53.71%	(4.95%)		
<b>Nov</b>	289,858	378,756	395,316		30.67%	4.37%		
<b>Dec</b>	311,396	364,769	419,080		17.14%	14.89%		
<b>Year Total</b>	<b>3,634,393</b>	<b>4,404,971</b>	<b>5,318,435</b>	<b>1,130,104</b>	<b>21.20%</b>	<b>44.45%</b>	<b>(6.17%)</b>	<b>(6.17%)</b>



# Utilities

## Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	207,898	196,972	176,703	285,958	(5.26%)	(10.29%)	61.83%	61.83%
<b>Feb</b>	184,560	169,899	188,947	264,704	(7.94%)	11.21%	40.09%	50.60%
<b>Mar</b>	208,864	181,211	215,285	308,780	(13.24%)	18.80%	43.43%	47.94%
<b>Apr</b>	191,067	164,427	217,776		(13.94%)	32.45%		
<b>May</b>	166,466	129,135	183,015		(22.43%)	41.72%		
<b>Jun</b>	157,652	155,426	190,050		(1.41%)	22.28%		
<b>Jul</b>	178,897	156,704	192,232		(12.41%)	22.67%		
<b>Aug</b>	174,649	150,078	194,455		(14.07%)	29.57%		
<b>Sep</b>	161,568	160,538	198,194		(0.64%)	23.46%		
<b>Oct</b>	165,208	158,476	186,466		(4.08%)	17.66%		
<b>Nov</b>	158,343	148,477	197,298		(6.23%)	32.88%		
<b>Dec</b>	195,732	214,194	279,780		9.43%	30.62%		
<b>Year Total</b>	<b>2,150,905</b>	<b>1,985,536</b>	<b>2,420,200</b>	<b>859,443</b>	<b>(7.69%)</b>	<b>5.99%</b>	<b>47.94%</b>	<b>47.94%</b>



# Other Services

## (Except Public Administration)

### Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	197,162	232,302	218,586	242,273	17.82%	(5.90%)	10.84%	10.84%
<b>Feb</b>	189,277	190,051	204,211	254,391	0.41%	7.45%	24.57%	17.47%
<b>Mar</b>	216,727	160,347	264,516	362,150	(26.01%)	64.96%	36.91%	24.95%
<b>Apr</b>	208,622	190,819	247,797		(8.53%)	29.86%		
<b>May</b>	209,303	174,143	233,296		(16.80%)	33.97%		
<b>Jun</b>	239,382	229,320	265,776		(4.20%)	15.90%		
<b>Jul</b>	216,222	226,794	255,856		4.89%	12.81%		
<b>Aug</b>	225,761	208,244	271,817		(7.76%)	30.53%		
<b>Sep</b>	225,627	245,866	335,762		8.97%	36.56%		
<b>Oct</b>	211,830	221,859	269,788		4.73%	21.60%		
<b>Nov</b>	186,663	211,127	272,965		13.11%	29.29%		
<b>Dec</b>	216,568	220,882	359,196		1.99%	62.62%		
<b>Year Total</b>	<b>2,543,143</b>	<b>2,511,754</b>	<b>3,199,565</b>	<b>858,814</b>	<b>(1.23%)</b>	<b>17.95%</b>	<b>24.95%</b>	<b>24.95%</b>





# Construction Historical Comparison March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	179,028	175,630	210,278	230,657	(1.90%)	19.73%	9.69%	9.69%
<b>Feb</b>	174,404	154,199	178,826	227,165	(11.59%)	15.97%	27.03%	17.66%
<b>Mar</b>	213,690	201,161	276,477	288,309	(5.86%)	37.44%	4.28%	12.10%
<b>Apr</b>	238,543	222,393	263,788		(6.77%)	18.61%		
<b>May</b>	235,850	214,830	259,036		(8.91%)	20.58%		
<b>Jun</b>	250,433	261,694	309,134		4.50%	18.13%		
<b>Jul</b>	254,904	264,414	321,981		3.73%	21.77%		
<b>Aug</b>	241,055	255,774	290,228		6.11%	13.47%		
<b>Sep</b>	249,564	279,700	281,199		12.08%	0.54%		
<b>Oct</b>	239,177	291,228	288,745		21.76%	(0.85%)		
<b>Nov</b>	188,513	231,938	281,092		23.04%	21.19%		
<b>Dec</b>	202,979	226,787	260,654		11.73%	14.93%		
<b>Year Total</b>	<b>2,668,141</b>	<b>2,779,748</b>	<b>3,221,437</b>	<b>746,131</b>	<b>4.18%</b>	<b>25.35%</b>	<b>12.10%</b>	<b>12.10%</b>



# Professional, Scientific, and Tech Services

## Historical Comparison

### March 2022

	2019	2020	2021	2022	% Chg '19 to '20	% Chg '20 to '21	% Chg '21 to '22	Cumulative % Chg '21 to '22
<b>Jan</b>	77,431	(918)	156,909	229,040	(101.19%)	17184%	45.97%	45.97%
<b>Feb</b>	108,619	150,948	170,675	182,321	38.97%	13.07%	6.82%	25.57%
<b>Mar</b>	93,159	105,282	190,229	198,214	13.01%	80.68%	4.20%	17.72%
<b>Apr</b>	120,884	206,908	166,268		71.16%	(19.64%)		
<b>May</b>	87,532	177,028	173,578		102.24%	(1.95%)		
<b>Jun</b>	104,975	172,047	320,648		63.89%	86.37%		
<b>Jul</b>	113,017	158,690	181,832		40.41%	14.58%		
<b>Aug</b>	121,020	214,971	193,264		77.63%	(10.10%)		
<b>Sep</b>	150,252	161,890	194,616		7.75%	20.22%		
<b>Oct</b>	116,227	156,676	198,524		34.80%	26.71%		
<b>Nov</b>	126,499	182,430	209,416		44.21%	14.79%		
<b>Dec</b>	75,209	177,551	233,329		136.08%	31.42%		
<b>Year Total</b>	<b>1,294,825</b>	<b>1,863,502</b>	<b>2,389,289</b>	<b>609,574</b>	<b>43.92%</b>	<b>102.82%</b>	<b>17.72%</b>	<b>17.72%</b>





Questions?